

**NORTH COUNTY
EDUCATIONAL PURCHASING CONSORTIUM**

Date: December 8, 2021
To: Members & Associate Members
From: Sher Hoff, Encinitas Union School District, Bid
Ref: Administrator PE & Athletic Supply Bid No. 2022-10
Bid Term 01/01/22 -12/31/22

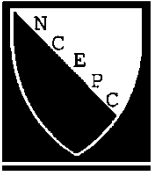
BID INFORMATION

Bid List: 8 Vendors
Bid Bond: None required
Advertising Dates: September 24 & October 1, 2022
Bid Close: October 29, 2021 at 2:00pm
Ties: No Ties
Bids Received: 6
Recommended Awarded Vendors: 6

Suggested Awarded Vendors: BSN Sports/US Games, Cannon Sport, Lakeshore Learning Supplies, Pyramid School Products, School Specialty, and S&S Worldwide.

RECOMMENDATION:

Award to the six low bidders as proposed for the NCEPC PE & Athletic Supply Bid No. 2022-10.



NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

BID TITLE: PE & Athletic Supply Bid
BID NUMBER: 2022-10
CONTRACT PERIOD: 01.01.22 – 12.31.22

SPONSORING DISTRICT: Encinitas Union School District
DISTRICT CONTACT: Sher Hoff
E-MAIL: sher.hoff@eusd.net

DELIVERY A.R.O.: 10 Days
MIN QTY FOR FREE FREIGHT: \$50.00

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	CATALOG / VOLUME DISCOUNT
BSN Sports/US Games REFER TO BID #2046960-2021 ON ALL PO'S	PO Box 78268 Corona, CA 92877-0142	Phone: 800-959-1844 Fax: 800-921-2515	Ruben Agustin (x90009) ragustin@bsnsports.com	10% / 20% See Attached Terms
Cannon Sports	12701 Van Nuys Blvd Pacoima, CA 91331	Phone: 800-223-0064 Fax: 800-388-1993	Jamie Cloud orders@cannonsports.com	N/A
Lakeshore Learning Materials	2695 E Dominguez Street Carson, CA 90895	Phone: 800-421-5354 Fax: 310-537-7990	Rafael Muro biddept@lakeshorelearning.com	5% Catalog See exclusions
Pyramid School Products REFER TO Bid #2022-10ENC ON ALL PO'S	6519 N 54 th Street Tampa, FL 33610-1908	Phone: 800-792-2644 Fax: 813-621-7688	Kenneth Miller biddept@pyramidsp.com	25% on Champion Sports Catalog See Attached Terms
School Specialty REFER TO BID #Q-124537 ON ALL PO'S	W6316 Design Drive Greenville, WI 54942	Phone: 800-554-7632 Fax: 800-675-1775	Jamie Young bidwestnotices@schoolspecialty.com	35% Catalog See exclusions
S&S Worldwide	75 Mill Street Colchester, CT 06415	Phone: 800-642-7354 Fax: 800-432-2842	Jenna Schall bids@ssww.com	18% See exclusions

IN ADDITION TO REFERENCING THE APPROPRIATE BID # - NOTE: "FREE SHIPPING ON ORDERS OVER \$50.00"

ITEM #	EST USAGE	UNIT OF ISSUE	ITEM SPECIFICATION	AWARDED VENDOR	MODEL #/ AND MFG # REF CATALOG PAGE	UNIT PRICE	WARRANTY OFFERED
BASEBALL:							
1	38	SET	Base, Orange, rubber: 3 bases & home plate, throw down type	CANNON SPORTS	O30382-CANNON	\$ 4.59	1YR
2	10	EA	All-Synthetic Baseball Glove 13"L, Gopher 42-139 or Equal	BSN SPORTS	#2097 MACGREGOR BBMESHXX - US GAMES page 217 (12.5") https://www.bsnsports.com/12-5-quot-youth-fielder-s-glove	\$ 16.68	1YR
BASKETBALL:							
3	515	EA	Ball, official size #7 rubber covered waterproof, Western Star WSB100 or equal	CANNON SPORTS	O480 CANNON	\$ 2.88	1YR
4	10	EA	Ball, official size, composite leather, Spalding TF1000 or equal	BSN SPORTS	#MCX6000X MACGREGOR X6000 - BSN Page 103 https://www.bsnsports.com/x6000	\$ 16.80	1YR
5	1095	EA	Ball, junior size, rubber covered waterproof, Western Star WSB105, VOIT-VCB6HXXX or equal	CANNON SPORTS	O489 CANNON	\$ 2.98	1YR
6	98	SET	Ball, junior size, #5, rubber covered, rainbow colored, set of 6, Gopher GL61-266 or equal	BSN SPORTS	#93400 MACGREGOR X4 - US GAMES Page 200 https://www.bsnsports.com/multicolor-basketballs	\$ 32.60	1YR
7	1129	EA	Ball, intermediate size, MacGregor X500 MCX500XX or equal	CANNON SPORTS	O487 CANNON	\$ 2.93	1YR
8	0	EA	Ball, intermediate size, composite leather, Spalding TF1008 or equal	PYRAMID	SPALDING #TF-250	\$ 15.99	STD MFG
9	40	EA	Ball, Mikasa, rubber BX 1000, VOIT-VCB2HXXX or equal	BSN SPORTS	#1308 VOIT VCB2HXXX - US GAMES Page 201 https://www.bsnsports.com/enduro	\$ 4.23	1YR
10	3	EA	Front mount double rim basketball goal	BSN SPORTS	#PR00202H00 PORTER - BSN Page 114 https://www.bsnsports.com/front-mount-super-goal	\$ 86.00	1YR
11	0	EA	Lifetime Pro Court adjustable portable basketball system (44" backboard)	NO BID			
12	71	EA	Net, basketball, heavy cord, polyethylene outdoor, Carron 10209 or equal	BSN SPORTS	#3435 MACGREGOR SNBBNPBRY - US GAMES Page 209 https://www.bsnsports.com/braided-polyethylene-basketball-net	\$ 0.88	1YR
13	5	EA	Rims/goals 12 loop heavy double rim, Bison BA37M or equal	BSN SPORTS	#PR00202H00 PORTER - BSN Page 114 https://www.bsnsports.com/front-mount-super-goal	\$ 86.00	1YR
FOOTBALL:							
14	321	EA	Ball, intermediate size, rubber covered, Western Star F-7, VOIT-VCF7SHXX or equal	CANNON SPORTS	2031 CANNON	\$ 2.64	1YR
15	141	EA	Ball, junior size, rubber covered, Cannon CSI F2, VOIT-VCF6SHXX or equal	CANNON SPORTS	2032 CANNON	\$ 2.35	1YR
16	30	EA	Ball, official size and weight rubber covered Cannon CSIF6 2030, VOIT-VCF9SHXX or equal	CANNON SPORTS	2030 CANNON	\$ 2.90	1YR
17	9	SET	Ball, Fun Gripper, vinyl fabric w/foam mesh grip, rainbow, 6/set, Gopher 47-748 or equal	BSN SPORTS	#80700XXX FUN GRIPPER 700NB - US GAMES Page 224 https://www.bsnsports.com/fun-gripper-footballs	\$ 59.16	1YR

ITEM #	EST USAGE	UNIT OF ISSUE	ITEM SPECIFICATION	AWARDED VENDOR	MODEL #/ AND MFG # REF CATALOG PAGE	UNIT PRICE	WARRANTY OFFERED
18	41	SET	Flag, belts, adjustable one size fits all. Set Includes: Heavy duty web belt with metal tip and 2 vinyl slides with velcro and 18" vinyl flags	BSN SPORTS	#MSFBBLUA (BLUE) #MSFBREDA (RED) #MSFBYELA (YELLOW) BSN MSFB - US GAMES Page 221 (Please Specify Colors: BLUE, RED, YELLOW) https://www.bsnsports.com/adjustable-flag-belts	\$ 0.90	1YR
19	105	SET	Flag belt, triple threat - Specify Size & Color	BSN SPORTS	#1149487 (RED) #1149524 (YELLOW) #1149562 (BLUE) #1149609 (GREEN) TRIPLE THREAT - US GAMES Page 221 (Please Specify Sizes & Colors: SMALL-XLARGE; RED, YELLOW, BLUE, & GREEN) https://www.bsnsports.com/flag-football-belts	\$ 1.80	1YR
20	5	PK	Flag, replacement for Flag Belt, color blue, red or yellow, 6/pack. Indicate color w/#'s	BSN SPORTS	#MSFLAGSRPK (RED) #MSFLAGSPYK (YELLOW) #MSFLAGSRBK (BLUE) BSN MSFLAGS - US GAMES Page 221 https://www.bsnsports.com/flag-a-tag-extra-flags-set-of-6	\$ 3.60	1YR
SOCCER:							
21	24	EA	R Tuff foam ball or equal	CANNON SPORTS	21046 CANNON	\$ 4.40	1YR
22	472	EA	Soccer ball, weight #5, 32 panel nylon wound, pebble finish Cannon PSB05 4921, VOIT-VCS33XXX or equal	CANNON SPORTS	4921 CANNON	\$ 2.55	1YR
23	1256	EA	Soccer ball, Official size 4, rubber, Western Star WS101, VOIT-VCS66HXX or equal	CANNON SPORTS	4920 CANNON	\$ 2.35	1YR
24	450	EA	Soccer ball, Official size, synthetic leather, kickoff, Mikasa SWK01 310, MacGregor-MCLS303X or equal	BSN SPORTS	#1487 (size 5) MACGREGOR MCS30005 - US GAMES Page 227 https://www.bsnsports.com/macgregor-174-classic-soccer-ball	\$ 5.90	1YR
25	21	EA	Soccer ball, size 5, synthetic leather Tachikara 4948 ST-5S, MacGregor 70200235 or equal	BSN SPORTS	#70200235 MACGREGOR MERCURY CLUB - US GAMES Page 227 https://www.bsnsports.com/mercury-club	\$ 6.28	1YR
26	73	SET	Soccer ball, size 5, rubber covered, rainbow colored, set of 6, Gopher GL61-630 or equal	S&S WORLDWIDE	Spectrum W11623005	\$ 25.24	1YR
27	40	EA	Pro Style Soccer Goal, steel, 4" heavy duty mesh netting, 6'H x 12'W x 4'D, S&S Worldwide W8577 or equal.	SCHOOL SPECIALTY	MYLEC #647; SS#025079;Page #164	\$ 101.70	1YR
28	16	SET	Soccer Goal, Pop Up 6', set includes 2 goals, pegs and carrying bag, PUGG or equal	S&S WORLDWIDE	Spectrum W11506	\$ 39.34	1YR
SOFTBALL:							
29	51	EA	Ball, Super-Soft, 12", Baden S3R, VOIT-VSBC812 or equal (order by dozen)	SCHOOL SPECIALTY	CHAMPION #ST12; SS#1568502; Page #120;NOTE: Priced Each; Sold & Shipped in DZ; Must order in DZ	\$ 4.70	1YR
30	10	SET	Bases, all rubber construction 14"x14" beveled edges, set of 5	BSN SPORTS	#1235623 MACGREGOR - US GAMES Page 218 (set of 5) https://www.bsnsports.com/5-piece-throw-down-base-set	\$ 5.50	
31	7	EA	Bat, aluminum, Louisville 29" or equal	BSN SPORTS	EAA1136051129 EASTON GHOST - BSN Page 78	\$ 38.00	
32	7	EA	Bat, aluminum sz 31" Powerlite or equal	BSN SPORTS	EAA1136051131 EASTON GHOST - BSN Page 78	\$ 38.00	

ITEM #	EST USAGE	UNIT OF ISSUE	ITEM SPECIFICATION	AWARDED VENDOR	MODEL #/ AND MFG # REF CATALOG PAGE	UNIT PRICE	WARRANTY OFFERED
33	2	EA	Bat, aluminum sz 32" Powerlite or equal	PYRAMID	LOUISVILLE "QUEST" #WBL255101017	\$ 48.55	STD MFG
			TENNIS:				
34	31	CAN	Ball, tennis, heavy duty optic yellow for practice (3/can), no blemishes, Wilson T1019, PENN-MTPENBAL or equal	BSN SPORTS	#MTPENBAL PENN 524304 - US GAMES Page 253 https://www.bsnsports.com/penn-174-practice-coach-tennis-balls-3-pack	\$ 3.20	
35	3	EA	Net, tennis, high quality competition style, double stitching top band, weather treated heavy duty with center strap	BSN SPORTS	#TN300V42Y MACGREGOR 300 - BSN SPORTS Page 259 https://www.bsnsports.com/macgregor-174-varsity-300-42-ft-tennis-net	\$ 76.00	
36	3	DZ	Paddle, table tennis, standard sponge rubber, 2.0mm, BSN item #NAR2XXXX or equal	BSN SPORTS	#427 BSN NAR2XXXX - US GAMES Page 189 https://www.bsnsports.com/gamecraft-174-standard-sponge-rubber-table-tennis-paddle	\$ 24.00	
37	0	EA	Standard aluminum tennis racquets - 10oz - 27" L	SCHOOL SPECIALTY	SPORTIME #009224;Page #168	\$ 10.72	1YR
			TETHERBALL:				
38	398	EA	Ball, official size 7 weight rubber covered rope well 15' nylon braided rope, VOIT VCT850HX or equal	CANNON SPORTS	5615 CANNON	\$ 4.80	1YR
39	62	EA	Ball, Mikasa Super SoftTouch Cushion or equal	BSN SPORTS	#1672 VOIT VCT850HS - US GAMES Page 175 https://www.bsnsports.com/tetherballs	\$ 9.20	1YR
40	62	EA	Ball, weather resistant, natural rubber cover w/nylon windings, 8' nylon rope, blue, Gopher 71-164 or equal	S&S WORLDWIDE	Tachikara W6129	\$ 11.98	1YR
41	69	EA	Rope, tetherball, 3/16" x 50' hank, nylon, diamond braid, white, Continental Western #6, AAMSTRAD18500 or equal	CANNON SPORTS	5612 CANNON	\$ 1.95	1YR
42	36	EA	Swivel 3/4" brass covert #225-B (2265-0048) or equal	CANNON SPORTS	225 CANNON	\$ 0.72	1YR
			VOLLEYBALL:				
43	408	EA	Ball, official size weight #5 rubber covered waterproof, Western Star WSV1 or equal	CANNON SPORTS	61106 CANNON	\$ 2.48	1YR
44	49	EA	Ball Tachikara Soft Touch SV18S or equal	BSN SPORTS	#MCV600WH MACGREGOR X600 - US GAMES Page 257 https://www.bsnsports.com/macgregor-174-x600-official-size-indoor-volleyball	\$ 12.80	1YR
45	37	EA	Ball, synthetic leather, official size & weight 18 panel, MacGregor VL20 or equal	BSN SPORTS	#1262650 VOIT SANDSTORM - US GAMES Page 256 https://www.bsnsports.com/sandstorm-beach-volleyball	\$ 5.58	1YR
46	15	EA	Ball, MacGregor Cross Court, outdoor, BSN 1282405 or equal	CANNON SPORTS	61106 CANNON	\$ 2.50	1YR
47	15	EA	Nets, top grade ply or nylon, 32 x 3, white binding with steel cables: Good Sports 26236, MacGregor-SNVBSC32Y or equal	BSN SPORTS	#3456 MACGREGOR SNVBSC32Y - US GAMES Page 262 https://www.bsnsports.com/macgregor-174-sport-32-ft-volleyball-net	\$ 23.60	1YR
			BALLS MISCELLANEOUS:				
48	10	PK	No Bounce Hot Balls, vinyl, rainbow colors, 6/pack, Shield or equal	SCHOOL SPECIALTY	SHIELD #830; SS#1282655;Page #144	\$ 11.72	1YR
49	14	SET	Foam, 3.5", medium bounce, rainbow colors, 6/set, Gopher 71-666 or equal	BSN SPORTS	#1369509 VOIT 1369509 - US GAMES Page 55 https://www.bsnsports.com/tuff-coated-foam-super-90	\$ 16.80	1YR
50	14	SET	Foam, 8", medium bounce, rainbow colors, 6/set, Gopher 71-668 or equal	LAKESHORE	RA184 / Lakeshore / Early Childhood Catalog pg 71	\$28.49	Yes

ITEM #	EST USAGE	UNIT OF ISSUE	ITEM SPECIFICATION	AWARDED VENDOR	MODEL #/ AND MFG # REF CATALOG PAGE	UNIT PRICE	WARRANTY OFFERED
51	345	EA	Playground, 6" diameter, yellow, Pro VOIT VPG6HNYL or equal	BSN SPORTS	#1546 VOIT VPG6HNYL - US GAMES Page 58 https://www.bsnsports.com/yellow-enduro-series-playground-balls	\$ 2.28	1YR
52	272	EA	Playground, 6" diameter, rubber, red, Western Star or equal	CANNON SPORTS	9541 CANNON	\$ 1.72	1YR
53	84	EA	Playground, 7", same as item #51	CANNON SPORTS	9542 CANNON	\$ 1.99	1YR
54	1882	EA	Playground, 8.5", same as item #51	CANNON SPORTS	9543 CANNON	\$ 2.20	1YR
55	1244	EA	Playground, 10", same as item #51	SCHOOL SPECIALTY	SPORTIME #1293616;Page #26	\$ 2.71	1YR
56	686	EA	Playground, 13", same as item #51	CANNON SPORTS	9545 CANNON	\$ 4.90	1YR
57	170	EA	Playground, 16", same as item #51	CANNON SPORTS	9546 CANNON	\$ 7.00	1YR
58	324	EA	Utility 8 ½" Heavy duty 1216 high impact rubber with nylon winding, yellow, Western Star PG-8 ½ (UT), VOIT-VPG8HNYL or equal	CANNON SPORTS	9503 CANNON	\$ 2.55	1YR
EQUIPMENT MISC:							
59	61	EA	Bag, ball, nylon mesh, 10-12 Ball Capacity, CSI 1392, BSN-SNBC1XXX or equal	BSN SPORTS	#759 BSN SNBC1XXX - US GAMES Page 282 https://www.bsnsports.com/ball-carrying-net-bc1	\$ 2.80	1YR
60	137	EA	Bag, equipment, 32x36, mesh, all colors identify color on purchase order	BSN SPORTS	#40870 BSN SNBCNET - US GAMES Page 282 (Please Specify Colors: BLACK, BLUE, GOLD, KELLY, ORANGE, PURPLE, RED) https://www.bsnsports.com/heavy-duty-mesh-equipment-bag-15367059	\$ 4.43	1YR
61	29	EA	Ball Cart, Portable, Lockable, all-steel construction, Powder coated finish, swivel casters, lockable hinged cover (holds 24 official basketballs) 36"L x 24"W x 36"H Gopher #85-098 or equal.	SCHOOL SPECIALTY	JAYPRO #TE-2; SS#013022; Page #278	\$ 175.15	1YR
62	38	DZ	Bean bag, 5", nylon	BSN SPORTS	#1293418 US GAMES 1239418 - US GAMES Page 103 https://www.bsnsports.com/5-quot-nylon-bean-bags	\$ 6.00	1YR
63	0	EA	Collapsbile, folding wagon to transport equipment	NO BID			
64	97	EA	Cone, boundary, 10", yellow	SCHOOL SPECIALTY	SPORTIME #008965;Page #259	\$ 1.79	1YR
65	281	EA	Cone, boundary, 12", orange	CANNON SPORTS	21110 CANNON	\$ 1.72	1YR
66	41	SET	Cone, boundary, 12", rainbow colored, set of 6 colors, Gopher 85-887 or equal	BSN SPORTS	#1093452 BSN 1093452 - US GAMES Page 85 https://www.bsnsports.com/game-cones	\$ 30.00	1YR
67	92	EA	Cone, boundary, 18", heavy base, orange	BSN SPORTS	#1040838 BSN 1040838 - US GAMES Page 85 https://www.bsnsports.com/orange-game-cones	\$ 6.35	1YR
68	10	DZ	Cone, boundary, disc, rainbow colored	BSN SPORTS	#1255690 BSN 1255690 - US GAMES Page 86 https://www.bsnsports.com/low-profile-cones	\$ 3.00	1YR
69	87	EA	Frisbee, tournament quality pro size	BSN SPORTS	#347140 GAMECRAFT MSDIS140Y - US GAMES Page 193 https://www.bsnsports.com/competition-discs	\$ 1.80	1YR
70	0	EA	Frisbee, 9", Spin Jammer or equal	BSN SPORTS	#1781 SPIN JAMMER 02080 - US GAMES Page 193 https://www.usgames.com/spin-jammers-174	\$ 3.08	1YR

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71	0	PK	Golf Discs - INNOVA DISC No substitute	BSN SPORTS	INNOVA DISC GOLF PACK 1399737 (ELEMENTARY) OR 1399738 (MIDDLE SCHOOL) - US GAMES Page 195 (24 discs/pack)	\$ 208.00	1 YEAR
72	90	DZ	Hoop, plastic, 36"	SCHOOL SPECIALTY	PULL BUOY #8011D; SS#1478081; Page #45	\$ 36.16	1YR
73	65	DZ	Hoop, plastic, 24"	S&S WORLDWIDE	Spectrum W9759001	\$ 26.50	1YR
74	7	EA	Inflator, electric, includes gauge, hose & Needle, BSN 1539 or equal	CANNON SPORTS	1390 CANNON	\$ 47.45	1YR
75	12	EA	Inflator, electric, heavy duty, includes gauge, hose, needle & tire valve, 75" coiled cord, 1/6 HP motor, BSN 1240672 or equal.	SCHOOL SPECIALTY	SPORTIME #087966;Page #287	\$ 90.97	1YR
76	160	PK	Inflator needles, pk of 6	CANNON SPORTS	13143 CANNON	\$ 0.49	1YR
77	15	DZ	Lanyard, nylon braided cord with nickel plated swivel snap all colors, Tomark #30870, BSN-MSLNYD or equal Specify color on Purchase Order	BSN SPORTS	#773060 BSN MSLNYD - US GAMES Page 286 (Please Specify Colors: GOLD, KELLY, ROYAL, SCARLET, WHITE, BLACK, MAROON) https://www.bsnsports.com/lanyards-12-pack	\$ 3.00	1YR
78	20	EA	Rope, jump, #16 sashcord, cotton, 1/2" 100 ft. hank, Continental Western #16, BSN-NSPDS010 or equal (Note: previously removed will see if another supplier is now available)	CANNON SPORTS	95028 AAMSTRAND	\$ 18.16	1YR
79	150	EA	Rope, Olympic, 9'	BSN SPORTS	#1040173 US GAMES 1040173 - US GAMES page 71 https://www.bsnsports.com/segmented-skip-ropes	\$ 1.43	1YR
80	55	EA	Rope, Olympic, 10"	CANNON SPORTS	95016 CANNON	\$ 1.54	1YR
81	1045	SET	Rope, cotton, with wood handle, 8', set of 6	BSN SPORTS	#2546XXXX US GAMES 2546XXXX - US GAMES Page 70 https://www.bsnsports.com/heavyweight-sash-ropes	\$ 9.60	1YR
82	28	SET	Rope, Nylon, rainbow colored, 7', set of 6 colors	BSN SPORTS	#1343670 US GAMES 1343670 - US GAMES Page 70 https://www.bsnsports.com/selecta-speed-ropes	\$ 4.70	1YR
83	87	SET	Rope, Nylon, rainbow colored, 8', set of 6 colors	BSN SPORTS	#1343687 US GAMES 1343687 - US GAMES page 70 https://www.bsnsports.com/selecta-speed-ropes	\$ 5.09	1YR
84	18	SET	Rope, Nylon, rainbow colored, 9', set of 6 colors	BSN SPORTS	#1343670 US GAMES 1343694 - US GAMES Page 70 https://www.bsnsports.com/selecta-speed-ropes	\$ 5.51	1YR
85	73	EA	Stopwatch, digital, splitime , AAE CEI-420, BSN- MSSTP260 or equal	BSN SPORTS	#1269062 MARK 1 1269062 - US GAMES Page 289 https://www.bsnsports.com/106l-stopwatch	\$ 4.72	1YR
86	78	EA	Vest, scrimmage, all colors, heavy duty 100% nylon, Indicate color by product #'s ADULT SIZE	BSN SPORTS	#C48 BSN C48 - BSN SPORTS Page 127 (Please Specify Colors: BLACK, GOLD, KELLY, PURPLE, ROYAL, SCARLET) https://www.bsnsports.com/pro-down-heavy-duty-football-scrimmage-vest	\$ 1.80	1YR

ITEM #	EST USAGE	UNIT OF ISSUE	ITEM SPECIFICATION	AWARDED VENDOR	MODEL #/ AND MFG # REF CATALOG PAGE	UNIT PRICE	WARRANTY OFFERED
87	395	DZ	Whistle, metal with rubber tip guard, CSI 1340/1344 or equal	BSN SPORTS	#773057+773053- MACGREGOR MSWHISTL+MSWHISCO - US GAMES Page 286 https://www.bsnsports.com/macgregor-174-brass-whistles-12-pack	\$ 15.60	1YR
88	64	DZ	Whistle, metal, small, Acme Thunder 605 or equal	BSN SPORTS	#773055 MACGREGOR MSPWHIST - US GAMES Page 286 https://www.bsnsports.com/macgregor-174-heavy-duty-nickel-plated-whistles-12-pack	\$ 16.00	1YR
89	10	DZ	Whistle tip guard for item #84	BSN SPORTS	#773053 MACGREGOR MSWHISCO - US GAMES Page 286 https://www.bsnsports.com/rubber-whistle-cover	\$ 3.60	1YR
90	50	DZ	Whistle, plastic, high impact plastic body, cork ball, metal lanyard ring, Bake Lite #P20, BSN-3059 or equal	BSN SPORTS	#773059 MACGREGOR 3059XXXXDZ - US GAMES Page 286 https://www.bsnsports.com/macgregor-174-economy-plastic-whistles	\$ 3.12	1YR
91	0	EA	Whistle, pealess, 2 chamber, assorted colors, Fox 40 Pearl or Equal	BSN SPORTS	#7440 FOX40 MSWHIFOX - US GAMES Page 286 (Black color only) https://www.bsnsports.com/classic	\$ 4.00	1YR
92	11	EA	Hockey Stick, floor, 42", regular shaft and blade, ABS plastic, Shield or equal	BSN SPORTS	#1151015 GAMECRAFT 1151015 - US GAMES Page 239 (43") (Please Specify Color: BLUE or YELLOW, must order in multiple of 3 each) https://www.bsnsports.com/43-quot-senior-floor-hockey-set	\$ 11.00	1YR
93	7	SET	Hockey Set, 12 sticks with 45" aluminum shaft, 2 replacement blades, 2 hockey balls, 2 plastic pucks and instruction booklet, Flaghouse item #W7537 or equal	BSN SPORTS	#10575XXX SHIELD 893 (42") OR #10577XXX SHIELD 892 (47") - US GAMES Page 240 (Please Specify Size: 42" or 47") https://www.bsnsports.com/42-quot-aluminator-hockey-set	\$ 230.00	1YR
94	14	EA	Hockey Puck, Vinyl, Shield Soft, Gopher GW10-184 or equal	PYRAMID	CHAMPION #HPS	\$ 1.68	STD MFG



PERCENTAGE OFF BID FOR 2021 CATALOG ORDERS

This certificate entitles **N C E P Consortium** to:
(Name of institution)

10% off Catalog Price – Standard FOB Destination

With exceptions

*See Attached list of Exceptions

Prices Will Include Inside Delivery (but not installation)

There will be no extra charge for Inside Delivery on UPS shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be honored from **JAN. 1, 2022** to **DEC. 31, 2022**
(not to exceed a period of 12 months without prior approval).

Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31st of each year and our Fall/Winter catalog expires December 31st of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

Your Bid Number is: **2046960-2021**

Purchase Orders **Must** State: "% Off Bid" and Your Bid Number.

Percentage Off Bid Prices **Will Not** be honored if these references are omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X: _____
(Authorized Purchasing Director or Buyer)

*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid number, during the specified time frame will be eligible for the discount.

ADDRESS – PO BOX 7726, DALLAS, TX 75209-0726
E-MAIL – RAGUSTIN@BSNSPORTS.COM
WEB SITE – WWW.BSNSPORTS.COM

PHONE – 800.959.1844 x90009
FAX – 800.921.2515



BSN SPORTS

BSN SPORTS EXCEPTIONS TO PERCENTAGE OFF BID FALL 2021 CATALOG – CATALOG PRICES VALID THRU 12/31/2021

<u>PAGE</u>	<u>ITEM</u>	<u>DISCOUNT</u>
	All ATEC & Jugs Products – Entire Catalog	As Listed
ALL	"While Supplies Last", Price Drop Limited Time Only Specials, & Closeout Items – Entire Catalog	As Listed
27	All Poly-Cap Fence Guard & Fence Crown Protective Fence Guard	Call for Pricing
36	All Diamond Pro Products – Entire Page	Call for Pricing
50-53	All ATEC & Jugs Pitching Machines & Products & Accessories – Entire Pages	As Listed
51	All Sports Attack Pitching Machines & Feeders	As Listed
54	All True Pitch & ProMounds Portable Game Mounds – Entire Page	Call for Pricing
54	Pocket Radar Ball Coach – 1385511	As Listed
68	All Easton 11" & 12" Softouch & Softstitch Incrediballs	As Listed
72	Marucci Cat 9 America Bat – 1459344	As Listed
77	Easton Ghost -10 Softball Bat – EAA113598	As Listed
78	Easton Ghost Advanced FP Softball Bat – EAA113591	As Listed
91	All-Star Catcher's Sets – 1458837 & 1458136	As Listed
95	All-Star Training & Focus Framer Gloves – 1459352 / 1459353 / 1459354	As Listed
98	All-Star Pro Internal Shell Chest Protector – 1459355	As Listed
100	Bow Net Soft Toss X Training Screen & Big Mouth BMX Screen – 1458845 & 1397413	As Listed
105	Hot Shot Basketball Shooting Machine – 1399645	Call for Pricing
110	All Bison T-Rex Adjustable/Portable Systems – 895444XX & 20026189	Call for Pricing
128	Snap Attack Football Machine – 1390108	Call for Pricing
136	PowerDrive Beast – 1457883	Call for Pricing
141	EDown Digital Down Marker – 1453100	As Listed
146-157	All Razor Shoulder Pads & Back Plates & All Gear Pro-Tec Shoulder Pads – Entire Pages	As Listed
160	All Z-Cool JV/Youth Shoulder Pads – 1454455 & 1454463 – Entire Page	As Listed
168	All End Zone Camera Systems	As Listed
169	All Porta Phone & MultiVoice Equipment – Entire Page	As Listed
180	SilentDrive Multi Fuel Forced Air Heater – 1459234	As Listed
195	STX Cell V Goalie Custom Gloves – 1459059	As Listed
205	Stallion50 Complete Lacrosse Stick – 1388466	As Listed
220	All RageCage Portable Lacrosse Goals – 1369693 & 1375528	As Listed
236	Select Blaze DB soccer ball 10/pack – 1456059	As Listed
262	All Sports Tutor Tennis Cube & Tennis Tutor Machines – Entire Page	As Listed
316	Skill Attack Volleyball Machine – 1455136	As Listed
318	All EZ Flex Wrestling Mats – Entire Page	Call for Pricing
357	TrueForm Runner & Office Cruiser – 1460524 & 1460525	Call for Pricing
389-90	20' x 6' Outdoor Video Board with Side Panels – 1460612	Call for Pricing
390	28' x 9' Outdoor Video Display with Side Panels – 1460614	Call for Pricing
397	All Digital Scorer's Tables – 1390142 / 1390143 / 1390144	Call for Pricing
417	40' Standard Traverse Wall Package – 1188097	Call for Pricing

*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids:
Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.



PERCENTAGE OFF BID FOR 2021 CATALOG ORDERS

This certificate entitles **N C E P Consortium** to:
(Name of institution)

20% off Catalog Price – Standard FOB Destination
VOLUME DISCOUNT FOR OVER \$25K ON ANY SINGLE ORDER

With exceptions

*See Attached list of Exceptions

Prices Will Include Inside Delivery (but not installation)

There will be no extra charge for Inside Delivery on UPS shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be honored from **JAN. 1, 2022** to **DEC. 31, 2022**
(not to exceed a period of 12 months without prior approval).

Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31st of each year and our Fall/Winter catalog expires December 31st of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

Your Bid Number is: 2046960-2021

Purchase Orders Must State: “% Off Bid” and Your Bid Number.

Percentage Off Bid Prices Will Not be honored if these references are omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X: _____

(Authorized Purchasing Director or Buyer)

*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid number, during the specified time frame will be eligible for the discount.

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PERCENTAGE OFF BID FOR FALL 2021 CATALOG ORDERS

This certificate entitles **N C E P Consortium** to:
(Name of Institution)

10% off Catalog Price – Standard FOB Destination

With exceptions

*See Attached list of Exceptions

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(Authorized Purchasing Director or Buyer)

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ADDRESS: PO BOX 7726, DALLAS, TX 75209
E-MAIL: RAGUSTIN@BSNSPORTS.COM
WEB SITE: WWW.USGAMES.COM

FAX#: 800-921-2515
PHONE#: 800-959-1844 X90009



**US GAMES EXCEPTIONS TO PERCENTAGE OFF BID
FALL 2021 CATALOG - CATALOG PRICES VALID THRU 12/31/2021**

<u>PAGE</u>	<u>ITEMS</u>	<u>DISCOUNT</u>
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111	All Traverse Wall Climbing Packages	Call for Pricing
112-114	All Climbing Wall Packages, Items & Accessories - entire pages	Call for Pricing
130	My Plate Food Set - 1369522	As Listed
162-164	All Cardio Kids Fitnex Equipment - entire pages	Call for Pricing
165	FitDesk 3.0 Bike Desk - 1450234	As Listed
212	Easton 9" Softouch incrediball - BBST9W	As Listed
237	Stallion 50 Complete Lacrosse Stick - 1388466	As Listed
292	Bluetooth Digital Audio Travel Plus Platinum Set - 1453756	As Listed
294	Amplivox rechargeable battery pack for 25 W Megaphone - 1453097	As Listed

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October 26, 2021

North County Educational Purchasing Consortium
Attn: Sher Hoff - Director, Purchasing & Logistics
Encinitas Union School District
101 S Rancho Santa Fe Road,
Encinitas, CA 92024

RE: Bid #2022-10 for P.E. Supplies

Dear Ms. Hoff and North County Educational Purchasing Consortium Staff,

Thank you for providing Lakeshore Learning Materials the opportunity to respond to the Bid #2022-10 for P.E. Supplies. Lakeshore is dedicated to creating innovative educational materials and furniture that spark young imaginations, instill a sense of wonder and foster a lifelong love of learning. With materials, furniture and environments for infants, toddlers and students through the 8th grade, we help children reach developmental milestones and achieve education goals—while still having fun!

OFFER

Lakeshore is pleased to present the following offer to North County Educational Purchasing Consortium:

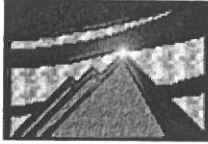
- 5% discount on the complete or partial order of quote #3732 (discount already reflected in pricing)
- 5% discount on all non-sale items from Lakeshore's catalogs, website (www.LakeshoreLearning.com) and retail stores (see attached Store List for locations)
- Free shipping on orders over \$50.00 shipping to one location in the contiguous United States. For orders under \$50.00, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99.

Please reference "Per Bid #2022-10" on all purchase orders to receive these terms.

Lakeshore agrees to hold the discount offered in this submission throughout the lifetime of the contract. Catalogs and prices are subject to change during the calendar year, and in the event of significant factors outside our control, such as government-imposed tariffs or global pandemic; for current prices please visit www.LakeshoreLearning.com.

CONTACT PERSON REPRESENTING THE BID

Contact Person: Rafael Muro, Bid Supervisor
Address: 2695 E. Dominguez St., Carson, CA 90895
Phone Number: (800) 421-5354
Fax Number: (310) 537-7990
E-Mail: biddept@lakeshorelearning.com



Pyramid School Products

6510 N 54th Street Tampa FL 33610
PHONE- (800) 792-2644 FAX- (813) 621-7688
E-MAIL- biddept@pyramidsp.com

October 26, 2021

Encinitas Union School District
101 S Rancho Santa Fe Rd
Encinitas CA 92024

RE: Bid #2022-10, P.E. Supplies

To whom it may concern,

Pyramid School Products is offering a 25% discount from the Champion Sports catalog for items that are not specifically listed in this bid solicitation. Please visit www.championsports.com. Click on the "digital catalog" link at the top of the home page to view available items and **pre-discount** prices. There will be a **\$50.00 minimum order requirement** for the discounted prices.

If you have any questions or need additional information, please feel free to contact us @ (800) 792-2644, Ext. 233.

Sincerely,



October 26, 2021

North County Educational Purchasing Consortium

Encinitas Union School District
Purchasing Department
101 S Rancho Santa Fe Road
Encinitas, CA 92024

Account # 666630

Bid Number: North County Consortium 2022-10 P.E. Supplies

School Specialty, LLC appreciates the opportunity to respond to **the North County Consortium PE Bid**. We offer a wide assortment of items and have attached a list of our brands that are included in our offer. This expanded product offering ensures that all educator needs are satisfied by our wide selection of categories.

All discounts apply to the current year catalogs which are located on the School Specialty website at: <http://catalogs.schoolspecialty.com>. If you have not received your catalog, you can request a copy on the site as well.

All catalogs may contain a limited number of items that are listed as "Net Price" and not eligible for any discounts. These items are indicated by an "N" or "LN" prefix in the item number. Also excluded is any catalog or item(s) that bears notation "no other discounts apply" or customized products.

Contract Period:

Valid from 1/1/2022 through 12/31/2022. Pricing for **contract period effective upon notification of award** referencing our Bid # **Q-124537** to bidwestnotices@schoolspecialty.com.

Please see the attached documents for details regarding our catalog discount and freight term offer. If there are questions, please reference our contact information sheet for a list of contract personnel.

Sincerely,


Jamie Young
Contract Coordinator



**School Specialty, LLC Catalog Discount Pricing Offer for
Bid Number: North County Consortium 2022-10 P.E. Supplies**

School Specialty, LLC is pleased to offer the following catalog discount by product category and freight terms. The percentage listed is a discount off the current catalog list price (list prices are subject to change). Please visit our website at www.schoolspecialty.com and log on to view your contracted pricing.

Discount off List	Product Category
35%	Physical Education Supplies

Standard Freight Terms (subject to change):

Ship to Location	Item Prefix	Shipping Charge
48 States-Parcel Orders	5	Free Freight
48 States-Parcel Orders	9	Free Freight
48 States-Non-Parcel Orders	6	\$99 minimum or 15% charge based on NET subtotal

****Live specimens (prefix L) and hazardous materials (prefix H) may incur additional charges. Please refer to www.schoolspecialty.com for more information.**



Contact Information

- **Questions regarding this offer:** **Jamie Young**
W6316 Design Drive
Greenville, WI 54942
Phone (800) 554-7632
Fax (800) 675-1775
Email: bidwestnotices@schoolspecialty.com
- **Territory Sales Manager** **Sita Beasley**
Phone: 310-200-5778
Fax: 888-388-6344
Email: sita.beasley@schoolspecialty.com
- **Customer Care:** **Attn: Customer Care Department**
Questions regarding order status, shipment status, damages, shortages
W6316 Design Drive
Greenville, WI 54942
Phone (888) 388-3224
Fax (888) 388-6344
Email: <http://customercare.schoolspecialty.com/track-your-order>
- **Order Processing:** **Attn: Order Department**
To place your order
PO BOX 1579
Appleton, WI 54912-1579
Phone (888) 388-3224
Fax (888) 388-6344
orders@schoolspecialty.com
- **Payment Remit To:** **School Specialty, LLC**
PO Box 825640
Philadelphia, PA 19182-5640



North County Educational Purchasing Consortium
Encinitas Union School District
101 S Rancho Fe Rd.
Encinitas, CA 92024

October 14th, 2021

RE: 2022-10 P.E. Supplies (Catalog Discount)

To Whom It May Concern:

S&S Worldwide, Inc. would like to extend your organization an 18% catalog discount. Please be aware that this discount will apply to the **catalog current at the time of order placement**; catalogs are printed annually by calendar year (January-December). The discount is off the **list price**; it will not apply to sale prices, special promotions, quantity breaks, or Internet sales or specials and cannot be combined with offer codes. S&S Worldwide does not provide installations, assembly, or removal of debris. Restocking fees up to 20% may apply to **dropship** items if returned; fees vary by manufacturer. S&S Worldwide *must* be contacted prior to returning a dropship product so that we can arrange for the return with the manufacturer. **The District will be eligible for free standard ground shipping on all orders***. Please reference contract #2022-10% on all correspondence to receive special pricing.

***Items labeled FOB/Dropship or “not available for free freight,” are not eligible for free shipping.** Freight charges for items not eligible for free freight will be prepaid and added to the invoice. S&S Worldwide cannot quote freight charges at the time of bid submission due to several varying factors such as: product weight, order quantity, and annual shipping cost increases. Freight charges assessed on these items are actual freight charges. If the District plans to order item(s) noted as Dropship or “not available for free freight” please contact us for a freight quote at the time of order. The discount does not apply to freight charges.

Orders requiring a truck for delivery do not include unloading and/or inside delivery and lift-gate services. If these services are required, please contact our customer service department at 800-243-9232 at the time of order placement. All orders shipping by common carrier (UPS, Fed EX, USPS) include inside delivery to the ground floor.

Payment terms are net 30 days. Delivery will be made within 30 days ARO.

If you have any questions, please do not hesitate to contact me.

Thank you,

A handwritten signature in blue ink that reads 'Jenna Schall'.

Jenna Schall
Bids & Contracts Manager