

### North County Educational Purchasing Consortium

Date: December 8, 2021

To: Consortium Members and Associate Members

From: Tiana Barton, Del Mar Union School District

RE: Library Supplies Bid Award LS22-01; Effective 1/1/22 -12/31/22

#### **BID INFORMATION**

Bid List: Emailed to 12 Vendors

Bid Bond: None Required

Advertising Dates: November 9, 2021 and November 16, 2021

Bid Close: November 22, 2021 at 11:00 am

Bids Received: 5

Recommended Awarded Vendors: 5

#### RECOMMENDATION

Award the Library Supplies bid to the attached five (5) recommended vendors for the period of January 1, 2022 thru December 31, 2022 and authorize Tiana Barton to execute the agreements.

#### **IMPORTANT NOTES & DISCLAIMERS**

This bid does not meet the formal bid requirements for purchases that meet and exceed the competitive bid limit.



### NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

BID TITLE: Library Supplies Catalog Bid SPONSORING DISTRICT: Del Mar Union School District MIN QTY FOR FREE FREIGHT:

BID NUMBER: LS22-01 DISTRICT CONTACT: Tiana Barton See Bid Forms for Free Freight Details

CONTRACT PERIOD: 01/01/2022 thru 12/31/2022 PH: (858) 523-6191 FAX: (858) 755-4361 EM: tiana.barton@dmusd.org

VENDOR NAME	ADDRESS	PHONE & FAX	CONTACT	CODE	NOTES
Demco, Inc.	PO Box 7488 Madison, WI 53707-7488	Phone: 800-356-1200 Fax: 800-245-1329	Ryan M. Schissler ryans@demco.com Order: order@demco.com	C3W038	\$75 Min for Discount and \$75 Min for Free Freight
Lakeshore Learning Materials	2695 E Dominquez St Carson, CA 90895	Phone: 800-421-5354 Direct: 619-214-1368 Fax: 310-537-7990	Mark Rivas biddept@lakeshorelearning.com Order: orderdept@lakeshorelearning.com or Direct: mrivas@lakeshorelearning.com	Per Bid # LS22-01	\$50.00 Min for Free Freight
School Specialty, Inc.	W6316 Design Drive Greenville, WI 54942	Phone: 800-554-7632 Fax: 800-675-1775	Amy Fuss bidwestnotices@schoolspecialty.com Order: orders@schoolspecialty.com	Bid# Q-134203	Discount & Free Freight on Supply Items Only
MT Library Services Inc. dba Junior Library Guild	7858 Industrial Parkway Plain City, OH 43064	Phone: 800-325-9558 Fax: 800-827-3080	Angela Christianson achristianson@juniorlibraryguild.com	Use Username & Password for Online Catalog	Printed books are pre-discounted up to 70% & audio books up to 40%
The Library Store, Inc.	301 E. South Street PO Box 0964 Tremont, IL 61568	Phone: 800-548-7204 Fax: 800-320-7706	Shayla Hill bids@thelibrarystore.com Order: customercare@thelibrarystore.com	NCEPC	\$100 Min for Free Shipping.

The North County Educational Purchasing Consortium is seeking bids for Library Supplies for the period of **January 1**, **2022 through December 31**, **2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.
Please state additional conditions or requirements:
Please state additional conditions or requirements:  • \$75 minimum order (after discount) required for contract terms to apply
<ul> <li>Demco will pay regular FedEx Ground Service shipping costs on all stock orders. Express parcel</li> </ul>
shipping is not included
<ul> <li>Transportation will be prepaid and added to all drop ship orders, such as furniture and equipment</li> </ul>
Demco provides good-faith shipping estimates on all orders
List catalogs that apply to discount
List catalogs that apply to discount: List prices published on www.demco.com

Exclusions:

• Contract discounts are not available for Security Products, Demco Software, littleBits™ products and Licensed Products (Dr. Seuss™, Eric Carle™, etc.). See the attached list of items excluded from discounts. Discounts under this agreement cannot be used with bids, sale catalogs or other promotions. In the event a sale price is lower than your discounted price, you will be given the best price. Please see the attached deviations and exceptions page.

CATEGORIES	BID PERCENTAGES OFF CATALOG PRICE			
Supplies	15% after \$75 Minimun order requirement (after discoun 5% after \$75 Minimun order requirement (after discount)			
Learning Materials				
Furniture	5% after \$75 Minimun order requirement (after discount)			
Equipment	5% after \$75 Minimun order requirement (after discount)			

Signed: Listerha d. Anon Authorized Legal Representative

Typed Name: Kristopher L Snow

Company: Demco, Inc

Date: 11.11.21

\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\*



# Discount Pricing Agreement

### North County Educational Purchasing Consortium

Library Supplies

RFP # LS22-01

Catalog Discount Code #C3W038



#### YOUR CONTRACT TERMS

Demco is pleased to offer you discounts for Library RFP #LS22-01! Please use discount code C3W038 on all your orders.

Your discounts are based on prices listed on our website at <u>demco.com</u> and will remain the same throughout the terms of this agreement.

#### **DISCOUNT**



- \$75 minimum order (after discount) required for contract terms to apply
- 15% on library, office and technology supplies (consumables)
- 5% on learning materials
- 5% on equipment (non-consumable)

#### SHIPPING



- Demco will pay regular FedEx Ground Service shipping costs on all stock orders.
- Transportation will be prepaid and added to all drop ship orders, such as furniture and equipment. Demco provides good-faith shipping estimates on all orders.
- Express parcel shipping is not included.

#### **EXCLUSIONS**



Security products

- Demco Software
- Licensed Products including but not limited to:
   Dr. Seuss™, Eric Carle™, etc.). A detailed list can be found at www.demco.com, search "exclusions".

#### **EXPIRES**

December 31st, 2022.

\*For large quantity orders, or purchases over \$2,000, please contact the Demco Inside Sales Team toll free 800.462.8709 or email <a href="mailto:quote@demco.com">quote@demco.com</a>. You may be eligible for special bid pricing.

Thank you for your consideration. On behalf of Demco, we look forward to exceeding your expectations!

Kristopher L Snow Contracts Facilitator

Phone: 866.558.9068 Fax: 888.320.0288

Email: contracts@demco.com

#### **HOW TO PLACE AN ORDER**

 Web:
 demco.com

 Phone:
 800.356.1200

 Email
 order@demco.com

 Fax:
 800.245.1329









In stock items are delivered within 7–10 working days after receipt of order. Furniture and equipment may take 4–6 weeks to arrive, depending on vendor lead times.

#### **PAYMENT TERMS**

Net 30 days

#### billing@demco.com

#### Demco

P.O. Box 8048 Madison, WI 53708-8048

#### MAILING ADDRESS

#### Demco

4810 Forest Run Rd P.O. Box 7488 Madison, WI 53707-7488

#### **RETURNS & WARRANTIES**

You may return or exchange a qualifying item\* within 6 months of your invoice date. Furniture, special orders, custom products and international orders cannot be returned or exchanged unless you receive them damaged or defective. Anything that has been engraved or imprinted is not returnable.

Not sure if an item qualifies for a return or exchange? A Demco Customer Service representative can help you. Call 800.962.4463 or email custserv@demco.com.

Note: Terms and conditions may change at any time.



North County Educational Purchasing Consortium

RFB# LS22-01 DEMCO #C3W38

#### **Deviations or Exceptions:**

- \$75.00 Minimum order after discounts for all terms to apply.
- Discounts will apply to list pricing found on <a href="www.demco.com">www.demco.com</a>. We plan to honor them all year, unless economic conditions force us to pass along prices increases. The awarded discounts will not change for the length of the contract.
- Demco will pay regular FedEx Ground Service shipping costs on all stock orders. Express parcel shipping is not included.
- Shipping and Processing will be prepaid and added to all drop ship orders, such as furniture and equipment. Demco provides good-faith shipping estimates on all orders.
- Deliveries will be made 7-10 days after receipt of stock item orders and 2-12 weeks for items shipped directly from the manufacturer such as furniture and equipment. No walk-in locations are available.
- Contract discounts are not available for Security Products, Demco Software, littleBits™ products and Licensed Products (Dr. Seuss™, Eric Carle™, etc.). See the attached list of items excluded from discounts.

#### Return & Exchange Policy

Demco stands behind our products. If your members are not satisfied with an order, you may return or exchange a qualifying item\* within 6 months of your invoice date. Furniture, special orders, custom products, and international orders cannot be returned or exchanged unless you receive them damaged or defective. Anything that has been engraved or imprinted is not returnable.

\*Not sure if an item qualifies for a return or exchange? A Demco Customer Service representative can help you. Call 800.962.4463 or email custserv@demco.com





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product (SKU) number	Product Description
12128650	Tattle-Tape Bookcheck Staff Wrkstation DE/REsensitizer 942
12128670	Tattle-Tape(TM) 942 12 Month Service Agreement
12195570	Tattle Tape DCD-2 Security Strips CD/CD ROMs/DVDs 50/Pkg
12206860	Take Care Of Books Bookmarks 6-1/2"x2" 50 Ea/4 Des 200/Pkg
12206870	8 Great Ways For Book Care Bookmarks 6-1/2"Hx2"W 200/Pkg
12207640	Cat in the Hat Carpet 5'4"W x 3'10"D
12207650	Cat in the Hat Carpet 7'8"W x 5'4"D
12207660	Cat in the Hat Carpet 10'9"W x 7'8"D
12207670	Cat in the Hat Carpet 13'2"W x 10'9"D
12207680	Dr Seuss Characters Carpet 5'4"W x 3'10"D Oval
12207690	Dr Seuss Characters Carpet 7'8"W x 5'4"D Oval
12207700	Dr Seuss Characters Carpet 10'9"W x 7'8"D Oval
12207740	Read W/Cat In The Hat Friends Poster 23"H x 17"W UV Coated
12207750	Cat In The Hat READ Bookmarks 6-1/2"H x 3"W 200/Pkg
12207760	Cat & Friends Bookmarks 6-1/2"H x 2"W 50 Ea 4 Designs
12208140	Buried Cable Pre-site Visit Charge
12208150	Cat In The Hat READ Poster 32"H x 24"W Coated
12208160	The Library is Fun Cat in the Hat Banner 17"H x 39"W
12213510	One Fish Two Fish Bookmarks 6-1/2x2 50Ea 4 Designs 200/Pkg
12215810 12228690	Cat In The Hat Buttons 12/Pkg 1-1/2" Dia 3 Each 4 Designs
12404000	Cat In The Hat Recyclable Tote Bag 13"H x 12"W x 8"D
12404000	RF Security Tags 8.2MHz 50x50 Plain 2"Hx 2"W 2000/Roll
12404020	RF. Security Tags 9.5MHz 50x50 Plain 2"Hx 2"W 2000/Roll
12404050	RF Security Tags 9.5MHz 50x50 Date Due 2"Hx2"W 2000/RL
12404070	RF Security Tags 9.5MHz 40x40 Plain 1-1/2"Hx1-5/8"W 2000/RI
13000340	RF Date Due Detuning Tabs 1-1/2"H x 1"W 1,000/Roll
13042250	Dr. Seuss Cat in the Hat Reading Stickers 120/Pkg
13101090	Dewey (Cartoon) Poster Set 20"Hx10"W 12/Set
13601260	Dr. Seuss Cat In The Hat Read Every Day Bookmark 36/Pkg READ Cat In The Hat Drawstring Bag 17"H x 14"W x 3"D 25/Pkg
13601270	Reading Is My Thing Economy Bag 17"H x 14"W x 3"D 100/Pkg
13602540	Reading Is My Thing Reading Record 11"H x 8-1/2"W 25/Pkg
13603550	Books Are My Thing Die-cut Bkmk 5-3/4x2-1/4 200/Pkg 2 Des
13603570	Reading Is Our Thing Poster 23"H x 17"W
13635920	Dr Seuss Poem Bookmark 6"H x 2"W 200/Pkg
13635940	Dr Seuss Poem Poster 17" x 23"
13635950	Dr Seuss Keep Calm and Read On Poster 17" x 23"
13637010	Wireless Patron Counter 3-1/2" x 1-7/10" x 1"
13638780	Wireless Manager Software
13659820	Pete The Cat Carpet 5'4"W x 3'10"D Oval
13659830	Pete The Cat Carpet 7'8"W x 5'4"D Oval
13659840	Pete The Cat Carpet 10'9"W x 7'8"D Oval
13659850	Pete The Cat Carpet 13'2"W x 10'9"D Oval
13663130	Kwikboost Charging Locker
13667950	Dr. Seuss Celebrate Bookmarks 2" x 6" 200/Pkg
13667980	Dr. Seuss Celebrate Poster 23"H x 17"W
13667990	Dr. Seuss Happy Birthday Bookmarks 2" x 6" 200/Pkg
13708590	I Heart The Cat in the Hat Bookmark 2" x 6" 200/Pkg
13708600	Dr. Seuss Color Block READ Bookmarks 2" x 6" 200/Pkg
13708680	I Heart The Cat in Hat Economy Bag 17"H x 14"W x 3"D 100/Pkg
13726820	littleBits Steam Student Set
13747180	3D Filament Black 853' Spool





13.	
13747190	3D Filament Green 853' Spool
13747200	Dremel 3D Printer Educational Kit
13747210	Build Sheet
13747220	3D Filament Silver 853' Spool
13747230	3D Filament Blue 853' Spool
13747240	3D Tape Blue 6-7/8" x 11"
13747250	3D Filament Gold 853' Spool
13747260	3D Printer Base Model
13747270	3D Filament White 853' Spool
13747280	3D Filament Red 853' Spool
13747290	3D Filament Orange 853' Spool
13747300	3D Filament Translucent 853' Spool
13747310	3D Filament Purple 853' Spool
13747320	Build Platform
13747330	Rigamajig Basic Builder Kit
13747340	Rigamajig Simple Machines Add-On Kit
13749740	Dr. Seuss You Have Brains Poster 23"H x 17"W
13749750	Dr. Seuss You Have Brains Bkmark 2"x6" 1 Design 200/Pkg
13749760	Dr. Seuss One Fish Two Fish Poster 23"H x 17"W
13749770	Dr. Seuss One Fish Two Fish Bkmrk 2"x6" 1 Design 200/Pkg
13750960	Elephant and Piggie Carpet 5'4"W x 3'10"D Oval
13750970	Elephant and Piggie Carpet 7'8"W x 5'4"D Oval
13750980	Elephant and Piggie Carpet 10'9"W x 7'8"D Oval
13750990	Elephant and Piggie Carpet 13'2"W x 10'9"D Oval
13751000	Mo Willems Character Carpet 7'8"W x 5'4"D Rectangle
13751010	Mo Willems Character Carpet 10'9"W x 7'8"D Rectangle
13751020	Mo Willems Character Carpet 13'2"W x 10'9"D Rectangle
13751640	StickTogether Core Collection 4/Set
13752720	Bibliotheca Tattle-Tape Gate Baseplate, 1 Aisle
13752730	Bibliotheca Tattle-Tape Gate Baseplate, 2 Aisle
13752740	Bibliotheca Tattle-Tape Gate Base Plate Extension Kit
13752750 13752760	Bibliotheca Tattle-Tape Gate Direct Mount, 1 Aisle Bibliotheca Tattle-Tape Gate Direct Mount, 2 Aisle
13752770	Bibliotheca Tattle-Tape Gate Direct Mount, 2 Aisle  Bibliotheca Tattle-Tape Gate Direct Mount, 3 Aisle
13752770	Bibliotheca Tattle-Tape Gate Direct Mount, 3 Aisle  Bibliotheca Tattle-Tape Gate Direct Mount, 4 Aisle
13752790	Bibliotheca Tattle-Tape Gate Direct Mount, 4 Asie
13752800	Bibliotheca Tattle-Tape Gate Direct Mount, 5 Aisle
13752810	Bibliotheca Tattle-Tape Gate Buried Cable, 1 Aisle
13752820	Bibliotheca Tattle-Tape Gate Buried Cable, 1 Aisle
13752830	Bibliotheca Tattle-Tape Gate Buried Cable, 3 Aisle
13752840	Bibliotheca Tattle-Tape Gate Buried Cable, 4 Aisle
13752850	Bibliotheca Tattle-Tape Gate Buried Cable, 5 Aisle
13752860	Bibliotheca Tattle-Tape Gate Buried Cable, Ext Kit
13752870	Bibliotheca Tattle-Tape Gate Clear Direct Mount, 1 Aisle
13752880	Bibliotheca Tattle-Tape Gate Clear Direct Mount, 2 Aisle
13752890	Bibliotheca Tattle-Tape Gate Clear Direct Mount, 3 Aisle
13752900	Bibliotheca Tattle-Tape Gate Clear Direct Mount, 4 Aisle
13752910	Bibliotheca Tattle-Tape Gate Clear Direct Mount, 5 Aisle
13752920	Bibliotheca Tattle-Tape Gate Clear Direct Mount, Ext Kit
13752930	Bibliotheca Tattle-Tape Gate Clear Baseplate Ext Kit
13752940	Bibliotheca Tattle-Tape Gate Clear Buried Cable, 1 Aisle
13752950	Bibliotheca Tattle-Tape Gate Clear Buried Cable, 2 Aisle
13752960	Bibliotheca Tattle-Tape Gate Clear Buried Cable, 3 Aisle
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#### **DISCOUNT EXCLUSION LIST**

13752970 13752980 13752990 13753200 13753250 13757770 13763300 13763670 13765600 13765610 13765660 13765660	Bibliotheca Tattle-Tape Gate Clear Buried Cable, 4 Aisle Bibliotheca Tattle-Tape Gate Clear Buried Cable, 5 Aisle Bibliotheca Tattle-Tape Gate Clear Buried Cable, Ext Kit Dash Robot Dash & Dot Wonder Workshop Ball Launcher StickTogether Masterpiece Collection Set of 4 StickTogether Seasonal Bundle Deluxe Maker Collection w/ Challenge Guide 3 Boxes/Set Sphero Mini White Sphero Mini Green Sphero SPRK+ Education Sphero Terrain Park Sphero Turbo Cover
13765680	Sphero Nubby Cover
13765790	Cue Robot
13765820	Wonder Workshop Club Pack
13770720	Dremel Digilab 3D Printer
13780520	Dremel Digilab LC40 Laser 40W Laser Cutter w/o Filter
13780530	FS-01 BOFA AD350 Filtration BOFA AD350 Filtration System
13780620	3D Filament Pink 853' Spool
13781770	Sphero BOLT
13781780	Sphero BOLT Education Pack 15/pkg.
13791210	StickTogether Animal Collection 4/Set
13791220	StickTogether Creativity Collection 4/Set
13793890	Drop Ship Fee
13801780	Ozobot Evo Classroom Kit 12 Ozobot Evo w/Charging Case
13801790	Ozobot Evo Classroom Kit 18 Ozobot Evo w/Charging Case
13803890	Demco Economy Foldable Desk Barrier 24"H x 44"W
13803900	Demco Economy Foldable Desk Barrier 32"H x 44"W
14929500	Thermal Receipt Printer Refill 3"W x 410' Roll 7/16" Core
15300980	Tattle-Tape B1 Security Strips Book Spines 100/Pkg
15300990	Tattle-Tape B2 Double-sided Sec Strip Paperback 100/Pkg
15352330	Tattle-Tape R2 Between-Page Security Strips 7,500/Roll
15352350	Tattle-Tape B1 Single-sided Security Strp Hardcovr 1000/Bx
15352360	Tattle-Tape B2 Double-sided Security Strip PaperBk 1000/Bx
15352370	Tattle-Tape R2 Between-Page Security Strips 2,500/Roll
15352380	Tattle-Tape SB-3 Security Strips Audiocassettes 200/Pkg
15352430	Tattle-Tape EM DCD-2 CD / Sngle-sided DVD Overly 200/Box
15352490	Bibliotheca Tattle-Tape Desensitizer
15353060	Bayonets For Tattle Tape Security Strip Insertion 10/Pk
16201010	Book Repair Workshop Kit 5 Kits/Ctn
17114390 20492950	Bibliotheca Tattle-Tape Resensitizer
ZU43Z33U	3M 764 Resensitizer 12 Month Service Agreement

The North County Educational Purchasing Consortium is seeking bids for Library Supplies for the period of **January 1**, **2022 through December 31**, **2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

for which bid percentage applies. List below any exclusion that	at applies to this contract.
All shipments will be FOB District. Categories will be awarded Please state additional conditions or requirements:  - Please reference "Per Bid #LS22-01" on all purchase o  - Free shipping on orders over \$50 shipping to one locatic please estimate freight charges at 15% of the subtotal,  - Lakeshore agrees to hold the discount offered in this subcatal Catalogs and prices are subject to change during the case outside our control, such as government-imposed tariffs.  List catalogs that apply to discount:  Lakeshore Early Childhood Catalog  Lakeshore Elementary Catalog  Lakeshore's Online Catalog: www.LakeshoreLearning.com	rders. on in the contiguous United States. For orders under \$50 with a minimum freight charge of \$6.99. ubmission throughout the lifetime of the contract. alendar year, and in the event of significant factors or global pandemic; for current prices please visit  www.LakeshoreLearning.com
Exclusions: Discount is not applicable to sale items.	
CATEGORIES	BID PERCENTAGES OFF CATALOG PRICE
All non-sale items from Lakeshore's catalogs, website (www.LakeshoreLearning.com), and retail stores (see attached Store List for locations).	5%
Signed: Authorized Legal Representative	
Typed Name: Rafael Muro	
Company: <u>Lakeshore Learning Materials</u> , <u>LLC</u>	
Date: 11/16/2021	

<sup>\*\*</sup> MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\*



#### **Warranty Information**

Lakeshore offers a lifetime warranty on premium-quality classroom furniture.



Premium-Quality Classroom Furniture	<b>Lifetime Warranty</b>
Premium-Quality Classroom Tables & Desks	<b>Lifetime Warranty</b>
Premium-Quality Classroom Tables & Desks Premium-Quality Classroom Chairs Premium-Quality Classroom Cots Classroom Carpets Write & Wipe Mobile Tables & Desks Outdoor Furniture Trikes Cribs All other items in catalog	<b>Lifetime Warranty</b>
<b>Premium-Quality Classroom Cots</b>	<b>Lifetime Warranty</b>
Classroom Carpets	10 Years
Write & Wipe Mobile Tables & Desks	5 Years
Outdoor Furniture	5 Years
Trikes	5 Years
Cribs	5 Years
All other items in catalog (unless otherwise noted)	1 Year

#### Guarantee

We unconditionally guarantee every item we offer. If you are unhappy with any item for any reason, simply return it to us for a full refund or exchange. Your satisfaction is our top priority! If you ever have questions or concerns, contact Customer Service at (800) 428-4414 or e-mail lakeshore@lakeshorelearning.com.

## Visit Our Stores!

#### For maps to store locations, visit LakeshoreLearning.com

#### Arizona

**Paradise Valley** 4727 E. Bell Rd. Phoenix, AZ 85032 (602) 482-7900

**Phoenix** 4819 E. Ray Rd. Phoenix, AZ 85044 (480) 940-7700

#### California

Carson & outlet 2695 E. Dominguez St. Carson, CA 90895 (310) 537-4778

Fountain Valley 18679 Brookhurst St. Fountain Valley, CA 92708 (714) 963-8255

Laguna Hills 23501 Avenida de la Carlota Laguna Hills, CA 92653 (949) 462-9353

Los Angeles 2323 S. Sepulveda Blvd. Los Angeles, CA 90064 (310) 893-1150

**Murrieta** 24420 Village Walk Pl. Murrieta, CA 92562 (951) 461-1352

Northridge 17072 Devonshire St. Northridge, CA 91325 (818) 366-4105

**Pasadena** 3848 E. Foothill Blvd. Pasadena, CA 91107 (626) 356-3848

Roseville 1850 Douglas Blvd. Roseville, CA 95661 (916) 774-4304

**San Bernardino** 898 E. Harriman Pl. San Bernardino, CA 92408 (909) 890-1222

**San Diego** 7510 Hazard Center Dr. San Diego, CA 92108 (619) 297-8494

**San Jose** 1099 S. Bascom Ave. San Jose, CA 95128 (408) 998-0794

#### California (cont.)

San Leandro Coullet 1144 Montague Ave. San Leandro, CA 94577 (510) 483-9750

**San Marcos** 702 Center Dr. San Marcos, CA 92069 (760) 504-0292

**Upland** 125 N. Mountain Ave. Upland, CA 91786 (909) 985-9945

Ventura 4300 E. Main St. Ventura, CA 93003 (805) 289-1550

Walnut Creek 1929 Mt. Diablo Blvd. Walnut Creek, CA 94596 (925) 944-1495

#### Colorado

Littleton 8680A Park Meadows Center Dr. Littleton, CO 80124 (303) 768-8484

#### Connecticut

**Hamden** 2335 Dixwell Ave. Hamden, CT 06514 (203) 287-0900

#### Florida

Fern Park 335 E. State Rd. 436 Fern Park, FL 32730 (407) 260-5531

**Tampa** 4501 W. Kennedy Blvd. Tampa, FL 33609 (813) 207-0468

#### Georgia

East Cobb 4287 Roswell Rd. Marietta, GA 30062 (770) 578-3100

#### Idaho

HIT N. Milwaukee St. Boise, ID 83704 (208) 377-1855

#### Illinois

Chicago 2255 W. 95th St. Chicago, IL 60643 (773) 233-9210

**Orland Park** 15780 S. La Grange Rd. Orland Park, IL 60462 (708) 403-6300

**Palatine** 1403 N. Rand Rd. Palatine, IL 60074 (847) 705-5052

#### Indiana

Indianapolis 1300 E. 86th St. Indianapolis, IN 46240 (317) 574-0304

#### Kansas

Merriam 5670 Antioch Rd. Merriam, KS 66202 (913) 432-3998

#### Maryland

Towson & outlet (1620 E. Joppa Rd. Towson, MD 21286 (410) 296-5888

#### Massachusetts

**Newton** 230 Needham St. Newton, MA 02464 (617) 969-1171

**Saugus** 352E Broadway Saugus, MA 01906 (781) 233-3770

#### Michigan

Sterling Heights 12210 Hall Rd. Sterling Heights, MI 48313 (586) 803-1435

#### Minnesota

**Maplewood** 1721 Beam Ave. Maplewood, MN 55109 (651) 777-0650

**St. Louis Park** 5699 W. 16th St. St. Louis Park, MN 55416 19521 541-0991

#### Nebraska

Omaha 12005 W. Center Rd. Omaha, NE 68144 (402) 334-4466

#### Nevada

Henderson 1243 W. Warm Springs Rd. Henderson, NV 89014 (702) 396-2890

#### **New Jersey**

Cherry Hill 2020 Marlton Pike West Cherry Hill, NJ 08002 (856) 910-0888

#### new location

East Brunswick 269 State Route I8 East Brunswick, NJ 088I6 (732) 967-8585

Hackensack 449 Essex St. Hackensack, NJ 07601 (201) 441-9214

#### New Mexico

Albuquerque 6646 Indian School Rd. NE Albuquerque, NM 87110 (505) 884-4866

#### **New York**

New Hyde Park 2079 Hillside Ave. New Hyde Park, NY 11040 (516) 616-9360

Scarsdale 969A Central Park Ave. Scarsdale, NY 10583 [914] 472-1820

#### **North Carolina**

Matthews 10005 E. Independence Blvd, Matthews, NC 28105 (704) 849-2370

#### Ohio

Cleveland 27500 Chagrin Blvd. Beachwood, OH 44122 (216) 378-9488

Columbus 2148 Polaris Parkway Columbus, OH 43240 (614) 846-1710

#### Oklahoma

**Oklahoma City** 6300 N. May Ave. Oklahoma City, OK 73112 (405) 858-8778

#### Oregon

Lake Oswego 16901 SW 65th Ave. Lake Oswego, OR 97035 (503) 620-9888

#### Pennsylvania

King of Prussia 340 W. DeKalb Pike King of Prussia, PA 19406 (610) 354-0551

#### Rhode Island

Cranston 1400 Oaklawn Ave. Cranston, Rl 02920 (401) 463-8800

#### Texas

**Austin** 9828 Great Hills Trail Austin, TX 78759 (512) 241-2885

**Dallas** 14060 N. Dallas Pkwy. Dallas, TX 75240 (972) 934-8866

#### Texas (cont.)

Friendswood 19032 Gulf Fwy. Friendswood, TX 77546 (281) 461-6263

**Houston** 2405 Post Oak Blvd. Houston, TX 77056 (713) 355-1893

McAllen 1316 E. Expressway 83 McAllen, TX 78503 (956) 618-0225

**San Antonio** 327 NW Loop 410 San Antonio, TX 78216 (210) 340-0504

The Woodlands 19075 Interstate 45 South Shenandoah, TX 77385 (936) 271-3585

#### Utah

**Salt Lake City** 5480 S. 900 East Salt Lake City, UT 84117 (801) 268-2224

#### Virginia

Alexandria 7009A Manchester Blvd. Alexandria, VA 22310 (703) 719-0202

#### Washington

**Bellevue** II027 NE 4th St. Bellevue, WA 98004 (425) 462-8076

The North County Educational Purchasing Consortium is seeking bids for Library Supplies for the period of **January 1**, **2022 through December 31**, **2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All discounts apply to the current year list pricing. See at  "Live_specimens_(prefix L)_and_hazardous_materials_(prefix	
ist catalogs that apply to discount: Current year School Specialty Education Essentials catalog.	See attached estales discount letter
Zurrent year 3011001 Specialty Education Essentials Catalog.	See attached catalog discount letter.
XCIUSIONS. All catalogs may contain a limited number of items that are li	isted as "Net Price" and not eligible for any discounts. These items are indicated by an "N"
"LN" prefix in the item number. Also excluded is any catalog or item(s) that be	
CATEGORIES	BID PERCENTAGES OFF CATALOG PRICE
A/V TECHNOLOGY & BUSINESS EQUIPMENT_AV	14% off Current List Price
BASIC SUPPLIES BUSINESS MACHINES ELECTRONIC ACCESSORIES	35% off Current List Price
OFFICE SUPPLIES PAPER	
WRITING	35% off Current List Price
igned: Authorized Legal Representative	
0 1	
<u> </u>	
yped Name: Amy Fuss company: School Specialty, LLC	

\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\*



Del Mar Union School District Attn: Tiana Barton 11232 El Camino Real San Diego, CA 92130

Account # 666630

Bid Number: LS22-01 Library Supplies- North County Educational Purchasing Consortium

**School Specialty, LLC** appreciates the opportunity to respond to **NCEPC LS22-01 Library Supplies Consortium Bid**. We offer a wide assortment of items and have attached a list of our brands that are included in our offer. This expanded product offering ensures that all educator needs are satisfied by our wide selection of categories.

All discounts apply to the current year catalogs which are located on the School Specialty website at: <a href="http://catalogs.schoolspecialty.com">http://catalogs.schoolspecialty.com</a> If you have not received your catalog, you can request a copy on the site as well.

All catalogs may contain a limited number of items that are listed as "Net Price" and not eligible for any discounts. These items are indicated by an "N" or "LN" prefix in the item number. Also excluded is any catalog or item(s) that bears notation "no other discounts apply" or customized products.

#### Contract Period:

Valid from 1/1/2022 through 12/31/2022. Pricing for <u>contract period effective upon notification of award</u> referencing our Bid # Q-134203 to <u>bidwestnotices@schoolspecialty.com</u>.

Please see the attached documents for details regarding our catalog discount and freight term offer. If there are questions, please reference our contact information sheet for a list of contract personnel.

Sincerely,

Jamie Young

Contract Coordinator



### School Specialty, LLC Catalog Discount Pricing Offer for Bid Number: LS22-01 Library Supplies Consortium Bid

**School Specialty, LLC** is pleased to offer the following catalog discount by product category and freight terms. The percentage listed is a discount off the current catalog list price (list prices are subject to change). Please visit our website at <a href="https://www.schoolspecialty.com">www.schoolspecialty.com</a> and log on to view your contracted pricing.

Discount off List	Product Category
14%	A/V TECHNOLOGY
14%	BUSINESS EQUIPMENT_AV
35%	BASIC SUPPLIES
35%	BUSINESS MACHINES
35%	ELECTRONIC ACCESSORIES
35%	OFFICE SUPPLIES
35%	PAPER
35%	WRITING

#### Freight Terms:

Parcel Item Orders ship free of charge. (9 and 5 prefix items) Truck/Freight Items ship free of charge. (6 prefix items).

<sup>\*\*</sup>Live specimens (prefix L) and hazardous materials (prefix H) may incur additional charges. Please refer to <a href="https://www.schoolspecialty.com">www.schoolspecialty.com</a> for more information.

The North County Educational Purchasing Consortium is seeking bids for Library Supplies for the period of **January 1**, **2022 through December 31**, **2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded Please state additional conditions or requirements:	based on percentage basis.
No additional Requirement	-8
	»:
W	
List catalogs that apply to discount:	
juniortibrary quita-com	
Exclusions:	
CATEGORIES	BID PERCENTAGES OFF CATALOG PRICE
Printbooks	up to 75% of. No additional
audiobooks	80% - Press count Piscount
Library Book Processings Cataloging	D93 - Ala Conte prices
3 0"3	Fichided
MA A	se attured
Signed: Authorized Legal Representative	
Typed Name: Ahalla Christiansov	
Company: Mt Library Services Inc	Cla Janian Lebrary Genild
Data: 111 19 2027	

<sup>\*\*</sup> MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\*

Each JLG Category provides a monthly shipment of books for one year. Select from PreK through Adult Crossover, even paperback trade books. Purchasing just one category gives you all the benefits of JLG membership. "Plus" categories include 2 extra books each year (delivered in September and October) for a total of 14 books. Each title in our multimedia categories comes as a print book with a multi-use code allowing an unlimited number of readers to simultaneous access the media-enhanced/multi-language online version of the book.

Elementary Categories

JLG CATEGORY	GRADES	DESCRIPTION	QTY	PRICE	AR
NEW! All About Animals Elementary	K-2	Multi-media category, readers get up close and see animals in new ways with interactive eBooks that accompany the matching print edition	12	\$207.00	)
NEW! World Languages Elementary	K-2	Multi-media category; various subjects presented in print editions accompanied by audio cBooks featuring 11 different languages options	12	\$207.00	
NEW! About our World Elementary	3-5	Multi-media category; readers dive deeper and experience a whole new world through print, video and online features	12	\$207.00	
NEW! Sports Essentials Elementary	3-6	Multi-media category; the excitement of sports is brought to life in print and through online interactivity	12	\$207.00	
Audiobooks Elementary	2–6	Audio editions of select JLG titles offered as preloaded audio players	12	\$360.00	
Audiobooks Elementary Plus	2-6	Audio editions of select ILG titles offered as preloaded audio players	12	\$360.00	
Primary Spanish	K-3	Bilingual stories and texts for native speakers and Spanish learners	12	\$210,60	
Spanish Elementary	3–5	Bilingual stories and texts for native speakers and Spanish learners	12	\$144.00	
PreK Plus	Ages 2–5	Eye-catching concept books and playful stories	14	\$213.50	
Kindergarten Plus	PreK-K	Concept books and simple stories with illustrations	14	\$228.20	т
Read Aloud Plus	PreK-2	Books for sharing with young listeners; texts that invite participation	14	\$228.20	
Emergent Readers Plus	K-1	Engaging, large-type short stories	14	\$189.00	т
Nonfiction Early Elementary	K-2	Easy-to-follow approaches to factual concepts and topics	12	\$210.60	т
Nonfiction Early Elementary Plus	K-2	Easy-to-follow approaches to factual concepts and topics	14	\$245.70	
Primary	K-1	Fully-illustrated fiction and nonfiction perfect for story time	12	\$195.60	-
Primary Plus	K-1	Fully-illustrated fiction and nonfiction perfect for story time	14	\$228.20	
Easy Reading	1-3	Challenging picture books, stories, and poetry	12	\$182,40	101
Easy Reading Plus	1–3	Challenging picture books, stories, and poetry	14	\$213.50	.11011
ndependent Readers	2-4	Picture and early chapter books with large print and interior art	12	\$183.00	iii
ndependent Readers Plus	2-4	Picture and early chapter books with large print and interior art	14	\$213.50	
ntermediate Readers	3-5	Novels and nonfiction shifting focus to text	12	\$195.60	
ntermediate Readers Plus	3-5	Novels and nonfiction shifting focus to text	14	\$228,20	
rts Elementary Plus	2-6	Illustrated texts focused on visual arts, dance, and music	14	\$245.70	127.
iography Elementary Plus	2-6	Illustrated biographies and autobiographies	14	\$245.70	
haracter Building Elementary	2–6	Books that offer positive messages and spark thoughtful discussions	12	\$195.60	
ity Elementary	2–6	Contemporary themes with realistic settings and diverse characters	12	\$210.60	-
antasy/Science Fiction Elementary Plus	2-6	Swords and sorcery, aliens, and alternate futures	14	\$213,50	-
raphic Novels Early Elementary Plus	K-2	Illustrated novels ideal for young readers who like comics and visual storytelling	14	\$213,50	+
raphic Novels Elementary Plus	3-6	Illustrated novels ideal for visual learners and reluctant readers	14	\$238.70	÷
umor Elementary Plus	2-6	Amusing fiction and nonfiction with jokes or wordplay	14	\$207.20	-
ulticultural Elementary	2-6	For readers with worldly curiosity seeking character diversity	12	\$210.60	
ystery/Adventure Elementary Plus	2-6	Tales of suspense and adventure	14	\$213.50	
onfiction Elementary Plus	2-6	Perfect for students curious about the real world	14	\$245.70	-
eligious Books Elementary	2-6	Religious themes and contexts that are great for faith-based readers	12	\$195.60	
cience Nonfiction Elementary Plus	2–6	Expand student interest in science	14	\$245.70	
oorts Elementary Plus	2-6	Engage sports fans in reading	14	\$228.20	-
J Series Nonfiction: Science	K-2	Animals and features of the natural and man-made world	12	\$258.00	
J Series Nonfiction: Social Studies		Community, beginning history topics, and biographies	12		
J Series Nonfiction: History		Compelling characters and events of the past	12	\$258.00 \$258.00	
J Series Nonfiction: How-To	3⊢5	Hands-on instruction for how-to projects in subjects from science to arts and crafts		\$258.00	
J Series Nonfiction: Science	3-5	Explanations of scientific laws, environmental awareness	12	\$258.00	
			14	76JU,UU	

#### Middle School Categories

National Control Control	14.11	adie action categories			
JLG CATEGORY	GRADES	DESCRIPTION	QTY	PRICE	AR
Audiobooks Middle	5-8	Audio editions of select JLG titles offered as preloaded audio players	12	\$360.00	
Audiobooks Middle Plus	5-8	Audio editions of select JLG titles offered as preloaded audio players	12	\$360.00	
Upper Elementary & Middle	5-7	Complex and challenging books; nonfiction and novels	12	\$195.60	H
Upper Elementary & Middle Plus	5-7	Complex and challenging books; nonfiction and novels	14	\$228.20	M
Advanced Readers	6-9	Thought provoking novels, nonfiction, and poetry	12	\$201.60	312
Advanced Readers Plus	6-9	Thought provoking novels, nonfiction, and poetry	14	\$235.90	
Biography Middle Plus	5-8	Introduces biographical subjects through narrative	14	\$249.90	
Fantasy/Science Fiction Middle Plus	5-8	Swords, sorcery, aliens, and alternate futures	14	\$235,90	
Graphic Novels Middle Plus	5-8	Engage comic book fans and visual readers	14	\$242.20	
High-Interest Nonfiction Middle Plus	5–8	Nonfiction topics and approaches to attract both reluctant and avid readers	14	\$249.90	
High-Interest Reading Middle Plus	5-8	Appealing and accessible titles for reluctant readers	14	\$235.20	
Mystery/Adventure Middle Plus	5-8	Tales of suspense and adventure	14	\$249.90	
Nonfiction Middle	5-8	For readers who love to learn	12	\$214.20	
Nonfiction Middle Plus	5-8	For readers who love to learn	14	\$249,90	
PG Middle Plus	5-8	Engaging books without edgy content, violence, or strong language	14	\$235,90	т
Realistic Fiction Middle Plus	5-8	Historically accurate stories with relatable characters	14	\$235.90	
Sports Middle Plus	5-8	Engage sports fans in reading	14	\$235,20	
Spanish Middle	5-8	Billingual stories and texts for native speakers and Spanish learners	12	\$144.00	_
SLJ Series Nonfiction: History	6-8	Factual exploration of significant topics from the past	12	\$258.00	
SLJ Series Nonfiction: Science	6-8	Information-packed, supplemental textbook material, hands-on learning	12	\$258.00	
SLJ Series Nonfiction: Social Studies	6-8	Thoughtful examinations from the personal to the world	12	\$258.00	
Hi-Lo PG Mlddle/High	6-8	Books to engage struggling readers and English language learners	12	\$144.60	

#### High School Categories

JLG CATEGORY	GRADES	DESCRIPTION:	QTY	PRICE	ARC
Audiobooks High	9 & up	Audio editions of select JLG titles offered as preloaded audio players	12	\$360.00	-
Audiobooks Mature Young Adults	11 & up	Audio editions of select JLG titles offered as preloaded audio players	12	\$360,00	
Biography High Plus	9 & up	Books that provide a view into history or perspective on the issues of our times	14	\$249.90	
Current Trends High Plus	9 & up	Entertaining titles featuring current and upcoming trends	14	\$249.90	
Fantasy/Science Fiction High Plus	9 & up	Swords, sorcery, aliens, and alternate futures	14	\$249.90	_
Graphic Novels High Plus	9 & up	Appeal to comic book fans and visual readers	14	\$249.90	
Mystery/Adventure High Plus	9 & up	Tales of suspense and adventure	14	\$249.90	
Nonfiction High Plus	9 & up	Nonfiction for readers who love to learn	14	\$249.90	
PG High Plus	9 & up	Engaging books without edgy content, heavy violence, or strong language	14	\$235.90	
Sports High	9 & up	Fiction and nonfiction titles for sports enthusiasts	12	\$214.20	
Young Adults	9 & up	Books exploring complex fiction and nonfiction	12	\$201.60	
Young Adults Plus	9 & up	Books exploring complex fiction and nonfiction	14	\$235.90	
Hi-Lo Mature	9 & up	Books to engage struggling readers and English language learners	12	\$144.60	
City High	10 & up	Contemporary themes with realistic settings and diverse characters	12	\$214.20	
History High	10 & up	Fiction and nonfiction for those seeking information about the past	12	\$214.20	
High-Interest Reading High Plus	10 & up	Appealing and accessible titles for older reluctant readers	14	\$235.90	т
Paperbacks High	10 & up	Trade paperbacks for older teen readers on-the-go	12	\$123,00	
Mature Young Adults Plus	11 & up	Bridges the gap between the Y group and adult reading	14	\$235.90	
Adult Crossover High Plus	11 & up	Sophisticated writing and challenging themes appealing to teens and adults	14	\$255.50	
Adult Crossover Nonfiction Plus	11 & up	Memoir and innovative nonfiction, adult books with teen appeal	14	\$255.50	
Adult Crossover Thrillers Plus	11 & up	Suspenseful adult books with teen appeal	14	\$255.50	



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#### **ACCESSING ONLINE CATALOG**

#### Juniorlibraryguild.com

Username and password changes by month. See grid below for access information.

Month	Username	Password
Jan-21	test1@juniorlibraryguild.com	January-2021
Feb-21	test2@juniorlibraryguild.com	February-2021
Mar-21	test1@juniorlibraryguild.com	March-2021
Apr-21	test2@juniorlibraryguild.com	April-2021
May-21	test1@juniorlibraryguild.com	May-2021
Jun-21	test2@juniorlibraryguild.com	June-2021
Jul-21	test1@juniorlibraryguild.com	July-2021
Aug-21	test2@juniorlibraryguild.com	August-2021
Sep-21	test1@juniorlibraryguild.com	September-2021
Oct-21	test2@juniorlibraryguild.com	October-2021
Nov-21	test1@juniorlibraryguild.com	November-2021
Dec-21	test2@juniorlibraryguild.com	December-2021

#### **Odd Months**

test1@juniorlibraryguild.com

#### **Even Months**

test2@juniorlibraryguild.com

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All shipments will be FOB District. Categories will be awarded based on percentage basis.  Please state additional conditions or requirements:  Who SS 7. off Retail including free Spipping with minimum \$100  purchase. Freight will be prepaid and added to invoice for items shipping  via truck or factory direct.							
List catalogs that apply to discount: Full Line Catalog							
Exclusions:							
CATEGORIES	BID PERCENTAGES OFF CATALOG PRICE						
Full Line Catalog/www.thelibrorystore.com	Up to 55%.						
Signed: Authorized Legal Representative							
Typed Name: Shayla Hill							
Date:							

<sup>\*\*</sup> MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\*

CONTRACT TERMS

Contract Terms Effective Dates January 1, 2022 - December 31, 2022

Contract # LS22-01 **NCEPC** 







#### **UP TO 55% Off Retail DISCOUNT** including FREE SHIPPING on Stock Products

#### Ordering:

- 1. Minimum order of \$100.00 to receive discount.
- 2. Please REFERENCE BID CODE # NCEPC to receive your discount when you order Furniture and all items shipping from our manufacture locations will be shipping prepaid and added to invoice. Please call for shipping quotes.

#### **QUESTIONS?**

Contact your Contract Administrator...

#### Shayla Hill

email bids@thelibrarystore.com direct line (309) 925-7235

phone 800.548.7204 • fax 800.320.7706 • thelibrarystore.com P.O. Box 0964, Tremont, IL 61568-0964

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