

## North County Educational Purchasing Consortium

DATE: 12/8/2021

TO: Members  
Associate Members

FROM: Doris Fitzpatrick  
Ramona Unified School District

RE: Award of Art Supply and Equipment Bid Grades 7-12, Bid No. 2022-1

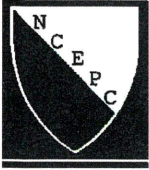
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The Following is the Information Regarding this Bid:

Bid E-Mailing Date:	October 20, 2021
Advertising Dates:	October 15, 2021 and October 22, 2021
Bid List:	Emailed to 14 Vendors
Bid Bond:	None Required
Pre-Bid Meeting:	No pre-bid meeting
Addendum:	No Addendum
Bid Close:	November 18, 2021 at 2 pm
Bids Received:	9
"No-Bids" Received:	5
Non-Responsive Bids:	0
Suggested Awarded Vendors:	9

Recommendation: Approve the award to the nine (9) responsive and responsible bidder for the North County Educational Purchasing Consortium's Art Supply & Equipment Bid, Grades 7-12, Bid No. 2022-1

\*\*\*Note: This contract does not meet formal bid requirements. Do not use this bid if the purchasing amounts will exceed the formal bid limit.



## NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

Page 1 of 2

BID TITLE: Art Supplies & Equipment Grade 7-12 SPONSORING DISTRICT: Ramona Unified School District DELIVERY A.R.O.: 30 DAYS

BID NUMBER: 2022-1

DISTRICT CONTACT: Doris Fitzpatrick

MIN QTY FOR FREE FREIGHT: \$100  
(See Notes)

CONTRACT PERIOD: 1/1/2022 – 12/31/2022

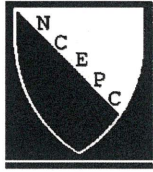
PH: (760) 787-2036

FAX: (760) 788-2185

Email: [dfitzpatrick@ramonausd.net](mailto:dfitzpatrick@ramonausd.net)

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	Notes:
<b>BLICK ART MATERIALS, LLC</b> <b>**Reference #QD20000</b>	P O BOX 1267 GALESBURG, IL 61402-1267	Phone: (800) 704-7744 Ph: Orders: (800)447- 8192 Fax: (800) 621-8293	Tamby Peterson <a href="mailto:Contracts@dickblick.com">Contracts@dickblick.com</a> Orders: <a href="mailto:PurchaseOrders@dickblick.com">PurchaseOrders@dickblick.com</a>	Free Shipping over \$49 (See Exclusions)
<b>DISCOUNT SCHOOL SUPPLY</b> <b>** Reference #NCEPC</b>	20 RYAN RANCH ROAD #200 MONTEREY, CA 93940	Phone: (800) 836-9515 Fax: (800) 879-3753	Lydia Wilson <a href="mailto:bids@discountschoolsupply.com">bids@discountschoolsupply.com</a>	Free Shipping over \$99 (See Exclusions)
<b>LAKESHORE LEARNING CO.</b> <b>**Reference Bid #2022-1</b>	2695 E. DOMINGUEZ ST CARSON, CA 90895	Phone: (800) 421-5354 Fax: (310) 537-7990	Rafael Muro <a href="mailto:biddept@lakeshorelearning.com">biddept@lakeshorelearning.com</a> <a href="mailto:orderdept@lakeshorelearning.com">orderdept@lakeshorelearning.com</a>	Free Shipping over \$50
<b>NASCO EDUCATION</b> <b>**QUOTE #56400</b>	901 JANESVILLE AVE FORT ATKINSON, WI 53538	Phone: (800) 558-9595 Fax: (800) 372-1236	Michelle Au <a href="mailto:info@eNasco.com">info@eNasco.com</a> Orders: <a href="mailto:orders@enasco.com">orders@enasco.com</a>	Free Shipping over \$199 (See Exclusions)
<b>ORIENTAL TRADING CO, INC</b> <b>**Customer #772450</b>	4206 S 108 <sup>th</sup> ST OMAHA, NE 68137-1215	Phone: (800) 526-7400 Fax: (877) 564-4440	Chuck Bodfield <a href="mailto:npsbids@oriental.com">npsbids@oriental.com</a> <a href="mailto:orders@oriental.com">orders@oriental.com</a>	Free Shipping over \$100 (See Deviations)

**\*\*WHEN PLACING ORDERS, PLEASE REFERENCE THE NUMBERS UNDER THE VENDOR'S NAME ON ALL PURCHASE ORDERS**



## NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

Page 2 of 2

BID TITLE: Art Supplies & Equipment Grade 7-12    SPONSORING DISTRICT: Ramona Unified School District    DELIVERY A.R.O.: 30 DAYS  
BID NUMBER: 2022-1    DISTRICT CONTACT: Doris Fitzpatrick    MIN QTY FOR FREE FREIGHT: \$100  
(See Notes)  
CONTRACT PERIOD: 1/1/2022 - 12/31/2022    PH: (760) 787-2036    FAX: (760) 788-2185    Email: [dfitzpatrick@ramonausd.net](mailto:dfitzpatrick@ramonausd.net)

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	NOTES
<b>QUILL, LLC</b> <b>Bid # 21-26555</b> <b>Account # 629644</b>	100 SCHELTER RD LINCOLNSHIRE, IL 60069	Phone: (800) 634-4809 Fax: (800) 789-2016	Karrie Szalkowski <a href="mailto:bid@quill.com">bid@quill.com</a>	
<b>S&amp;S WORLDWIDE</b> <b>** Bid #2022-1%</b>	75 MILL ST COLCHESTER, CT 06415	Phone: (800) 642-7354 Fax: (800) 432-2842	Keith A. Snow <a href="mailto:bids@ssww.com">bids@ssww.com</a>	Free Std ground shipping except on FOB/Dropship
<b>SCHOOL SPECIALTY</b> <b>**Bid #Q-128348</b> <b>Account # 666630</b>	W6316 DESIGN DRIVE GREENVILLE, WI 54942	Phone: (800) 554-7632 Fax: (800) 675-1775	Amy Fuss <a href="mailto:bidwestnotices@schoolspecialty.com">bidwestnotices@schoolspecialty.com</a> <a href="mailto:orders@schoolspecialty.com">orders@schoolspecialty.com</a>	
<b>SOUTHWEST SCHOOL &amp; OFFICE SUPPLY CO</b>	3790 DE FOREST CIRCLE JURUPA VALLEY, CA 91752	Phone: (800) 227-7159 Fax: (909) 980-7159	Aja Stickler <a href="mailto:biddesk@southwestschool.com">biddesk@southwestschool.com</a>	

**\*\*WHEN PLACING ORDERS, PLEASE REFERENCE THE NUMBERS UNDER THE VENDOR'S NAME ON ALL PURCHASE ORDERS**

Board Approval Date: 12/08/2021  
Revision Date:



## Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2022 through December 31, 2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

See our attached discount terms and exclusions for full details, including free freight offer terms & exclusions.

List catalogs that apply to discount: Materials for Art Education

Exclusions: \*see attached

**Freight % to be added on orders under \$100:** \$9.95 % \*for orders under \$49 - see attached.

CATEGORIES	BID PERCENTAGES
art supplies & equipment	20%(see discount terms & exclusions)

Signed: Tamby Peterson

Authorized Legal Representative

Typed Name: Tamby Peterson

Company: Blick Art Materials LLC

Date: 11/16/21

**\*\*Must be completed, signed and returned with bid\*\***



# BLICK<sup>®</sup> art materials

PO Box 1267 Galesburg IL 61402-1267  
Orders 800-447-8192  
Contracts 800-704-7744

**DickBlick.com**  
Fax 800-621-8293

## CATALOG DISCOUNT TERMS

### Discount Terms

- Catalog **"EACH"** price less **20%**
- Valid from Blick's current Materials for Art Education annual catalog only (Item numbers will begin with **C** for 2021. Letters will change annually between A, B, or C)
- **Free freight on orders of \$49 or more after discount** (See below for exclusions)
- **COVID 19 Force Majeure Statement** – We at Blick Art Materials fully anticipate our ability to fulfill our contracted commitment as a result of this proposal. However, supply chain interruptions do continue. We are working tirelessly to ensure inventory and delivery to the extent we are able. Blick is committed to partnering with you during this time to the utmost of our ability. If, at the time of order, an extended backorder is anticipated on a specific product you will be promptly notified.

### Discount Exclusions

- **Sale catalogs** You will receive the **lower of the sale price or catalog discount** off the "REG" price.
- **Web prices** You will receive the **lower of the web price** at the time of order **or your catalog discount** by placing the discount reference code listed above in the discount code box in your shopping cart. Note: web prices may fluctuate daily.
- **Quantity pricing** You will receive the **lower of the quantity break, for the quantity ordered, or your discount** from the "EACH" price.
- **Drop-ship items** Any item with the **letter F** in the catalog item # prefix or noted as **factory-direct** online.
- **Other** Cannot be used in conjunction with additional **coupons or other promotions**.

### Free Freight Exclusions

- **Oversized or heavy weight** items (i.e. paper rolls, linoleum rolls, Master Etch or 999 presses, or any item indicating additional handling)
- 50-lb boxes of **clay** or **ANY modeling material** totaling 50-lbs or greater in weight
- **Drop-ship items** (any item with the letter **F** in the catalog item # prefix or noted as **factory-direct** online)
- When ordering sheets of paper or board larger than 18" x 24" in quantities of less than 10, a per-order handling fee applies. Paper or boards may be assorted to reach the quantity of 10.

**COVID 19 Force Majeure Statement** – We at Blick Art Materials anticipate our ability to fulfill our contracted commitment as a result of this proposal. We are working tirelessly to ensure inventory and delivery to the extent we are able. Should manufacturer closures or delays impact your orders, we will be in contact with you to discuss any backorders at the time of order receipt. Likewise, Blick understands your needs may change as the impact to your agency is defined in the coming weeks and months. Blick is committed to partner with you during this time to the utmost of our ability.

# BLICK<sup>®</sup> art materials

PO Box 1267 Galesburg IL 61402-1267  
Orders 800-447-8192  
Contracts 800-704-7744

**DickBlick.com**  
Fax 800-621-8293

November 16, 2021

North County Educational Purchasing Consortium  
c/o Ramona Unified School District  
Purchasing Department  
720 Ninth St  
Ramona CA 92065

Bid Number: 2022-1

Bid Name: Art Supply & Equipment Bid – Grades 7-12

Opening Date/Time: 11/18/21 2:00 PM

Thank you for the opportunity to submit a bid on the proposal referenced above. Blick is pleased to offer a **20%** discount to your members. Attached, you will find our full discount offer terms and exclusions. To ensure your discount is properly applied to your orders, please reference discount code **QD20000** at the time of order.

#### To place an order

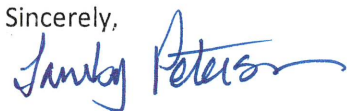
- Phone: 800-447-8192
- Fax: 800-621-8293
- Email: [PurchaseOrders@dickblick.com](mailto:PurchaseOrders@dickblick.com)
- Online: [www.dickblick.com](http://www.dickblick.com)

Payment Terms: Net **30** Days – all orders are subject to credit approval

Delivery: **10-30 DAYS** ARO

If you have questions regarding this proposal please contact me. We value this opportunity to offer our support as your art supply vendor.

Sincerely,



Tamby Peterson  
Institutional Sales Supervisor  
800-704-7744, [contracts@dickblick.com](mailto:contracts@dickblick.com)

Enclosures

**We accept "Future Orders"**. POs placed in advance are held until ship dates specified on orders (within same calendar year). No invoice obligation until delivery. Future orders can: target delivery timing, improve product availability, minimize backorders, and reduce number of invoices.

**COVID 19 Force Majeure Statement** – We at Blick Art Materials fully anticipate our ability to fulfill our contracted commitment as a result of this proposal. However, supply chain interruptions do continue. We are working tirelessly to ensure inventory and delivery to the extent we are able. Blick is committed to partnering with you to the utmost of our ability during this time. If, at the time of order, an extended backorder is anticipated on a specific product you will be promptly notified.

**P-Cards** Blick Art Materials accepts P-Cards as a form of payment both at the time of order and upon invoice. There is no convenience fee if the card is billed upon shipment. When P-Cards are applied to invoices, a 3% convenience fee will be applied.

# BLICK<sup>®</sup> art materials

PO Box 1267 Galesburg IL 61402-1267  
Orders 800-447-8192  
Contracts 800-704-7744

**DickBlick.com**  
Fax 800-621-8293

## Catalog Discount Terms and Exclusions

**Contract Reference:** 2022-1 Art Supply & Equipment Bid Grades 7-12

**Discount:** 20%

**Discount Code:** QD20000

**Contact:** Tamby Peterson

**Email:** [contracts@dickblick.com](mailto:contracts@dickblick.com)

### Offer Terms

- Discount is applied to the "each" price as listed in Blick's annual *Materials for Art Education* annual catalog only. Item numbers begin with C in 2021. Letters will change annually between A, B, or C.
- Free freight on orders of \$49 or more after discount See below for exclusions

### Discount Exclusions

- Sale catalogs
- Website prices at [www.dickblick.com](http://www.dickblick.com)  
You will receive the **lower of the web price** at the time of order **or your catalog discount** by placing the discount reference code listed above in the discount code box in your shopping cart and using the School and Business checkout method. Note: web prices may fluctuate daily.
- Quantity pricing  
You will receive the **lower of the quantity break, for the quantity ordered, or your discount** from the "EACH" price.
- Drop-ship items  
Any item with the letter F in the catalog item # prefix or noted as **factory-direct** online.
- Cannot be used in conjunction with additional **coupons or other promotions**.

### Free Freight Exclusions

- Oversized or heavy weight items (i.e. paper rolls, linoleum rolls, printmaking presses, or any item indicating additional handling)
- 50-lb boxes of clay or **ANY modeling material** totaling 50-lbs or greater in weight
- Drop-ship items (any item with the letter F in the catalog item # prefix or noted as **factory-direct** online)
- When ordering sheets of paper or board larger than 18" x 24" in quantities of less than 10, a per-order handling fee applies. Paper or boards may be assorted to reach the quantity of 10.

### To place an order

- Provide discount code on your order or in the promo field when ordering online
- Phone: 800-447-8192
- Fax: 800-621-8293
- Email: [PurchaseOrders@dickblick.com](mailto:PurchaseOrders@dickblick.com)
- Online: [www.dickblick.com](http://www.dickblick.com)



### Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2022 through December 31, 2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

N/A

List catalogs that apply to discount:

Discount School Supply, October 2021

Exclusions: Please See Cover Letter

**Freight % to be added on orders under \$100: \_\_\_\_\_ %**

CATEGORIES	BID PERCENTAGES
All Categories in our current catalog/online.	20% Off and Free Shipping Current Catalog

Signed:   
Authorized Legal Representative

Typed Name: Lynn Yeager

Company: Earlychildhood LLC d/b/a Discount School Supply

Date: 11/4/2021

**\*\*Must be completed, signed and returned with bid\*\***

November 8, 2021

Ramona Unified School District  
720 Ninth Street  
Ramona, CA 92065



20 Ryan Ranch Road, Suite 200  
Monterey, CA 93940  
DiscountSchoolSupply.com

Dear Doris,

Thank you for allowing Discount School Supply® (DSS) the opportunity to submit your **Bid # 2022-1 Art Supply and Equipment Bid – Grades 7-12**. Our mission is to provide teachers and parents with the BEST brands at the BEST prices with the BEST service.

Discount School Supply (DSS) is a leading developer, manufacturer, distributor, and retailer of education products which are sold to childcare programs, preschools, elementary schools, and families. We were founded in 1985 and we have been supplying educational products for 36 years. We are proud to offer the widest selection of the best products at the lowest possible prices, with unbeatable customer service. With a focus on preschool and childcare programs and offers more than 20,000 early childhood education products from over 25 different categories. These categories include Arts & Crafts, Dramatic Play, Active Play, Infant & Toddler Items, Furniture, Storage & Equipment, Math, Science, Language, including Colorations®, a line of top-quality arts & crafts materials; and our original Bicolor® paint. Please visit our website at [www.discountschoolsupply.com](http://www.discountschoolsupply.com) to view our other array of educational products that fit your personal needs.

**Pricing:**

Discount School Supply would like to offer you **20%** off our Current Catalog.

**Shipping:** Both Stock and Drop Ship items will receive **Free Shipping** on all orders.

**Returns:** Returns can be exchanged or returned for a full refund within 30 days of receipt with a return authorization number. Returns pasted 30 days are subject to a 30% restocking fee.

**Drop Ship items** noted with a truck symbol will be charged in accordance with the original manufacturer's return policy, or a minimum of 15%. You will also be responsible for the cost of return shipping.

Please contact our customer service department at 800-627-2829 or via email at [customerservice@discountschoolsupply.com](mailto:customerservice@discountschoolsupply.com) regarding an RA (return authorization) number.

**Cancellations:** If you cancel your order after it ships a 15% restocking fee will be assessed. Items need to be returned within 30 days of receipt and in their original packaging and in resalable condition.

**Payment terms:** Net 30 days

**Guarantee/ Warranty & Returns:**

Discount School Supply® offers the lowest every day prices backed by a 100% Low Price Guarantee. DSS stands behind all our products. If you are unsatisfied with any product for any reason, we are here to help you and make it right. Our hassle-free return policy and no restocking fees make it easy for our customers to obtain a refund or exchange whenever necessary. Please contact Customer Support at 800-627-2829 to receive a return authorization (RA).

**Exclusions:**

Promotionally priced items may be excluded from your standard contractual terms as mentioned above and are subject to review for special pricing. Really Good Stuff, Frog Street, and CCEI products are a specialty category and are excluded from these discounts and promotional pricing. Other specialty items may be excluded from discount on a case-by-case basis. This offer is not valid with any other promotions, discounts or outside the 48 contiguous United States.

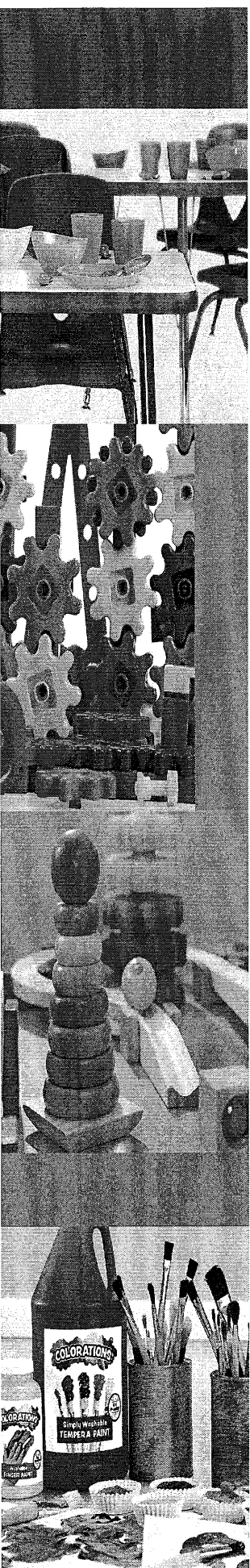
If awarded, this contract will be valid for the period of January 1, 2022, to December 31, 2022. Please send notification to [lwilson@excelligence.com](mailto:lwilson@excelligence.com).

Once again, thank you for your consideration. We look forward to hearing from you regarding this proposal. Please do not hesitate to contact me at the number below or via e-mail if you have any questions.

Sincerely,

Lynn Yeager, VP of Sales  
Discount School Supply  
[bidsupport@discountschoolsupply.com](mailto:bidsupport@discountschoolsupply.com)  
800-627-2829

Cc:  
Lydia Wilson, Senior Bid Officer  
[lwilson@excelligence.com](mailto:lwilson@excelligence.com)



## Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2022 through December 31, 2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

Discount is not applicabl to sale items. Lakeshore is offering complimentary White-Glove Delivery & Installation service on orders \$10,000 or more that ship to a single location in the contiguous United States. Additional charges may apply for remote locations. This service includes: unpacking and assembly, supervised classroom setup, debris removal, custom labeling and boxing of orders by designated information, such as by classroom or by teacher.

List catalogs that apply to discount:

2022 Lakeshore Early Childhood Catalog

2022 Lakeshore Elementary Catalog

Online Catalog: [www.LakeshoreLearning.com](http://www.LakeshoreLearning.com)

Exclusions: Discount is not applicable to sale items.

**Freight % to be added on orders under \$100: See note below \* 15%**

CATEGORIES	BID PERCENTAGES
Art Supplies	5%
Equipment Supplies	5%
All other categories Lakeshore offers	5%

Signed: \_\_\_\_\_

Authorized Legal Representative

Typed Name: Rafael Muro

Company: Lakeshore Learning Materials, LLC

Date: 11/10/2021

**\*\*Must be completed, signed and returned with bid\*\***

\* Lakeshore is offering free shipping on orders over \$50.00 shipping to one location within the contiguous U.S. For orders under \$50.00, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99.





November 10, 2021

Ramona Unified School District  
Purchasing Department  
Attn: Doris Fitzpatrick, Bid Administrator  
720 Ninth Street  
Ramona CA 92065

RE: Bid No. 2022-1 for Art Supply and Equipment Bid Grades 7-12

Dear Ms. Fitzpatrick and Ramona Unified School District Staff,

Thank you for providing Lakeshore Learning Materials the opportunity to respond to the Bid No. 2022-1 for Art Supply and Equipment Bid Grades 7-12. Lakeshore is dedicated to creating innovative educational materials and furniture that spark young imaginations, instill a sense of wonder and foster a lifelong love of learning. With materials, furniture and environments for infants, toddlers and students through the 12th grade, we help children reach developmental milestones and achieve education goals—while still having fun!

## OFFER

Lakeshore is pleased to present the following offer to Ramona Unified School District:

- 5% discount on all nonsale items from Lakeshore's catalogs, website ([www.LakeshoreLearning.com](http://www.LakeshoreLearning.com)) and retail stores (see attached Store List for locations).
- Free shipping on orders over \$50 shipping to one location in the contiguous United States. For orders under \$50, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99.

**Complimentary White-Glove Delivery and Installation service on orders of \$10,000 or more that ship to a single location in the contiguous United States. Additional charges may apply for remote locations. This service includes:**

- Unpacking and assembly
- Supervised setup in a classroom, a library, a media center or other learning space
- Custom labeling and boxing of orders by designated information, such as by classroom or teacher
- Supervised verification that all rooms are in ready-to-move-in condition

Please reference "Per Bid #2022-1" on all purchase orders to receive these terms.

Lakeshore agrees to hold the discount offered in this submission throughout the lifetime of the contract. Catalogs and prices are subject to change during the calendar year, and in the event of significant factors outside our control, such as government-imposed tariffs or global pandemic; for current prices please visit [www.LakeshoreLearning.com](http://www.LakeshoreLearning.com).

# Visit Our Stores!

For maps to store locations, visit: [LakeshoreLearning.com](http://LakeshoreLearning.com)

## Arizona

**Paradise Valley**  
(Phoenix Area)  
4727 E. Bell Rd.  
(602) 482-7900

**Phoenix**  
4819 E. Ray Rd.  
(480) 940-7700

## California

**Carson** & outlet  
2695 E. Dominguez St.  
(310) 537-4778

**Fountain Valley**  
18679 Brookhurst St.  
(714) 963-8255

**Laguna Hills**  
23501 Avenida de la Carlota  
(949) 462-9353

**Los Angeles**  
2323 S. Sepulveda Blvd.  
(310) 893-1150

**Murrieta**  
24420 Village Walk Pl.  
(951) 461-1352

**Northridge**  
17072 Devonshire St.  
(818) 366-4105

**Pasadena**  
3848 E. Foothill Blvd.  
(626) 356-3848

**Roseville**  
1850 Douglas Blvd.  
(916) 774-4304

**San Bernardino**  
898 E. Harriman Pl.  
(909) 890-1222

**San Diego**  
7510 Hazard Center Dr.  
(619) 297-8494

**San Jose**  
1099 S. Bascom Ave.  
(408) 998-0794

**San Leandro** & outlet  
1144 Montague Ave.  
(510) 483-9750

**San Marcos**  
702 Center Dr.  
(760) 504-0292

**Upland**  
125 N. Mountain Ave.  
(909) 985-9945

## California cont'd

**Ventura** New Location  
4300 E. Main St.  
(805) 289-1550

**Walnut Creek**  
1929 Mt. Diablo Blvd.  
(925) 944-1495

## Colorado

**Littleton**  
8680A Park Meadows  
Center Dr.  
(303) 768-8484

## Connecticut

**Hamden**  
2335 Dixwell Ave.  
(203) 287-0900

## Florida

**Davie** New  
5795 S. University Dr.  
(954) 284-0411

**Fern Park**  
335 E. State Rd. 436  
(407) 260-5531

**Tampa**  
4501 W. Kennedy Blvd.  
(813) 207-0468

## Georgia

**East Cobb**  
(Marietta Area)  
4287 Roswell Rd.  
(770) 578-3100

## Idaho

**Boise**  
417 N. Milwaukee St.  
(208) 377-1855

## Illinois

**Chicago**  
2255 W. 95th St.  
(773) 233-9210

**Orland Park**  
15780 S. La Grange Rd.  
(708) 403-6300

**Palatine**  
1403 N. Rand Rd.  
(847) 705-5052

## Indiana

**Indianapolis**  
1300 E. 86th St.  
(317) 574-0304

## Kansas

**Merriam**  
5670 Antioch Rd.  
(913) 432-3998

## Maryland

**Towson** & outlet  
1620 E. Joppa Rd.  
(410) 296-5888

## Massachusetts

**Newton**  
230 Needham St.  
(617) 969-1171

**Saugus**  
352E Broadway  
(781) 233-3770

## Michigan

**Sterling Heights**  
12210 Hall Rd.  
(586) 803-1435

## Minnesota

**Maplewood**  
1721 Beam Ave.  
(651) 777-0650

**St. Louis Park**  
5699 W. 16th St.  
(952) 541-0991

## Nebraska

**Omaha**  
12005 W. Center Rd.  
(402) 334-4466

## Nevada

**Henderson**  
1243 W. Warm  
Springs Rd.  
(702) 396-2890

## New Jersey

**Cherry Hill**  
2020 Marlton Pike West  
(856) 910-0888

**East Brunswick** New Location  
269 State Route 18  
(732) 967-8585

**Hackensack**  
449 Essex St.  
(201) 441-9214

## New Mexico

**Albuquerque**  
6646 Indian School Rd. NE  
(505) 884-4866

## New York

**New Hyde Park**  
2079 Hillside Ave.  
(516) 616-9360

**Scarsdale**  
969A Central Park Ave.  
(914) 472-1820

## North Carolina

**Matthews**  
10005 E. Independence  
Blvd.  
(704) 849-2370

## Ohio

**Cleveland**  
(Beachwood Area)  
27500 Chagrin Blvd.  
(216) 378-9488

**Columbus**  
2148 Polaris Pkwy.  
(614) 846-1710

## Oklahoma

**Oklahoma City**  
6300 N. May Ave.  
(405) 858-8778

## Oregon

**Lake Oswego**  
16901 SW 65th Ave.  
(503) 620-9888

## Pennsylvania

**King of Prussia**  
340 W. DeKalb Pike  
(610) 354-0551

## Rhode Island

**Cranston**  
1400 Oaklawn Ave.  
(401) 463-8800

## Tennessee

**Nashville** New  
21 White Bridge Rd.  
(800) 428-4414

## Texas

**Austin**  
9828 Great Hills Trail  
(512) 241-2885

**Dallas**  
14060 N. Dallas Pkwy.  
(972) 934-8866

**Friendswood**  
19032 Gulf Fwy.  
(281) 461-6263

**Houston**  
2405 Post Oak Blvd.  
(713) 355-1893

**McAllen**  
1316 E. Expressway 83  
(956) 618-0225

**San Antonio**  
327 NW Loop 410  
(210) 340-0504

**The Woodlands**  
(Shenandoah Area)  
19075 Interstate  
45 South  
(936) 271-3585

## Utah

**Salt Lake City**  
5480 S. 900 East  
(801) 268-2224

## Virginia

**Alexandria**  
7009A Manchester Blvd.  
(703) 719-0202

## Washington

**Bellevue**  
11027 NE 4th St.  
(425) 462-8076

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[LakeshoreLearning.com](http://LakeshoreLearning.com)

**Lakeshore<sup>®</sup>**



### Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2022 through December 31, 2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

\*Please see attached terms & exclusion sheets for more information

List catalogs that apply to discount: Art Education

Exclusions: \$199 minimum order for free ground shipping-truck logo items excluded-please see attached for more information.

**Freight % to be added on orders under \$100:** \*see attached %

CATEGORIES	BID PERCENTAGES
Art Education	20%

Signed: Michelle Au  
Authorized Legal Representative

Typed Name: Michelle Au, Contract Sales Manager

Company: Nasco Education LLC

Date: 11/2/21

**\*\*Must be completed, signed and returned with bid\*\***





Empowered teachers, engaged students

901 Janesville Avenue  
Fort Atkinson, WI 53538-0901

PHONE 1.800.558.9595

FAX 1.800.372.1236

EMAIL [info@nascoeducation.com](mailto:info@nascoeducation.com)

WEB [nascoeducation.com](http://nascoeducation.com)

**Custom Discount for:**

NCPC #2022-1 Art Supply & Equipment Bid-Grades 7-12

**Nasco Quote Number: 56400**

Valid: 1/1/22 – 12/31/2022

Category	Discount off current price
Art Education	20%
Qualifying orders over \$199 (after discount)	Free Shipping*

**\*Some exclusions apply** Please visit [nascoeducation.com/shipping](http://nascoeducation.com/shipping) for current shipping and delivery terms. Hawaii and Alaska not included in free shipping offer. Please call 1.800.558.9595 for shipping rates.

**TERMS:** Net 30 days, with approved credit

**DELIVERY:** Approximately 5 to 7 business days upon receipt of order for in-stock items

**PLEASE NOTE:**

- Customers will receive the best of sale pricing, contract pricing, quantity pricing, or promotional discount for qualifying orders.
- The following items do not qualify for a discount: Healthcare simulation products (such as ALEX and other training manikins), Ready-or-Not Tot®, Nutrition and replicas, health science products, hydroponics, aquaponics, furniture, KitchenAid®, digital subscriptions, custom kits, economy student kits, Art Class Curator kits, STEM101 kits, Cornell Lab kits, ceramic equipment, Cyber.org kits, and items with a KI, KT, KC, NA, or NZ prefix.
- A small order handling fee of \$5.00 will be applied to orders under \$50.00.
- A hazardous material surcharge will be added to items with a black diamond (◆) or D.O.T. symbol.
- Please include your quote number above on all orders.
- For instructions on how to use your quote online, please visit [nascoeducation.com/how-to-use-my-quote-number](http://nascoeducation.com/how-to-use-my-quote-number).
- Due to unforeseen increases or operational changes, Nasco Education reserves the right to change published prices or shipping policies without notice. Please refer to our website for current pricing and policies.

Visit us at [nascoeducation.com](http://nascoeducation.com) to browse our complete offering or request a catalog. For questions about pricing, high-quantity orders, bids and quotes, or help with product selection, contact our customer care team at 1.800.558.9595 or [custserv@nascoeducation.com](mailto:custserv@nascoeducation.com).

We look forward to serving you!

Sincerely,

Michelle Au,  
Contract Sales Manager

### Bid Exception Clarification

Entity: North County Purchasing Consortium  
Bid ID: 2022-1  
Bid Name: Art Supply & Equipment Bid-Grades 7-12  
Contract Dates: 1/1/22-12/31/22

- Current prices can be found at [NascoEducation.com](http://NascoEducation.com). Enter your quote number when prompted to receive your discounted price.
- Free ground shipping will not apply to orders less than \$199 or excluded items as listed below:
  - Excluded items:
    - Truck logo Items
    - Preserved
    - Items stated on website as being excluded
- Shipping is listed as a separate line item on Invoices. For shipping estimates, please call 800-558-9595.
- Additional charges apply to:
  - Hazardous Material
  - Inside Delivery
  - Liftgate
- Nasco is not responsible for any excess costs incurred due to the purchase of items from other sources when products are unavailable at the time of order.
- Nasco is not responsible for penalty fees.
- Return or exchange privileges are granted only upon request, and only on stock merchandise within 30 days of date of invoice. Restocking fees may apply. You may contact our Customer Care team by calling 800-558-9595.
- Warranties vary by product and are based on manufacturer warranty terms
- Nasco does not give any additional discounts for prompt payment of invoices
- Orders are invoiced once product has shipped. Net 30 payment terms commence at time of invoicing.
- Nasco does not install, assemble or remove debris of any kind.
- Sales tax will be added to all orders if applicable.

## Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2022 through December 31, 2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

5% Discount on merchandise, excluding Custom Fun/Fun Impression items.

\*\*\*Free Standard shipping on orders over \$150.00\*\*\*

List catalogs that apply to discount:

Main - Seasonal - Arts & Crafts - Holiday - Party - Education

Exclusions: Custom Fun/Fun Impressions

**Freight % to be added on orders under \$100:** 10 %

CATEGORIES	BID PERCENTAGES
Arts & Crafts	5%
Instructional / Education	5%
Toys - Novelties - Gifts -Party	5%

Signed: x   
Authorized Legal Representative

Typed Name: Chuck Bodfield

Company: OTC Direct Inc. dba: Oriental Trading Company/Mindware

Date: 11-16-21

**\*\*Must be completed, signed and returned with bid\*\***





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**Ramona Unified School District**  
**Bid # 2022-1 Art Supplies and Equipment Grades 7-12**  
**Deviations**

- 1) Include the customer number and key code with every purchase order to reduce billing errors.
  - a) The Customer Number for your organization is: # **772450**.
  - b) You may take advantage of special additional offers from catalogs or email. When ordering please include the key code so that we may apply the offer.
- 1) **A 5% discount will apply to each order.** This discount applies to merchandise only. No discount will be given for shipping and handling charges. Total amount of the discount is removed at the end of the order, not from individual line items.
- 2) **Custom imprint (advertising specialty products)** sold by our **Fun Impressions** group are not eligible for discount.
- 3) **Free Standard delivery on orders over \$150.00.** Free delivery does not apply to the additional per item shipping fee for items in our catalog identified with the symbol of a truck. There is no discount for express delivery charges. Shipping charges are FOB destination, prepaid and added to invoice.
- 4) Free delivery does not apply to **custom imprint (advertising specialty products)** sold by our **Fun Impressions** group. **Shipping charges are subject to change.**
- 5) URL address: [www.orientaltrading.com](http://www.orientaltrading.com)
  - a) Online Net 30 terms are available. Call the Bid Sales Department for more information. We apologize that our discount offer does not default when orders are placed on line. Phone the bid department to apply your discount to your on line order. Phone 800-228-0038. Or
  - b) Save your items to your shopping cart. The shopping cart does not calculate the discount or shipping charges. [Save] and [Print] after entering all purchases to your shopping cart. Manually calculate the amount of the discount and shipping charges based on your merchandise total. Copies of your shopping cart page may be attached to your purchase order. Submit your purchase order by mail, fax or phone.
- 6) Catalogs - Main, Seasonal, Hands on Fun, Craft, and Fun Impressions are sent frequently during the year. Items may be ordered at any time, but prices are subject to change.
- 7) Merchandise is delivered approximately 7-10 business days after receipt of order. Custom Imprint items may require 30 days or longer for delivery.
- 8) Payments on net accounts due within 30 days of receiving the order. 0% discount for early payment.
- 9) The purchase order number will appear on the invoice and packing slip, but may not appear on the outside of the package. A single copy of the invoice is mailed at the time your order is shipped.
- 10) Claims for missing or damaged items must be made within 30 days of receiving order. All sales are made and consummated with Oriental Trading Company in Omaha, Nebraska.
- 11) We will not have a representative available for on-site visits. Questions or problems may be directed to: Bid Sales Department 800-228-0038.

Nov 2021

### Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2022 through December 31, 2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

NONE

List catalogs that apply to discount:

SEE ATTACHED COVER LETTER FOR ALL DISCOUNTS AVAILABLE

Exclusions: SEE ATTACHED COVER LETTER FOR ALL EXCLUSIONS

Freight % to be added on orders under \$100: 0 %

CATEGORIES	BID PERCENTAGES
ART SUPPLY AND EQUIPMENT	5%

Signed:



Authorized Legal Representative

Typed Name: Karrie Szalkowski

Company: QUILL LLC

Date: 11/4/2021

**\*\*Must be completed, signed and returned with bid\*\***



## Delivery Policy

### **FREE SHIPPING – No minimum spend required.**

99% in stock rate, 98% on time delivery

- Delivered via UPS or Local Carrier within 1-2 business days (Mon-Fri) ARO stock.
- UPS automatically provides inside delivery (the driver will bring the merchandise inside to a main location-no desk top delivery).
- Shipping for items w/prefix of JV are normally 1-2 business days ARO stock, however, large quantities of an item may require longer delivery times-up to 5-7 business days ARO

### **Guaranteed 1-2 Day Delivery**



Items marked with this icon will be delivered within 2 business days or we will refund the final price you paid for the item plus applicable tax.

Orders must be placed by 3:00 p.m. local time to qualify. Subject to credit approval. Excludes discounted items or delays resulting from circumstances beyond Quill.com's reasonable control, including, without limitation, natural disasters, labor strikes or severe weather. Quill.com reserves the right to discontinue this guarantee at any time, for any reason.

**Large Volume Orders** may ship via Truck - Tailgate Delivery within 2-7 business days ARO.

- Tailgate Delivery means the driver is only responsible to get cartons to the end of the truck & customer is responsible for unloading and bringing inside the building. No shipping or processing fees
- A call 24 hours before a truck delivery can be arranged at no charge.
- Lift gates (cargo lift) can be requested for truck orders at no charge— you must note the PO.
- For an additional fee of \$25.00 the driver will assist in unloading cartons from truck & bring inside the building.
- Installation and or set/up is not included. Additional charges will apply based on weight & site conditions. Please call for quote.
- Pallet size is 47.5" X 36"
- We cannot guarantee full carton shipments due to our automated order system. In order to provide prompt delivery of your order, we may have to utilize stock from multiple warehouse locations.
- We cannot guarantee palletized shipments for large orders due to our automated order system. For us to ship larger quantities & provide prompt delivery service, we may have to utilize stock from multiple warehouse locations.

Quill's **Future Delivery** option enables a school to plan for future needs while securing today's low sale prices

- Schedule delivery & billing up to 4 months from the time of submitting your order
- Just write "Future Delivery" on your purchase order and the date you want the order to ship. If ordering online, simply click "Delayed Shipment" on the checkout screen.

### **Back Order Procedure**

Quill LLC operates 25 warehouses nationwide & partners with vendors & wholesalers to deliver products. If the warehouse nearest your location doesn't have the item, Quill will use one of its other warehouses or vendor/wholesaler to deliver the product in 1-2 business days for stock items. As a second option, Quill will suggest an item of equal or higher value at the same price. In the rare event that an item must be backordered, Quill will notify you via phone, email, or fax of the issue & time frame you can expect your item.

### Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2022 through December 31, 2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

20% off of Catalog List Price.  
Not to be combined with Sale Prices, Offer Codes,  
Internet Specials or Quantity Breaks.

List catalogs that apply to discount:

ITEMS LABELED F.O.B. / DROP SHIP IN  
CATALOG WILL BE CHARGED SHIPPING  
PREPAID AND ADDED TO INVOICE.

Exclusions:

**Freight % to be added on orders under \$100:** N/A %

CATEGORIES	BID PERCENTAGES
<u>www.ssw.com</u>	<u>20%</u>

Signed: Keith A. Snow  
Authorized Legal Representative

Typed Name: Keith A. Snow

Company: **S&S WORLDWIDE**

Date: 11.16.2021

**\*\*Must be completed, signed and returned with bid\*\***



Ramona Unified School District  
Purchasing Department  
Ramona, CA 92065

November 16, 2021

**RE: BID #2022-1 – Art Supply & Equipment Bid – Grades 7-12 Catalog Discount Terms**

To Whom It May Concern:

S&S Worldwide, Inc. would like to extend your organization a 20% catalog discount. Please be aware that this discount will apply to the **catalog current at the time of order placement**; catalogs are printed annually by calendar year (January-December). The discount is off the **list price**; it will not apply to sale prices, special promotions, quantity breaks, or Internet sales or specials and cannot be combined with offer codes. S&S Worldwide does not provide installations, assembly, or removal of debris. Restocking fees up to 20% may apply to dropship items if returned; fees vary by manufacturer. S&S Worldwide *must* be contacted prior to returning a dropship product so that we can arrange for the return with the manufacturer. **The District will be eligible for free standard ground shipping on all orders\***. Please reference contract #2022-1% on all correspondence to receive special pricing.

**\*Items labeled FOB/Dropship or “not available for free freight,” are not eligible for free shipping.** Freight charges for items not eligible for free freight will be prepaid and added to the invoice. S&S Worldwide cannot quote freight charges at the time of bid submission due to a number of varying factors such as: product weight, order quantity, and annual shipping cost increases. Freight charges assessed on these items are actual freight charges. If the District plans to order item(s) noted as Dropship or “not available for free freight” please contact us for a freight quote at the time of order. The discount does not apply to freight charges.

Orders requiring a truck for delivery do not include unloading and/or inside delivery and liftgate services. If these services are required, please contact our customer service department at 800-243-9232 for a quote at the time of order placement. All orders shipping by common carrier (UPS, Fed EX, USPS) include inside delivery to the ground floor.

Payment terms are net 30 days. Delivery will be made within 30 days ARO.

If you have any questions, please do not hesitate to contact me.

Thank you,

A handwritten signature in cursive script, appearing to read 'Keith A. Snow'.

Keith A. Snow  
Bid Analyst



### Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2022 through December 31, 2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

[Please see attached Discount Letter.](#)

List catalogs that apply to discount:

[Current Year School Specialty Education Essentials](#)

[Current Year School Specialty Arts & Crafts](#)

[Website \[www.schoolspecialty.com\]\(http://www.schoolspecialty.com\)](#)

Exclusions: [See attached discount letter](#)

**Freight % to be added on orders under \$100:** 0 %

CATEGORIES	BID PERCENTAGES
Art Supplies	35% off Current List Price
Paper Supplies	35% off Current List Price
Art Equipment	14% off Current List Price

Signed:   
Authorized Legal Representative

Typed Name: Amy Fuss

Company: School Specialty, LLC

Date: 11-4-21

**\*\*Must be completed, signed and returned with bid\*\***



November 4, 2021

**Ramona Unified School District  
Purchasing Department  
720 Ninth Street  
Ramona CA 92065**

**Account # 666630**

**Bid Number: Consortium Bid 2022-1 Art Supply & Equipment Bid- Grades 7-12**

**School Specialty, LLC** appreciates the opportunity to respond to **2022-1 Art Supply & Equipment Bid- Grades 7-12**. We offer a wide assortment of items and have attached a list of our brands that are included in our offer. This expanded product offering ensures that all educator needs are satisfied by our wide selection of categories.

All discounts apply to the current year catalogs which are located on the School Specialty website at: <http://catalogs.schoolspecialty.com>. If you have not received your catalog, you can request a copy on the site as well.

All catalogs may contain a limited number of items that are listed as "Net Price" and not eligible for any discounts. These items are indicated by an "N" or "LN" prefix in the item number. Also excluded is any catalog or item(s) that bears notation "no other discounts apply" or customized products.

**Contract Period:**

**Valid from 1/1/2022 through 12/31/2022.** Pricing for **contract period effective upon notification of award** referencing our Bid # **Q-128348** to [bidwestnotices@schoolspecialty.com](mailto:bidwestnotices@schoolspecialty.com).

Please see the attached documents for details regarding our catalog discount and freight term offer. If there are questions, please reference our contact information sheet for a list of contract personnel.

Sincerely,

A handwritten signature in black ink, appearing to read "Jamie Young", with a long, sweeping flourish extending to the right.

Jamie Young  
Contract Coordinator



**School Specialty, LLC Catalog Discount Pricing Offer for  
Bid Number: 2022-1 Art Supply & Equipment Bid- Grades 7-12**

**School Specialty, LLC** is pleased to offer the following catalog discount by product category and freight terms. The percentage listed is a discount off the current catalog list price (list prices are subject to change). Please visit our website at [www.schoolspecialty.com](http://www.schoolspecialty.com) and log on to view your contracted pricing.

Discount off List	Product Category
35%	SUPPLIES-ART SUPPLIES
35%	SUPPLIES-PAPER
14%	FURNITURE-ART EQUIPMENT

***Freight Terms:***

Parcel Item Orders ship free of charge. (9 and 5 prefix items)

Truck/Freight Items ship free of charge. (6 prefix items).

**\*\*Live specimens (prefix L) and hazardous materials (prefix H) may incur additional charges.  
Please refer to [www.schoolspecialty.com](http://www.schoolspecialty.com) for more information.**



### Contact Information

- **Questions regarding this offer:** **Jamie Young**  
W6316 Design Drive  
Greenville, WI 54942  
Phone (800) 554-7632  
Fax (800) 675-1775  
Email: [bidwestnotices@schoolspecialty.com](mailto:bidwestnotices@schoolspecialty.com)
- **Territory Sales Manager** **Sita Beasley**  
Phone: **310-200-5778**  
Fax: 888-388-6344  
Email: [sita.beasley@schoolspecialty.com](mailto:sita.beasley@schoolspecialty.com)
- **Customer Care:** **Attn: Customer Care Department**  
*\*Questions regarding order status, shipment status, damages, shortages\**  
W6316 Design Drive  
Greenville, WI 54942  
Phone (888) 388-3224  
Fax (888) 388-6344  
Email: <http://customercare.schoolspecialty.com/track-your-order>
- **Order Processing:** **Attn: Order Department**  
*\*To place your order\**  
PO BOX 1579  
Appleton, WI 54912-1579  
Phone (888) 388-3224  
Fax (888) 388-6344  
[orders@schoolspecialty.com](mailto:orders@schoolspecialty.com)
- **Payment Remit To:** **School Specialty, LLC**  
PO Box 825640  
Philadelphia, PA 19182-5640



### Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2022 through December 31, 2022**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

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List catalogs that apply to discount:

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Southwest School & Office Supply List Catalog

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Exclusions:

Freight % to be added on orders under \$100: 10 %

CATEGORIES	BID PERCENTAGES
ART	25%

Signed:   
Authorized Legal Representative

Typed Name: Aja Stickler

Company: S.W. School Supply, Inc.

Date: 11/15/2021

**\*\*Must be completed, signed and returned with bid\*\***