

North County Educational Purchasing Consortium

DATE: December 14, 2016

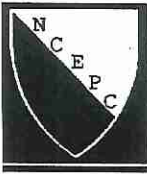
TO: Members
Associate Members

FROM: Doris Fitzpatrick
Ramona Unified School District

RE: **Award of Art Supply and Equipment Bid Grades 7-12, Bid No. 2016-1**

The Following is the Pertinent Information Regarding this Bid:

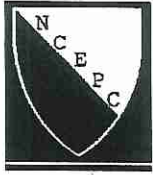
Bid E-mailing Date:	October 20, 2016
Advertising Dates:	October 21, 2016 & October 28, 2016
Bid List:	Emailed to 15 vendors
Bid Bond:	None required
Pre-Bid Meeting:	None required
Addendum:	None
Bid Close:	November 15, 2016 at 2:00 pm
Bids Received:	9
"No-Bids" Received:	6
Non-Responsive Bids:	0
Suggested Awarded Vendors:	9
Recommendation:	Approve the award to the nine (9) responsive and responsible bidders for the NCEPC Art Supply and Equipment Bid, Grades 7-12, Bid #2016-1.



NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

BID TITLE: Art Supplies & Equipment Grade 7-12 **SPONSORING DISTRICT:** Ramona Unified School District **DELIVERY A.R.O.:** 30 DAYS
BID NUMBER: 2016-1 **DISTRICT CONTACT:** Doris Fitzpatrick **MIN QTY FOR FREE FREIGHT:** \$100
(See Notes)
CONTRACT PERIOD: 1/1/2017 – 12/31/2017 **PH:** (760) 787-2036 **FAX:** (760) 788-0337 **Email:** dfitzpatrick@ramonausd.net

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	Notes:
BLICK ART MATERIALS, LLC **Reference #QD20000	P O BOX 1267 GALESBURG, IL 61402-1267	Phone: (800) 704-7744 Ph Orders: (800)447- 8192 Fax: (800) 621-8293	KRISTIN DWYER k.dwyer@dickblick.com	Free Shipping over \$49 (See Exclusions)
CM SCHOOL SUPPLY	1025 ORANGETHORPE AVE ANAHEIM CA 92801	Phone: (714) 680-6681 Fax: (714) 680-0963 Orders: (800) 625-4336 Fax Orders: (909) 982-6906	STEVE RAJCIC steve@cmschoolsupply.com	
DISCOUNT SCHOOL SUPPLY ** Reference #RNCEC116	2 LOWER RAGSDALE DR #200 MONTEREY, CA 93940	Phone: (800) 836-9515 Fax: (800) 993-3609	LYDIA WILSON lwilson@discountschoolsupply.com	Free shipping over \$99 (See Exclusions)
NASCO EDUCATION	4825 STODDARD ROAD MODESTO, CA 95356	Phone: (800) 558-9595 Fax: (800) 372-1236	HAZEL FINLEY hfinley@enasco.com	Free shipping over \$50 (see Exclusions)
ORIENTAL TRADING CO, INC **Customer #34034870	P O BOX 2308 OMAHA, NE 68103-2308	Phone: (800) 228-0475 Fax: (800) 327-8904	CYDNEY LEDESMA orders@oriental.com	Free Shipping over \$150 (See Deviations)



NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

BID TITLE: Art Supplies & Equipment Grade 7-12		SPONSORING DISTRICT: Ramona Unified School District		DELIVERY A.R.O.: 30 DAYS	
BID NUMBER: 2016-1		DISTRICT CONTACT: Doris Fitzpatrick		MIN QTY FOR FREE FREIGHT: \$100 (See Notes)	
CONTRACT PERIOD: 1/1/2017 – 12/31/2017		PH: (760) 787-2036		FAX: (760) 788-0337	
				Email: dfitzpatrick@ramonausd.net	

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	NOTES
S&S WORLDWIDE ** Bid #2016-1%	75 MILL ST COLCHESTER, CT 06415	Phone: (800) 642-7354 Fax: (800) 432-2842	ERIN HEMINGWAY bids@ssww.com	Free Shipping over \$59 (See Exclusions)
SCHOOL OUTFITTERS	3736 REGENT AVE CINCINNATI, OH 45212-3724	Phone: (800) 260-2776 Fax: (800) 494-1036	PATSY SIMMONS contracts@schooloutfitters.com sales@schooloutfitters.com	See Deviations
SCHOOL SPECIALTY **Bid #7782153326	W6316 DESIGN DRIVE GREENVILLE, WI 54942	Phone: (888) 388-3224 Fax: (800) 675-1775	AMY FUSS bidnotices@schoolspecialty.com	See Spec Bid Sheet for Free Freight
STANDARD STATIONERY SUPPLY CO. **Reference #61678	2251 S. FOSTER AVENUE WHEELING, IL 60090	Phone: (800) 870-1315 Fax: (847) 870-1338	DAVID WILSON Bids@bestschoolbuys.com	Freight % under \$100: 5%

Board Approval Date: 12/14/2016

Revision Date:

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 21, 2016

SUBJECT: Bid #2016-1 FOR: Art Supply Bid - Grades 7-12

BID OPENING: November 15, 2016 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the Bid Number, opening date, and opening time. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of N/A % Net 30 days.

FIRM NAME: Blick Art Materials

SIGNED BY: Cynthia Howard

(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Contract & Bid Specialist DATE: 10/28/16

ADDRESS: PO Box 1267 Galesburg, IL 61402

PHONE #: 800-704-7744

FAX #: 800-621-8293

E-MAIL: c.howard@dickblick.com

Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply grades 7-12 bids for the period **January 1, 2017 through December 31, 2017**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

see attached letter for exclusions & clarifications.

List catalogs that apply to discount: Blick Materials for Art Education 2017
Note 2017 catalog available Mid-December
2016 Catalog Enclosed

Exclusions: see attached

Freight % to be added on orders under \$100: % Flat Rate \$9.95 orders under \$49.00

CATEGORIES	BID PERCENTAGES
Art Supplies	20%
Drop Ship	0%

Signed: Cynthia Howard
 Authorized Legal Representative

Typed Name: Cynthia J Howard
Blick Art Materials LLC

Company: _____

Date: 10/27/16

****Must be completed, signed and returned with bid****

BLICK[®] art materials

PO Box 1267 Galesburg IL 61402-1267
Orders 800-447-8192
Contracts 800-704-7744

DickBlick.com
Fax 800-621-8293

Blick Art Materials Catalog Discount

10/28/16

Purchasing Department
Ramona Unified School District
720 Ninth St
Ramona, CA 92065

Blick is pleased to respond to bids for 2016-1. Please, have your members reference QD20000 when ordering.

Discount Terms

- Catalog "EACH" price less 20%
- Valid from current *Materials for Art Education* annual catalog only (item numbers will begin with A for 2016. Letters will change annually between A, B, or C)
- **Free freight on orders of \$49 or more after discount** (See below for exclusions)
- **Discount may be subject to annual or recurrent review and revision**

Discount Exclusions

- Sale catalogs, web prices and promotions
- Quantity pricing is not discountable (You will receive the lower of either the quantity break or your discount from the "EACH" price based on the quantity being purchased)
- Drop-ship items (Any item # with the letter F) are excluded from ALL terms & conditions.
- Cannot be used in conjunction with additional coupons

Freight Exclusions

- Oversized or heavy weight items (i.e. paper rolls, linoleum rolls, etc), Master Etch or 999 presses or any item indicating truck shipment.
- 50-lb boxes of clay or **ANY** modeling material totaling 50-lbs or greater in weight
- Drop-ship items (Any item # with the letter F) are excluded from free freight.
- When ordering sheets of paper or board larger than 18" x 24" in quantities of less than 10, a per-order handling fee applies. Paper or boards may be assorted to reach the quantity of 10.

To place an order

- Phone: **800-447-8192** Fax: **800-621-8293** Email: **Orders@DickBlick.com**

If you require a freight quote or have questions regarding the exclusions listed above please contact me. We, at Blick, look forward to being your art supply vendor.

Sincerely,

Cynthia J. Howard

Contract & Bid Specialist
800-704-7744 x 5315

We accept "Future Orders". POs placed in advance are held until ship dates specified on orders (within same calendar year). No invoice obligation until delivery. Future orders can: target delivery timing, improve product availability, minimize backorders, and reduce number of invoices.

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 21, 2016

SUBJECT: Bid #2016-1 FOR: Art Supply Bid - Grades 7-12

BID OPENING: November 15, 2016 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the Bid Number, opening date, and opening time. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of 10 % days.

FIRM NAME: _____

SIGNED BY:  _____

(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Partner DATE: 10/24/2016

ADDRESS: 1025 E Orangethorpe Ave Anaheim CA 92801

PHONE #: 714-680-6681 FAX #: 714-680-0963

E-MAIL: steve@cmschoolsupply.com

Specifications Bid Form

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All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:


List catalogs that apply to discount:

2016 Educational Materials Catalog 2016-2017 Formative Years
Catalog

Exclusions:

Freight % to be added on orders under \$100: 15 %

CATEGORIES	BID PERCENTAGES
Art Supplies	10%

Signed: 
 Authorized Legal Representative

Typed Name: Steve Rajcic

Company: CM School Supply

Date: 10/24/16

****Must be completed, signed and returned with bid****

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 21, 2016

SUBJECT: Bid #2016-1 FOR: Art Supply Bid - Grades 7-12

BID OPENING: November 15, 2016 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the Bid Number, opening date, and opening time. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of _____% _____ days.

FIRM NAME: **Early Childhood, LLC./dba: Discount School Supply** _____

SIGNED BY:

 _____

(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: **Senior Contract Manager** _____ DATE: **November 8, 2016** _____

ADDRESS: **2 Lower Ragsdale, Suite 200, Monterey, CA 93940**

PHONE #: **800-836-9515** _____ FAX #: **800-993-3609** _____

E-mail **lwilson@discountschoolsupply.com**

Signed: Lydia Wilson
Authorized Legal Representative

Typed Name: Lydia Wilson

Company: Early Childhood, LLC/dba: Discount School Supply

Date: November 9, 2016

****Must be completed, signed and returned with bid****

Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply grades 7-12 bids for the period **January 1, 2017 through December 31, 2017**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

Please reference RNCEC116 purchase orders.

List catalogs that apply to discount:

Discount School Supply 2016 or Current Catalog

Exclusions:

Freight % to be added on orders under \$100: _____ % Orders that do not meet the minimum order for stock items will be charged \$8.50 or 15% whichever is greater for shipping.

CATEGORIES	BID PERCENTAGES
Arts & Crafts, Active Dramatic Play, Sand & Water, Manipulative, Block Play, Puzzles, Music, Stem, Science, Mathematics, Language, Books, Social Studies, Curriculum Resources, Infant & Toddler, Rest Time, Furniture, Carpets, Portable Sinks, Teachers Resources, Health & Safety,	20% Off Stock and Drop Ship items in our Current catalog

November 9, 2016

Doris Fitzpatrick
Bid Administrator
C/O Ramona Unified School District
720 Ninth Street
Ramona, CA. 92065

Dear Ms. Fitzpatrick:

Thank you for giving Discount School Supply the opportunity to submit a proposal for North County Educational Purchasing Consortium – **Art Supply Bid 7-12. Bid No. 2016-1**

Excelligence is a leading developer, manufacturer, distributor, and multi-channel retailer of educational products, which are sold to child care programs, preschools, elementary schools, and consumers.

Founded in 1985, the company serves the growing pre-K and elementary markets, offering a one-stop shopping experience for teachers, institutions, and parents seeking an extensive assortment of over 20,000 products.

Excelligence provides a full-line selection of branded, private label, and proprietary products across several categories, including arts and crafts, infant and toddler, active play, dramatic play, furniture and equipment, math, language, and science.

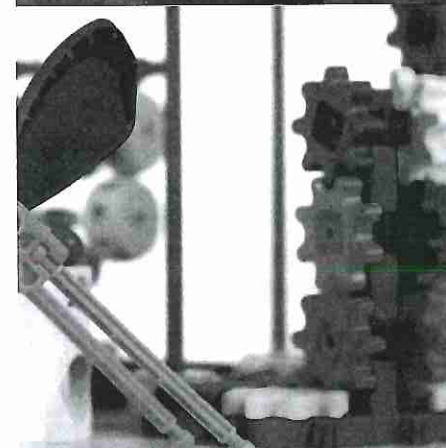
The “Discount School Supply” brand represents the company’s largest business segment and is a market leader in the arts and crafts category. In addition to its headquarters in Monterey, California, the company operates four distribution facilities throughout the U.S., providing for fast and cost-effective delivery.

In addition to its own Colorations® brand of innovative arts & crafts products, Excelligence also offers popular name brands such as Crayola®, Elmer’s® and Fiskars®. For more than 30 years, Discount School Supply, the largest division of Excelligence has provided the early childhood educational marketplace with the best values across multiple product categories—from Arts and Crafts, to STEM, to Furniture and Equipment, and more. The Excelligence multi-channel marketing model includes catalogs, e-commerce websites, and a field sales force. Its distribution capacity, which includes four strategically-located warehouses nationwide, enables fast, cost-effective delivery and also custom assembly of prepackaged school supplies, both strong competitive advantages.

Excelligence's mission is to support and enrich children's education at school and at home by providing safe, high-quality products and learning resources, at excellent values, and with exceptional service.



2 Lower Ragsdale Drive
Monterey, CA 93940
DiscountSchoolSupply.com



Pricing:

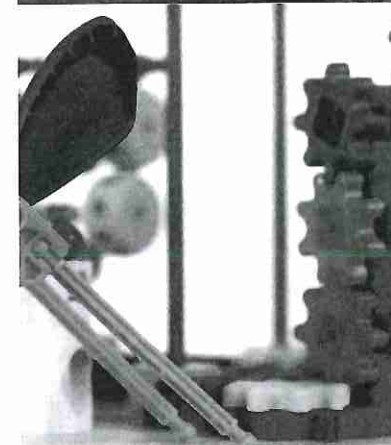
- Discount School Supply would like to offer you **20% Off our** current catalog which includes both stock and drop ship. Simply use the code **RNCEC116** when placing orders.
- Discount School Supply offers **Free Delivery** with a minimum order of \$99 on all stock items (excluding items which are pictured with a small truck icon in our catalog) to one location. Orders that do not meet the \$99 minimum for stock items will be charged a minimum of \$8.50 or 15%, whichever is greater, for shipping.
- Drop Ship- furniture and equipment items which are pictured with a small truck icon in our catalog will be charge a minimum of 15% shipping charge.
- Net 30 payment terms.

Delivery:

- Deliveries for stocked items will be 2-5 business days, depending on delivery location. Please mark your purchase orders for specific delivery dates, if necessary.
- For UPS ground shipped items, Discount School Supply offers inside delivery.
- DSS will provide inside delivery 3 feet inside the door.
- Please allow 2-6 weeks for delivery of Drop Ship furniture and equipment items, (which are noted with a truck icon in our catalog,) after receipt of order unless modified.
- Discount School Supply does not provide assembled, installation or removal of packing materials.
- Orders with single-item quantities over 100 may require a longer lead times, depending on manufacturer and product availability.
- Because we use environmentally-friendly shipping supplies whenever possible, deliveries may include recycled boxes at times.
- Products not shipped within 40 days may be backordered and/or cancelled if an item becomes discontinued. You will not be charged until the product ships.

Modification:

Page 17, No. 8 DEFENSE AND INDEMNITY: (a) Neither the Consortium nor any ordering District shall be liable for, and Contractor shall defend and indemnify the Consortium and any and all ordering Districts and their officers, agents, employees and volunteers (collectively "Consortium Parties"), against any and all third party claims, , demands, liability, judgments, awards, fines, mechanics' liens or other liens, labor disputes. Losses, damages, expenses, charges or costs of any kind or character, including attorneys' fees and court costs (hereinafter collectively referred to as "Claims"), which arise out of or are in any way connected to the work covered by this Agreement arising directly from any act, error, omission or negligence of Contractor or its officers, employees, agents, contractors, licensees or servants, including, without limitation, claims caused by the concurrent negligent act, error or omission, whether active or passive of Consortium Parties. Contractor shall have no obligation, however, to defend or indemnify Consortium Parties to the extent a claim is caused by the negligence or willful misconduct of any or all of the Consortium Parties.



(b) With respect to any claim asserted by a third party, Contractor shall defend and indemnify the Consortium Parties and their officers, agents and employees from every claim or demand made and every liability, loss, damage or expense, of any nature whatsoever, which may be incurred by reason of any liability for damages which may arise from the furnishing or use of any copyrighted or uncopyrighted matter or patented or unpatented invention under this Agreement.

Exclusions:

- Promotionally-priced and some specialty items may be excluded from your standard contractual terms as mentioned above, and are subject to review for special pricing. This offer is not valid with any other promotions, discounts or outside the 48 contiguous United States.
- This discount agreement may be terminated for any reason by either of the parties with a 30-day written notice.
- We also reserve the right to change or terminate the discount source codes provided by us to North County Educational Purchasing Consortium at any time if, in our sole discretion, it appears that the source codes are being misused. Misuse of the source codes includes, but is not limited to, use of the source code by non-North County Educational Purchasing Consortium affiliates.

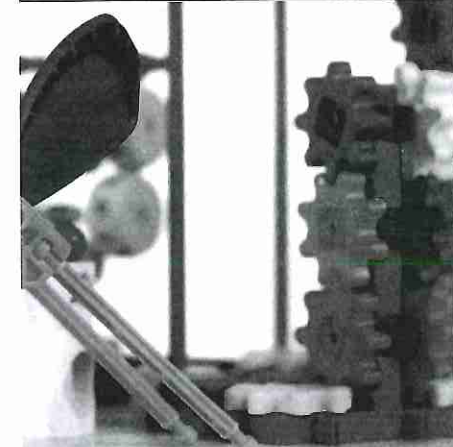
If Awarded

- If awarded, please submit in writing your acknowledgement of agreement for this awarded bid to lwilson@discountschoolsupply.com. Please reference code "RNCEPC116 on all orders.
- If awarded the contract will be valid for one year for the period of January 1, 2017 through December 31, 2017.
- Once again, thank you for your consideration. We look forward to hearing from you regarding this proposal. Please do not hesitate to contact me at the number below or via e-mail at lwilson@disocuntschoolsupply.com if you have should have any questions.

Sincerely,



Lydia Wilson
Senior Contract Manager
Early Childhood LLC./ dba Discount School Supply
Phone: 800-836-9515 ext. 5552
lwilson@excelligence.com



RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 21, 2016

SUBJECT: Bid #2016-1 FOR: Art Supply Bid - Grades 7-12

BID OPENING: November 15, 2016 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

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If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of NA % days.

FIRM NAME: NASCO EDUCATION

SIGNED BY: Wazle Finley
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: BID ADMINISTRATOR _____ DATE: 10.20.2016

ADDRESS: 4825 STODDARD ROAD, MODESTO, CA 95356 _____

PHONE #: 800.558.9595 _____ FAX #: 800.372.1236 _____

E-MAIL: HFINLEY@ENASCO.COM _____

Specifications Bid Form

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All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

**20% OFF NASCO ARTS & CRAFT CATALOG ("Z" PREFIX ITEMS RECEIVE 5%)
 F.O.B. DEST (FREE SHIPPING) ON ORDERS OVER \$50 "AFTER"THE DISCOUNT IS APPLIED**

**** EXCEPT FOR THE FOLLOWING ****



TRUCK LOGO, HAZ MAT CHARGE WITH BLACK DIAMOND INSIGNIA OR D.O.T. SYMBOL

List catalogs that apply to discount: **Nasco Arts & Crafts**

Exclusions: ie: #13 Nasco does not do Demonstrations

Freight % to be added on orders under \$100: rated by weight not percentage %

CATEGORIES	BID PERCENTAGES
Nasco Arts & Crafts Supplies	20%
Nasco Arts & Craft Items with "Z" PREFIX	5%

Signed: Hazel Finley
 Authorized Legal Representative

Typed Name: HAZEL FINLEY

Company: NASCO EDUCATION

Date: October 20, 2016

****Must be completed, signed and returned with bid****

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 21, 2016

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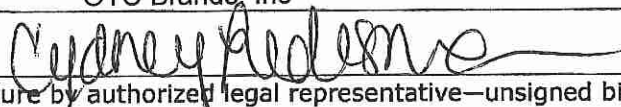
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If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of 5 % days.

FIRM NAME: OTC Brands, Inc

SIGNED BY: 
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Bid Supervisor DATE: 11/1/16

ADDRESS: 4206 S 108th St Omaha, NE 68137

PHONE #: 800-228-0038 FAX #: 877-564-4440

E-MAIL: npsbids@oriental.com

Specifications Bid Form

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All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

Free Standard delivery on orders over \$150.00
 See attached deviations document

List catalogs that apply to discount:

Education; Team Spirit; Oriental Trading; Beading and More; Hands on Fun; Oriental Trading Seasonal
 Website: www.orientaltrading.com

Exclusions: Fun Impressions

Freight % to be added on orders under \$100: 10-20 %

CATEGORIES	BID PERCENTAGES
All Catagories	5%

Signed: Cydney Ledesma
 Authorized Legal Representative

Typed Name: Cydney Ledesma

Company: OTC Brands, Inc

Date: 11/1/16

****Must be completed, signed and returned with bid****

North County Educational Purchasing Consortium
c/o Ramona Unified School District
Bid #2016-1 Art Supply – Grades 7-12
Deviations

- 1) Include the customer number and key code with every purchase order to reduce billing errors.
 - a) The Customer Number for your organization is: # **34034870**.
 - b) You may take advantage of special additional offers from catalogs or email. When ordering please include the promo code so that we may apply the offer.

- 1) **A 5% discount will apply to each order.** This discount applies to merchandise only. No discount will be given for shipping and handling charges. Total amount of the discount is removed at the end of the order, not from individual line items.

- 2) **Custom imprint (advertising specialty products)** sold by our **Fun Impressions** group are not eligible for discount.

- 3) **Free Standard delivery on orders over \$150.00.** Free delivery does not apply to the additional per item shipping fee for items in our catalog identified with the symbol of a truck. There is no discount for express delivery charges. Shipping charges are FOB destination, prepaid and added to invoice. Shipping chart is attached.

- 4) Free delivery does not apply to **custom imprint (advertising specialty products)** sold by our **Fun Impressions** group. **Shipping charges are subject to change.**

- 5) URL address: www.orientaltrading.com
 - a) Online Net 30 terms are available. Call the Bid Sales Department for more information. We apologize that our discount offer does not default when orders are placed on line. Phone the bid department to apply your discount to your on line order. Phone 800-228-0038. Or
 - b) Save your items to your shopping cart. The shopping cart does not calculate the discount or shipping charges. [Save] and [Print] after entering all purchases to your shopping cart. Manually calculate the amount of the discount and shipping charges based on your merchandise total. Copies of your shopping cart page may be attached to your purchase order. Submit your purchase order by mail, fax or phone.

- 6) Catalogs - Main, Seasonal, Hands on Fun, Craft, and Fun Impressions are sent frequently during the year. Items may be ordered at any time, but prices are subject to change.

- 7) Merchandise is delivered approximately 7-10 business days after receipt of order. Custom Imprint items may require 30 days or longer for delivery.

- 8) Payments on net accounts due within 30 days of receiving the order. 0% discount for early payment.

- 9) The purchase order number will appear on the invoice and packing slip, but may not appear on the outside of the package. A single copy of the invoice is mailed at the time your order is shipped.

- 10) Claims for missing or damaged items must be made within 30 days of receiving order. All sales are made and consummated with Oriental Trading Company in Omaha, Nebraska.

- 11) We will not have a representative available for on-site visits. Questions or problems may be directed to: Bid Sales Department 800-228-0038.

October 2016



Oriental Trading Company
Shipping and Handling Charges (Continental U.S. only)
Free standard delivery Orders over \$150

Orders under \$150.00 F.O.B. destination, charges prepaid and added.
Express shipping charges prepaid and added.

Order Total	Standard	Express 3-5 Business Days	Express 2-3 Business Days
Up to \$25	\$6.99	\$13.99	\$19.99
\$25.01- \$50	\$9.99	\$16.99	\$22.99
\$50.01 - \$75	\$12.99	\$18.99	\$24.99
\$75.01 - \$100	\$13.99	\$19.99	\$25.99
\$100.01 - \$125	\$14.99	\$20.99	\$26.99
\$125.01 - \$150	\$17.99	\$24.99	\$33.99
\$150.01 -\$200	Free	\$26.99	\$34.99
Over \$200	Free	16 %	18 %

Free delivery does not apply to the additional per item shipping fee for items in our catalog identified with the symbol of a truck.

Free shipping does not apply to Fun Impressions advertising specialty merchandise.

May 28, 2015

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 21, 2016

SUBJECT: Bid #2016-1 FOR: Art Supply Bid - Grades 7-12

BID OPENING: November 15, 2016 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the Bid Number, opening date, and opening time. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of 0 % 30 days.

FIRM NAME: S+S Worldwide

SIGNED BY: E. Hemingway
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Bid Analyst DATE: 10/24/16

ADDRESS: 75 Mill St Colchester, CT 06415

PHONE #: 800-642-7354 FAX #: 800-432-2842

E-MAIL: bids@ssworld.com

Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply grades 7-12 bids for the period **January 1, 2017 through December 31, 2017**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

ITEMS LABELED F.O.B. / DROP SHIP IN CATALOG WILL BE CHARGED SHIPPING PREPAID AND ADDED TO INVOICE.	16% off of CURRENT LIST PRICE at time of order placement. Not to be combined with sales prices, offer codes, Internet specials, or quantity breaks. FOB/Dropship items are not eligible for free shipping. Truck shipments are not eligible for free inside delivery/liftgate. Installation/assembly are not provided.	

List catalogs that apply to discount:

S+S Buyer's Guide (current at time of order)
 www.ssped.com

Exclusions:

Freight % to be added on orders under \$100: %

CATEGORIES	BID PERCENTAGES
All	16% off of Catalog List Price. Not to be combined with Sale Prices, Offer Codes, Internet Specials or Quantity Breaks.

Signed: E. Hemingway
 Authorized Legal Representative

Typed Name: Erin Hemingway

Company: S+S Worldwide

Date: 10/24/16

In order to Qualify for Special Pricing, Please Reference BID # 2016-17c on all Purchase Orders or other correspondence.

****Must be completed, signed and returned with bid****

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 21, 2016

SUBJECT: Bid #2016-1 FOR: Art Supply Bid - Grades 7-12

BID OPENING: November 15, 2016 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the Bid Number, opening date, and opening time. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of _____% _____ days.

FIRM NAME: School Outfitters

SIGNED BY: Faboy Simon
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Sales Manager DATE: 11/8/2016

ADDRESS: 3736 Regent Ave.

PHONE #: 800-260-2776 FAX #: 800-494-1036

E-MAIL: contracts@schooloutfitters.com

Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply grades 7-12 bids for the period **January 1, 2017 through December 31, 2017**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

please see attached page of deviations.

List catalogs that apply to discount:

our website is our catalog: www.schooloutfitters.com

Exclusions:

Freight % to be added on orders under \$100: _____ %

CATEGORIES	BID PERCENTAGES
Art Supply Bid 2016-1	2%

Signed: Patsy Simmons
 Authorized Legal Representative

Typed Name: Patsy Simmons

Company: School Outfitters

Date: 11/9/2016

****Must be completed, signed and returned with bid****



**SCHOOL
OUTFITTERS**

*Furnishing great
places to learn:*

Deviations

- Discounts are being offered off of our already discounted prices on our website:
www.schooloutfitters.com
- Shipping will be added to each order as a separate line item and will vary by item and manufacturer.
- Inside delivery, lift gate, installation, assembly, and removal of debris services are available for an additional charge upon request.
- Delivery times may vary by item and manufacturer and all items will drop ship from the manufacturer. Some items are made to order and their delivery time will be clearly communicated at the time of order.
 - Volume discounts are available – call for a quote!
 - You must call, email or chat to receive your contracted prices.

E. sales@schooloutfitters.com

I. www.schooloutfitters.com

P. 800.260.2776

F. 800.494.1036

PO Box 141231
Cincinnati, Ohio 45250-1231

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 21, 2016

SUBJECT: Bid #2016-1 FOR: Art Supply Bid - Grades 7-12

BID OPENING: November 15, 2016 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the Bid Number, opening date, and opening time. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of 0 % 30 days.

FIRM NAME: School Specialty Inc.

SIGNED BY: 

(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Asst. Secretary DATE: 11/11/16

ADDRESS: W6316 Design Drive, Greenville, WI 54942

PHONE #: 1-888-388-3224 FAX #: 1-800-675-1775

E-MAIL: bidwestnotices@schoolspecialty.com

Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply grades 7-12 bids for the period **January 1, 2017 through December 31, 2017**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

Discount applies to Supply items. (Unless catalog bears notation: no other discounts apply; or items indicated with a "N" in the item number as these are Non-discountable items)
Free Freight applies to Supply items.

List catalogs that apply to discount:

School Specialty Education Essentials Catalog 2017
School Specialty Art Education Catalog 2017
School Specialty Early Childhood Catalog 2017

Exclusions: Net Priced/Sale Priced Catalogs where notations indicate that no other discounts apply.

Freight % to be added on orders under \$100: 0 %

CATEGORIES	BID PERCENTAGES
Art Supplies	List Price less 35% on Supplies

Signed: 
 Authorized Legal Representative

Typed Name: David Fricke

Company: School Specialty Inc.

Date: 11-11-16

****Must be completed, signed and returned with bid****



November 11, 2016

Ramona Unified School District
North County Educational Purchasing Consortium
Purchasing Department
720 Ninth Street
Ramona CA 92065

Account No: 666630

RE: Art Supply Bid – Grades 7-12 Consortium Bid No. 2016-1

Terms and conditions:

Discount:

Catalog List Price Less 35% on Supply items in the current School Specialty catalogs listed below*

**School Specialty Education Essentials Catalog
School Specialty Art Education Catalog / SAX
School Specialty Early Childhood Catalog / Childcraft**

*(These catalogs may contain a limited number of items that are listed as "Net Price" and these items are not eligible for any discounts. Also excluded is any catalog that bears notation: no other discounts apply)

Contract Period:

Valid from January 1, 2017 through December 31, 2017. Pricing for **contract period effective upon notification of award** referencing our Bid #7782153326 to bidnotices@schoolspecialty.com.

Freight Terms:

Free Shipping on Supply Items indicated with an item number prefix of 9 or 8.

Sincerely,

Jamie Young
Bid Operations Coordinator

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 21, 2016

SUBJECT: Bid #2016-1 FOR: Art Supply Bid - Grades 7-12

BID OPENING: November 15, 2016 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the Bid Number, opening date, and opening time. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of _____% 30 days.

FIRM NAME: Standard Stationery Supply Co.

SIGNED BY: [Signature]
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: President DATE: 11-01-2016

ADDRESS: 2851 Foster Ave Wheeling IL 60016

PHONE #: 800-870-1315 FAX #: 847-870-1338

E-MAIL: Bids@BestSchoolBuys.com

Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply grades 7-12 bids for the period **January 1, 2017 through December 31, 2017**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

List catalogs that apply to discount:

Exclusions:

Freight % to be added on orders under \$100: 1.0 %

CATEGORIES	BID PERCENTAGES
All 2016-2017 catalog items	

Signed: Amel
 Authorized Legal Representative

Typed Name: Amel Colbu-

Company: Standard Stationery Supply Co

Date: 11-01-2016

****Must be completed, signed and returned with bid****