



## North County Educational Purchasing Consortium

Date: December 8, 2021

To: NCEPC Member Districts and Associate Member Districts

From: Alexis Kohler  
Bonsall Unified School District

RE: **Recommendations for Science Supplies Bid Award  
Bid #2022-201B; Effective 1/1/22 – 12/31/22**

---

The following is the pertinent information regarding this bid:

Bid Mailing Date:	October 27, 2021
Bid List:	18 Vendors
Bid Bond:	None required
Advertising Dates:	October 27, 2021 & November 3, 2021
Addendum:	None required
Bid Close:	November 15, 2021 at 2:30pm
Bids Received:	12
Tie Breakers:	None
Non-Responsive Bids:	1
Notice of Pending Award Letters Sent:	N/A
Recommended Awarded Vendors:	11

Recommendation: Award the bid for Science Supplies to the eleven (11) responsible, responsive bidders.

**\*\*Please note, this bid does not meet the formal bid requirements\*\***

# NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

## AWARDED VENDOR LIST

<b>BID TITLE:</b> Science Supplies		<b>SPONSORING DISTRICT:</b> Bonsall Unified School District	
<b>BID NUMBER:</b> 2022-201B		<b>DISTRICT CONTACT:</b> Alexis Kohler	
<b>CONTRACT PERIOD:</b> January 1, 2022 thru December 31, 2022		(760) 631-5200 ext. 1007	
<b>MINIMUM QUANTITY FOR FREE FREIGHT:</b> \$50.00 (See Notes)		alexis.kohler@bonsallusd.com	
VENDOR NAME	ADDRESS	PHONE/FAX NUMBER WEBSITE	CONTACT NAME
Bio Corporation	3910 Minnesota St. Alexandria, MN 56308	800-222-9094 - Toll Free 800-332-9094 - Fax <a href="http://www.biologyproducts.com">www.biologyproducts.com</a>	Angie Westphall <a href="mailto:info@biologyproducts.com">info@biologyproducts.com</a>
Carolina Biological Supply Co.	2700 York Rd. Burlington, NC 27215 <b>Proposal No. P104999</b>	800-334-5551 - Toll Free 336-538-6330 - Fax <a href="http://www.carolina.com">www.carolina.com</a>	Gray Amick <a href="mailto:gray.amick@carolina.com">gray.amick@carolina.com</a>
Fisher Science Education	4500 Turnberry Dr., Suite A Hanover Park, IL 60133 <b>Account #: 743651-001</b>	800-955-1177 - Toll Free 800-955-4763 - Fax <a href="http://www.fisheredu.com">www.fisheredu.com</a>	Roger Wedig 619-200-0944 <a href="mailto:roger.wedig@thermofisher.com">roger.wedig@thermofisher.com</a>
hand2mind, Inc.	500 Greenview Court Vernon Hills, IL 60061	800-445-5985 - Toll Free 800-382-9326 - Fax <a href="http://www.hand2mind.com">www.hand2mind.com</a>	Elizabeth Rodriguez 847-968-5216 <a href="mailto:bids@hand2mind.com">bids@hand2mind.com</a> <a href="mailto:orders@hand2mind.com">orders@hand2mind.com</a>
Lakeshore Learning Materials	2695 E Dominguez St. Carson, CA 90895 <b>Account #27100</b>	800-428-4414 310-537-4261 <a href="http://www.lakeshorelearning.com">www.lakeshorelearning.com</a>	Janus Ho <a href="mailto:jho@lakeshorelearning.com">jho@lakeshorelearning.com</a> <a href="mailto:lakeshore@lakeshorelearning.com">lakeshore@lakeshorelearning.com</a>
Nasco Education	901 Janesville Ave. Fort Atkinson, WI 53538-0901 <b>Quote #: 56400</b>	800-558-9595 - Toll Free 800-372-1236 - Fax <a href="http://www.nascoeducation.com">www.nascoeducation.com</a>	Michelle Au <a href="mailto:quotes@nascoeducation.com">quotes@nascoeducation.com</a> <a href="mailto:custserv@nascoeducation.com">custserv@nascoeducation.com</a>
PASCO Scientific	10101 Foothills Blvd. Roseville, CA 95747 <b>Reference #: QT121355</b>	800-772-8700 - Toll Free 916-786-7565 - Fax <a href="http://www.pasco.com">www.pasco.com</a>	Greg Montgomery <a href="mailto:bids@pasco.com">bids@pasco.com</a>
Quill LLC	100 Schelter Road Lincolnshire, IL 60069 <b>Account #: 6923074</b> <b>Quill Bid #: 21-26584</b>	800-634-4809 - Toll Free 800-789-2016 - Fax <a href="http://www.quill.com">www.quill.com</a>	Karrie Szalkowski <a href="mailto:bid@quill.com">bid@quill.com</a>

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM**  
**AWARDED VENDOR LIST**

<b>BID TITLE:</b> Science Supplies		<b>SPONSORING DISTRICT:</b> Bonsall Unified School District	
<b>BID NUMBER:</b> 2022-201B		<b>DISTRICT CONTACT:</b> Alexis Kohler	
<b>CONTRACT PERIOD:</b> January 1, 2022 thru December 31, 2022		(760) 631-5200 ext. 1007	
<b>MINIMUM QUANTITY FOR FREE FREIGHT:</b> \$50.00/See Bid Form		alexis.kohler@bonsallusd.com	
<b>VENDOR NAME</b>	<b>ADDRESS</b>	<b>PHONE/FAX NUMBER WEBSITE</b>	<b>CONTACT NAME</b>
School Outfitters	3736 Regent Ave. Cincinnati, OH 45227	800-260-2776 - Toll Free 800-494-1036 - Fax <a href="http://www.schooloutfitters.com">www.schooloutfitters.com</a>	Queenie Takougang <a href="mailto:queenie.takougang@schooloutfitters.com">queenie.takougang@schooloutfitters.com</a> <a href="mailto:sales@schooloutfitters.com">sales@schooloutfitters.com</a>
School Specialty	PO Box 1579 Appleton, WI 54912-1579 <b>Account #666630</b> <b>Bid #: Q-130669</b>	888-388-3224 - Toll Free 888-388-6344 - Fax <a href="http://www.schoolspecialty.com">www.schoolspecialty.com</a>	Sita Beasley 310-200-5778 <a href="mailto:sita.beasley@schoolspecialty.com">sita.beasley@schoolspecialty.com</a> <a href="mailto:orders@schoolspecialty.com">orders@schoolspecialty.com</a>
VWR International DBA: Sargent Welch & Ward's Science	5100 West Henrietta Rd. PO Box 92912 Rochester, NY 14692-9012	800-727-4368 - Toll Free 800-676-2540 - Fax <a href="http://www.sargentwelch.com">www.sargentwelch.com</a>  800-962-2660 - Toll Free 800-635-8439 - Fax <a href="http://www.wardsci.com">www.wardsci.com</a>	Debbie Potalivo 858-232-1748 <a href="mailto:debbie.potalivo@vwr.com">debbie.potalivo@vwr.com</a> <a href="mailto:sargentwelchcs@vwr.com">sargentwelchcs@vwr.com</a> <a href="mailto:wardscs@vwr.com">wardscs@vwr.com</a>

## SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/22 through 12/31/22. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2022 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	5%
Physics	
Earth Science	
Chemicals	
Furniture	
Lab Apparatus & Supplies	
Equipment (i.e., Microscopes, cabinets, scales, etc.)	

Additional conditions or requirements:

---



---



---

Exclusions: no Pail Packing, no Live material  
ups Ground

Signed:   
 Authorized Legal Representative

Company: Biocorporation

Date: Oct. 28, 2021

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***



## SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/22 through 12/31/22. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2022 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate ~~Catalog Numbers~~ <sup>www.carolina.com</sup> for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	5%
Physics	↓
Earth Science	
Chemicals	
Furniture	NOT DISCOUNTED
Lab Apparatus & Supplies	5%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	5% - NOT FURNITURE

Additional conditions or requirements:

PRODUCTS AVAILABLE AT WWW.CAROLINA.COM - WEB SITE CATALOG. NO PRINT CATALOG IN 2021 DUE TO PANDEMIC.

Exclusions: SEE INCLUDED CAROLINA PREFERRED CUSTOMER PROPOSAL LETTER FOR DISCOUNT EXCLUSIONS AND FREIGHT TERMS.  
SEE PRICE STATEMENT FOR PRICE INFORMATION AND DELIVERY INFO.

Signed: Shay Annick  
 Authorized Legal Representative

Company: CAROLINA BIOLOGICAL SUPPLY

Date: 11/05/21

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***



November 5, 2021

Ms. Alexis Kohler  
Bonsall USD  
31505 Old River Road  
Bonsall, CA 92003  
760 631-5200

Dear Ms. Kohler,

Welcome to the Carolina Preferred Customer Program. This new program encompasses bids, contracts, and other agreements. As a Carolina Preferred Customer you can count on:

- Outstanding service and support
- Free teacher resources
- Over 14,000 quality products
- Available overnight delivery
- Select delivery dates
- Our 100% Satisfaction Guarantee
- And some exclusive benefits

Enclosed is our proposal to provide you with science supplies from our catalogs and web site for the period of **01/01/2022 to 12/31/2022**. Below are the program's exclusive benefits and important features.

#### **Exclusive benefits**

- **Free standard freight on orders of \$200 or more**—As a Carolina Preferred Customer, you receive FREE standard freight on orders of **\$200 or more**. **Note:** Living and perishable materials, hazardous chemicals, kits containing hazardous chemicals, drop-shipped items, and preserved specimens are subject to additional shipping fees. Motor freight shipments are dock delivery only; for inside delivery of motor freight shipments and expedited shipping methods additional fees apply. **Shipping and handling fees apply to all orders less than \$200.**
- **Contract pricing**—Your Carolina Preferred Customer contract price is **5% off** our list price. When you log in to **www.carolina.com** with a registered Carolina Online Account linked to your contract, you can see contract pricing, use a purchase order (if applicable), and apply a tax exemption (if applicable). To register and link your account, click on "My Account" at **www.carolina.com** and follow the prompts. Please call Customer Service at 800.334.5551 (8 am to 8 pm, ET, Monday–Friday) if you need help with registering and linking.

**Carolina Biological Supply Company**

2700 York Rd • Burlington NC 27215-3398 • Phone 336.584.0381 • Fax 800.222.7112 • [www.carolina.com](http://www.carolina.com)

### Important features

- **Payment and terms**—Please reference **Proposal No. P104999** on purchase orders submitted during the contract period. This links them to your Carolina Preferred Customer status. We will send you an invoice for each individual shipment and a corresponding packing list will be included with each delivery. Our terms are net 30 days.
- **Exclusions**—This proposal cannot be used in conjunction with any other bid responses, phone or written quotations, price agreements, or promotions. **Smithsonian STC™ products, Building Blocks of Science® products, furniture items and accessories, our K–8 curriculum, and Carolina Distance Learning® kits are sold at list price. They are ineligible for discounts and subject to shipping and handling fees.**
- **Participating institutions**—Please provide a list of all participating institutions and their addresses using the enclosed form. This information is very important to ensure that those institutions receive Carolina Preferred Customer benefits. Email or mail it to the address provided at the top of the form.

As a Carolina Preferred Customer you will receive our highest level of service on the top-quality science supplies you know and trust, plus the benefits outlined above. Please feel free to email me at [Gray.Amick@carolina.com](mailto:Gray.Amick@carolina.com) or phone me at 336.586.4422 if you have any questions. I look forward to hearing from you soon and assisting you in the future.

Sincerely,



Gray Amick  
Contract Manager

P.S. Please be sure to reference **Proposal No. P104999** on all purchase orders and correspondence to link them to your Carolina Preferred Customer status.

### Carolina Biological Supply Company

2700 York Rd • Burlington NC 27215-3398 • Phone 336.584.0381 • Fax 800.222.7112 • [www.carolina.com](http://www.carolina.com)



## SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/22 through 12/31/22. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2022 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	Up to 30%
Physics	Up to 30%
Earth Science	Up to 30%
Chemicals	Up to 30%
Furniture	Up to 30%
Lab Apparatus & Supplies	Up to 30%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	Up to 30%

## Additional conditions or requirements:

Up to 30% off from current published list prices for our full Fisher Science Education product portfolio. ([www.fisheredu.com](http://www.fisheredu.com)). Fisher Science Education Catalogs are digital: <https://www.fishersci.com/us/en/education-products/forms/2021-fisher-science-education-catalogs.html>. Discount excludes non-catalog, special order, sale/clearance items, items that end with "ND" and personal protection equipment. No item will be discounted below Fisher Science Education's cost. All items are subject to a cost plus 15% safety net. (Catalog discounts are subject to a GP Floor of 15.0%)

Exclusions: Free dock to dock delivery on orders excluding Live, Hazardous and Motor Freight Items. Any special shipping or delivery requirements may incur additional charges.

Signed:   
Authorized Legal Representative

Company: Fisher Scientific Company LLC

Date: 11/2/2021

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***

## North County Educational Purchasing Consortium

### 2022 Pricing Agreement

**Bid No. 2022-201B Science Supplies**

---

**Fisher Science Education is pleased to offer the following discount program:**

**Discount:** Up to 30% off from current published list prices for our full Fisher Science Education product portfolio. ( [www.fisheredu.com](http://www.fisheredu.com) ) Fisher Science Education Catalogs are digital: <https://www.fishersci.com/us/en/education-products/forms/2021-fisher-science-education-catalogs.html>.  
Discount excludes non-catalog, special order, sale/clearance items and items that end with "ND" and personal protection  
No item will be discounted below Fisher Science Education's cost. All items are subject to a cost plus 15% safety net.

**Freight:** Free dock to dock delivery on orders excluding Live, Hazardous and Motor Freight Items. Any special shipping or delivery requirements may incur additional charges.  
➤ Motor freight ("MF" suffix items) charges are calculated at the time of your order based on the type of delivery required and weight of the item.

**Valid dates:** January 1, 2022 through December 31, 2022

**Terms:** Discounts Apply to Current Published Prices Only and are not Applicable to Sale Items or Special Quotations

---

District specific pricing is available to registered users at [www.fisheredu.com](http://www.fisheredu.com). Please visit us online or contact your Sales Representative for details on how to activate your account.

**Your dedicated Fisher Science Education Sales Representative is:**

**Roger Wedig**

**Phone:** 619-200-0944

**Fax#:** 800-955-4763

**E-mail:** [roger.wedig@thermofisher.com](mailto:roger.wedig@thermofisher.com)

Fisher Science Education  
4500 Turnberry Drive  
Hanover Park, IL 60133

Phone: 800-955-1177  
FAX: 800-955-4763  
E-Mail: [fse.bids@thermofisher.com](mailto:fse.bids@thermofisher.com)



## SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/22 through 12/31/22. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2022 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	15%
Physics	15%
Earth Science	15%
Chemicals	15%
Furniture	N/A
Lab Apparatus & Supplies	15%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	N/A

Additional conditions or requirements:

Please reference "NCEPS#2022-201B" on all quote requests and Purchase Orders to ensure receipt of discount.

Discount applies to the current year's list price at the time the order is placed.

Exclusions: Professional Development, publisher-aligned and hand2mind Custom Kits are excluded from catalog discount. Special promotions, sale items, quotes, brochures and bid prices (prefixed by BD) are excluded from further discounts.

Signed: Elizabeth Rodriguez  
Authorized Legal Representative

Company: hand2mind, Inc.

Date: 11/11/2021

Please see our current pricing via  
hand2mind Online Catalog:  
<https://www.hand2mind.com/catalogs>

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***

## SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/22 through 12/31/22. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2022 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	5%
Physics	5%
Earth Science	5%
Chemicals	5%
Furniture	5%
Lab Apparatus & Supplies	5%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	5%

Additional conditions or requirements:

Please reference "Per Bid #2022-201B" on all purchase orders.

Free shipping on orders over \$50.00 shipping to one location in the contiguous United States.

For orders under \$50.00, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99.

Exclusions: \_\_\_\_\_ Discount is not applicable to sale items \_\_\_\_\_

Signed:  \_\_\_\_\_  
 Authorized Legal Representative

Company: Lakeshore Learning Materials, LLC

Date: 11/8/2021

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***



November 9, 2021

North County Educational Purchasing Consortium  
Bonsall Unified School District  
Attn: Alexis Kohler  
31505 Old River Road  
Bonsall, CA, 92003

RE: Bid #2022-201B Science Supplies

Dear Ms. Kohler and North County Educational Purchasing Consortium Staff,

Thank you for providing Lakeshore Learning Materials the opportunity to respond to Bid #2022-201B Science Supplies. Lakeshore is dedicated to creating innovative educational materials and furniture that spark young imaginations, instill a sense of wonder and foster a lifelong love of learning. With materials, furniture and environments for infants, toddlers and students through the 8th grade, we help children reach developmental milestones and achieve education goals—while still having fun!

## OFFER

Lakeshore is pleased to present the following offer to North County Educational Purchasing Consortium:

- 5% discount on all non-sale items from Lakeshore's catalogs, website ([www.LakeshoreLearning.com](http://www.LakeshoreLearning.com)) and retail stores (see attached Store List for locations).
- Free shipping on orders over \$50.00 shipping to one location in the contiguous United States. For orders under \$50.00, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99.

**Complimentary White-Glove Delivery and Installation service on orders of \$10,000 or more that ship to a single location in the contiguous United States. Additional charges may apply for remote locations. This service includes:**

- Unpacking and assembly
- Supervised setup in a classroom, a library, a media center or other learning space
- Custom labeling and boxing of orders by designated information, such as by classroom or teacher
- Supervised verification that all rooms are in ready-to-move-in condition

Please reference "Per Bid #2022-201B" on all purchase orders to receive these terms.

Lakeshore agrees to hold the discount offered in this submission throughout the lifetime of the contract. Catalogs and prices are subject to change during the calendar year, and in the event of significant factors outside our control, such as government-imposed tariffs or global pandemic; for current prices please visit [www.LakeshoreLearning.com](http://www.LakeshoreLearning.com).

## SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/22 through 12/31/22. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2022 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	15% off current list price; see attached document for details and exceptions
Physics	15% off current list price; see attached document for details and exceptions
Earth Science	15% off current list price; see attached document for details and exceptions
Chemicals	15% off current list price; see attached document for details and exceptions
Furniture	15% off current list price; see attached document for details and exceptions
Lab Apparatus & Supplies	15% off current list price; see attached document for details and exceptions
Equipment (i.e., Microscopes, cabinets, scales, etc.)	15% off current list price; see attached document for details and exceptions

## Additional conditions or requirements:

\$199 minimum order to receive free shipping, some exclusions apply. See [nascoeducation.com/shipping](http://nascoeducation.com/shipping) for current shipping and delivery terms.

A small order handling fee will be applied to orders under \$50.00. A hazardous materials surcharge will be added to items with a black diamond or D.O.T. symbol.

Include your quote number on all orders to receive the applicable discount.

Exclusions: The following items do not qualify for a discount: Healthcare simulation products (such as ALEX and other training manikins), Ready-or-Not Tot, nutrition and replicas, health science products, hydroponics, aquaponics, furniture, KitchenAid, digital subscriptions, custom kits, economy student kits, Art Class Curator kits, STEM 101 kits, Cornell Lab kits, ceramic equipment, Cyber.org kits, and items with a KI,KT,KC,NA, or NZ prefix

Signed: \_\_\_\_\_

Authorized Legal Representative

Company: Nasco Education LLC

Date: \_\_\_\_\_

11/2/21

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***



Empowered teachers, engaged students

901 Janesville Avenue  
Fort Atkinson, WI 53538-0901

PHONE 1.800.558.9595

FAX 1.800.372.1236

EMAIL [info@nascoeducation.com](mailto:info@nascoeducation.com)

WEB [nascoeducation.com](http://nascoeducation.com)

Custom Discount for:  
North County Educational Purchasing Consortium

Nasco Quote Number: 56400  
Valid: 1/01/2022 – 12/31/2022

Category	Discount off current price
Science and Dissection	15%
STEM/STEAM	15%
Qualifying orders over \$199 (after discount)	Free Shipping*

**\*Some exclusions apply** Please visit [nascoeducation.com/shipping](http://nascoeducation.com/shipping) for current shipping and delivery terms. Hawaii and Alaska not included in free shipping offer. Please call 1.800.558.9595 for shipping rates.

**TERMS:** Net 30 days, with approved credit

**DELIVERY:** Approximately 5 to 7 business days upon receipt of order for in-stock items

**PLEASE NOTE:**

- Customers will receive the best of sale pricing, contract pricing, quantity pricing, or promotional discount for qualifying orders.
- The following items do not qualify for a discount: Healthcare simulation products (such as ALEX and other training manikins), Ready-or-Not Tot®, Nutrition and replicas, health science products, hydroponics, aquaponics, furniture, KitchenAid®, digital subscriptions, custom kits, economy student kits, Art Class Curator kits, STEM101 kits, Cornell Lab kits, ceramic equipment, Cyber.org kits, and items with a KI, KT, KC, NA, or NZ prefix.
- A small order handling fee of \$5.00 will be applied to orders under \$50.00.
- A hazardous material surcharge will be added to items with a black diamond (◆) or D.O.T. symbol.
- Please include your quote number above on all orders.
- For instructions on how to use your quote online, please visit [nascoeducation.com/how-to-use-my-quote-number](http://nascoeducation.com/how-to-use-my-quote-number).
- Due to unforeseen increases or operational changes, Nasco Education reserves the right to change published prices or shipping policies without notice. Please refer to our website for current pricing and policies.

Visit us at [nascoeducation.com](http://nascoeducation.com) to browse our complete offering or request a catalog. For questions about pricing, high-quantity orders, bids and quotes, or help with product selection, contact our customer care team at 1.800.558.9595 or [custserv@nascoeducation.com](mailto:custserv@nascoeducation.com).

We look forward to serving you!

Sincerely,

Michelle Au,  
Contract Sales Manager



## SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/22 through 12/31/22. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2022 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	3%
Physics	3%
Earth Science	3%
Chemicals	N/A
Furniture	N/A
Lab Apparatus & Supplies	3%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	3%

**Additional conditions or requirements:**

PASCO will offer FREE shipping on all orders.

Please reference "QT121355" on all Purchase orders to PASCO.

PASCO is submitting our 2021 Catalogs. Our new catalogs/pricing will be available in January 2022.

Exclusions: Textbooks and eBooks are excluded from discounted pricing

Signed:

Authorized Legal Representative

Company: PASCO scientific

Date: 11/3/2021

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***

## SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/22 through 12/31/22. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2022 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	5%
Physics	5%
Earth Science	5%
Chemicals	5%
Furniture	0
Lab Apparatus & Supplies	5%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	5%

Additional conditions or requirements:

SEE ATTACHED COVER LETTER FOR ALL DISCOUNTS AVAILABLE

Exclusions: SEE ATTACHED COVER LETTER

Signed: \_\_\_\_\_

Authorized Legal Representative

Company: Quill LLC

Date: 11/4/2021

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***



October 28, 2021

Alexis Kohler, Risk Management Director  
Bonsall Unified School District  
North County Educational Purchasing Coop  
31505 Old River Road  
Bonsall, CA 92003

Quill Bid Number: 21-26584  
Customer Bid Info: 2022-201B Science Supplies  
Account Number: 6923074

Dear Alexis Kohler,

Thank you for your recent bid request. We appreciate your interest in Quill.com and are pleased to offer your organization free shipping along with a 5% column discount\* on virtually all items in our catalog good through December 31, 2022. Below are a few guidelines that we ask for you to follow to ensure the proper pricing and handling of your purchase orders:

- ☐ Verbal or written acceptance is requested to guarantee your discounts. Please see attached Bid Award Form. If any additional recap information is available, please forward as well. (this will allow us to review and revise our pricing in order to continue to provide the best product pricing available)
- ☐ Please use the Quill bid number above, Quill item numbers and prices that are referenced on your bid when placing purchase orders for easy and accurate processing. Orders will ship and invoice the same day, if orders must invoice and/or ship on or after a certain date this must be indicated clearly on your purchase order
- ☐ Please email your tax-exempt form to [taxexempt@quill.com](mailto:taxexempt@quill.com) or fax to 800-499-8805.

Thank you once again for choosing Quill.com. We look forward to working with you in the future

Sincerely,  
Quill's Bid Department

\*Discount does not apply to Dell™ ink & toner; Apple® products; e-readers; desktop, laptop, netbook, and tablet computers; electronic machines (copiers, fax machines); food; beverages; breakroom, cleaning and janitorial supplies; safety and maintenance items; vending and gumball machines; refurbished and closeout merchandise; taxes or freight charges. Discount does not apply to furniture unless you are a contract bid account. Sale prices, free offer deals, Top Seller/Best Price items, special order items, QuillSUBSCRIBE orders, and items beginning with the prefix "SPW" or "UNI" or indicated as an "Extended Assortment" item are also excluded from this discount offer. We reserve the right to change our programs and their benefits, including shipping charges.

## SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/22 through 12/31/22. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2022 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	2%
Physics	2%
Earth Science	2%
Chemicals	2%
Furniture	2%
Lab Apparatus & Supplies	2%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	2%

Additional conditions or requirements:

See Attached

Exclusions: See Attached

Signed:

  
Authorized Legal Representative

Company: School Outfitters

Date: 11/11/2021

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***





**SCHOOL  
OUTFITTERS**

*Furnishing great  
places to learn:*

November 12, 2021

Hello Alexis,

This is our submission for your Catalog Discount Bid No. 2022-201B for Science Supplies. We are offering you a 2% discount off our already discounted prices on our website [www.schooloutfitters.com](http://www.schooloutfitters.com). Shipping will be added to each order as a separate line and will vary by items ordered. Please let us know if you have any questions at all or need anything else! Thank you for the opportunity to quote this for you and please keep School Outfitters in mind for any future projects! If you have any questions or wish to place an order, please call the School Outfitters Sales Department to receive your contracted price:

School Outfitters Sales Department  
1-800-260-2776  
1-800-494-1036 (fax)  
[sales@schooloutfitters.com](mailto:sales@schooloutfitters.com)  
<http://www.schooloutfitters.com>

Thank you,

Queenie Takougang  
National Contract Specialist  
School Outfitters-*Furnishing great places to learn*  
3736 Regent Avenue  
Cincinnati, OH 45212-3724  
1-855-619-3281  
1-855-619-3282 (fax)  
[queenie.takougang@schooloutfitters.com](mailto:queenie.takougang@schooloutfitters.com)  
<http://www.schooloutfitters.com>

E. [sales@schooloutfitters.com](mailto:sales@schooloutfitters.com)

I. [www.schooloutfitters.com](http://www.schooloutfitters.com)

P. 800.260.2776

F. 800.494.1036

PO Box 141231  
Cincinnati, Ohio 45250-1231



**SCHOOL  
OUTFITTERS**

*Furnishing great  
places to learn:*

## **Deviations**

- Discounts are being offered off of our already discounted prices on our website: [www.schooloutfitters.com](http://www.schooloutfitters.com)
- Shipping will be added to each order as a separate line item and will vary by item and manufacturer.
- Inside delivery, lift gate, installation, assembly, and removal of debris services are available for an additional charge.
- Installation will be quoted using non-union wages unless requested by the customer at the time of quote.
- Delivery times may vary by item and manufacturer and all items will drop ship from the manufacturer. Some items are made to order and their delivery time will be clearly communicated at the time of order.
  - Volume discounts are available – call for a quote!
  - You must call to receive your contracted prices.
- School Outfitters will utilize all resources to adhere to the submission pricing and delivery deadlines. Due to the fluctuation of cost of goods, shortage of raw materials and transportation demands, pricing and delivery deadlines may be affected. Our contracts team will monitor any unforeseen changes and notify you immediately.

E. sales@schooloutfitters.com

I. www.schooloutfitters.com

P. 800.260.2776

F. 800.494.1036

PO Box 141231  
Cincinnati, Ohio 45250-1231

## SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/22 through 12/31/22. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2022 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	Supplies 35% off List price; Furniture & Equipment 14% off List price. See attached discount letter
Physics	Supplies 35% off List price; Furniture & Equipment 14% off List price. See attached discount letter
Earth Science	Supplies 35% off List price; Furniture & Equipment 14% off List price. See attached discount letter.
Chemicals	Supplies 35% off List price; Furniture & Equipment 14% off List price. See attached discount letter.
Furniture	Supplies 35% off List price; Furniture & Equipment 14% off List price. See attached discount letter.
Lab Apparatus & Supplies	Supplies 35% off List price; Furniture & Equipment 14% off List price. See attached discount letter.
Equipment (i.e., Microscopes, cabinets, scales, etc.)	Supplies 35% off List price; Furniture & Equipment 14% off List price. See attached discount letter

Additional conditions or requirements:

[See attached Discount Letter.](#)

Exclusions: [See attached Discount Letter.](#)

Signed:   
Authorized Legal Representative

Company: School Specialty, LLC

Date: 11-4-21

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***



November 4, 2021

**Bonsall Unified School District  
Purchasing Office  
31505 Old River Road  
Bonsall, CA 92003**

**Account # 666630**

**Bid Number: 2022-201B Science Supplies-Consortium Bid No. 2022-201B**

**School Specialty, LLC** appreciates the opportunity to respond to **Science Supplies Consortium Bid 2022-201B**. We offer a wide assortment of items and have attached a list of our brands that are included in our offer. This expanded product offering ensures that all educator needs are satisfied by our wide selection of categories.

All discounts apply to the current year catalogs which are located on the School Specialty website at: <http://catalogs.schoolspecialty.com>. If you have not received your catalog, you can request a copy on the site as well.

All catalogs may contain a limited number of items that are listed as "Net Price" and not eligible for any discounts. These items are indicated by an "N" or "LN" prefix in the item number. Also excluded is any catalog or item(s) that bears notation "no other discounts apply" or customized products.

**Contract Period:**

**Valid from 1/1/2022 through 12/31/2022.** Pricing for **contract period effective upon notification of award** referencing our Bid # **Q-130669** to [bidwestnotices@schoolspecialty.com](mailto:bidwestnotices@schoolspecialty.com).

Please see the attached documents for details regarding our catalog discount and freight term offer. If there are questions, please reference our contact information sheet for a list of contract personnel.

Sincerely,

  
Jamie Young  
Sr. Contract Coordinator





**School Specialty, LLC Catalog Discount Pricing Offer for  
Bid Number: 2022-201B Science Supplies-Consortium Bid No. 2022-201B**

**School Specialty, LLC** is pleased to offer the following catalog discount by product category and freight terms. The percentage listed is a discount off the current catalog list price (list prices are subject to change). Please visit our website at [www.schoolspecialty.com](http://www.schoolspecialty.com) and log on to view your contracted pricing.

Discount off List	Product Category
14%	SCIENCE FURNITURE
35%	FOSS/DELTA
35%	IS/MATH
35%	SCIENCE CATEGORY
35%	SCIENCE EDUCATION

***Freight Terms:***

Parcel Item Orders ship free of charge. (9 and 5 prefix items)

Truck/Freight Items ship free of charge. (6 prefix items).

**\*\*Live specimens (prefix L) and hazardous materials (prefix H) may incur additional charges.  
Please refer to [www.schoolspecialty.com](http://www.schoolspecialty.com) for more information.**

## SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/22 through 12/31/22. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2022 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

(Please See attached)  
pricing document

*Sargent Welch*

CATEGORIES	BID PERCENTAGES
Biology <i>2022 Sargent Welch Catalog www.sargentwelch.com</i>	<i>33%</i>
Physics <i>2022 Sargent Welch Catalog www.sargentwelch.com</i>	<i>33%</i>
Earth Science <i>2022 Sargent Welch Catalog www.sargentwelch.com</i>	<i>33%</i>
Chemicals <i>2022 Sargent Welch Catalog www.sargentwelch.com</i>	<i>33%</i>
Furniture <i>2022 Sargent Welch Catalog www.sargentwelch.com</i>	<i>33%</i>
Lab Apparatus & Supplies <i>2022 Sargent Welch Catalog www.sargentwelch.com</i>	<i>33%</i>
Equipment (i.e., Microscopes, cabinets, scales, etc.) <i>2022 Sargent Welch Catalog, www.sargentwelch.com</i>	<i>33%</i>

Additional conditions or requirements:

*Free ground shipping. Free ground shipping excludes expedited shipments, all items shipped by motor freight, live + temperature sensitive items. Hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location. Annual catalog pricing update in January of each new calendar year.*

Exclusions: *All items with a price ending in a "9" (i.e. xx.09, \$5.49, \$12.89 etc.) will not be eligible for the noted discount. "9" ended list prices will ship at list price.*

Signed: *[Signature]*  
Authorized Legal Representative

Company: *VWR International, LLC (Sargent Welch Brand)*

Date: *11/9/2021*

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***

## SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/22 through 12/31/22. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2022 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

(Please see attached pricing document)

Ward's Science

CATEGORIES	BID PERCENTAGES
Biology 2022 Ward's Science Catalog www.Wardsci.com	18%
Physics 2022 Ward's Science Catalog www.Wardsci.com	18%
Earth Science 2022 Ward's Science Catalog www.Wardsci.com	18%
Chemicals 2022 Ward's Science Catalog www.Wardsci.com	18%
Furniture 2022 Ward's Science Catalog www.Wardsci.com	18%
Lab Apparatus & Supplies 2022 Ward's Science Catalog www.Wardsci.com	18%
Equipment (i.e., Microscopes, cabinets, scales, etc.) 2022 Ward's Science Catalog, www.Wardsci.com	18%

Additional conditions or requirements:

Free ground shipping. Free ground shipping excludes expedited shipments, all items shipped by motor Freight, live & temperature sensitive items, Hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location. Annual catalog & pricing update in January of each new - calendar year.

Exclusions: All items with a price ending in a "9" (i.e. ex. 09, \$5.49, \$12.89 etc) will not be eligible for the noted discount. "9" ended list prices will ship at list price.

Signed: \_\_\_\_\_

Authorized Legal Representative

Company: WWR International, Inc (Ward's Science Branch)

Date: 11/9/2021

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***





5100 West Henrietta Road  
Post Office Box 92912  
Rochester, New York  
14692-9012

800 727-4368  
sargentwelch.com



5100 West Henrietta Road  
Rochester, NY 14586

**ATTACHMENT – Pricing Sheet – North County Educational Purchasing Consortium, CA  
Bid# 2022-201B, Science Supplies**

**SARGENT WELCH DISCOUNT OFFERING:**

**Discount: 33%**

Per the terms of the agreement, North County Educational Purchasing Consortium members will be entitled to a **33%** discount off current year, 2022, catalog & website list prices, [www.sargentwelch.com](http://www.sargentwelch.com). **Note:** All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price. All clearance items found on the Sargent Welch website are not eligible for the noted discount.

**Freight**

F.O.B Destination: North County Educational Purchasing Consortium members will have free ground shipping on all orders, delivery 5-7 days ARO. Free ground shipping excludes expedited shipments, all items shipped by motor freight, and live and temperature sensitive materials. **Hazardous surcharges** will be charged one (1) flat fee of \$27.50 per order, per shipping location.

**WARD'S SCIENCE DISCOUNT OFFERING:**

**Discount: 18%**

Per the terms of the agreement, North County Educational Purchasing Consortium members will be entitled to a **18%** discount off current year, 2021, catalog & website list prices, [www.wardsci.com](http://www.wardsci.com). **Note:** All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price. All clearance items found on the Ward's Science website are not eligible for the noted discount.

**Freight**

F.O.B Destination. North County Educational Purchasing Consortium members will have free ground shipping on all orders, delivery 5-7 days ARO. Free ground shipping excludes expedited shipments, all items shipped by motor freight and live & temperature sensitive materials. **Hazardous surcharges** will be charged one (1) flat fee of \$27.50 per order, per shipping location.

**Note: Annual catalog/price updates in January of each new calendar year.**

**Sales Representative:**

**Debbie Potalivo**

**Ph# 858-232-1748**

**Email – [Debbie.potalivo@vwr.com](mailto:Debbie.potalivo@vwr.com)**