



North County Educational Purchasing Consortium

DATE: August 11, 2026

TO: NCEPC Board Members
NCEPC Member and Associate Members

From: Debbie Miller
Bid Administrator

RE: Child Nutrition Services Milk and Dairy RFP Regions 1A & B
RFP: CNS 2024-12, Renewal 2 of 2

Background

For 2024-25, specifications were developed, participating district usage was compiled, and a bid was issued for the purchase and delivery of dairy and juice products on behalf of districts in Regions 1A & B. The contract was awarded by President's Award on June 28, 2025 to Hollandia Dairy. The contract allowed for up to two (2) one year renewals.

Renewal Information

The contract allowed for monthly updated pricing for fluid milk. Additional items were reviewed for renewal pricing using the U.S. Bureau of Labor Statistics Consumer Price Index (CPI) for Food and Beverages for the San Diego area, and required fixed pricing for the first year. The CPI for May 2026 reflects a 3.8% annual increase from 2025. The renewal pricing as provided averages a 3.94% increase, which is generally consistent with the applicable CPI and considered reasonable for the renewal term.

Recommendation

Renewal pricing on average was within the limits of the contract. Therefore, it is recommended that RFP CNS 2024-12 is renewed with Hollandia Dairy, for the second and final renewal for this contract.



North County Educational Purchasing Consortium

BID: CNS 2024-12 Purchase and Delivery of Dairy and Juice Products
Region 1 A and B: Cardiff Elementary SD, Carlsbad USD, Del Mar SD,
Encinitas Union SD, San Dieguito Union High SD, Solana Beach SD

SPONSORING DISTRICT: Carlsbad USD

DISTRICT CONTACT: Debbie Miller

PH: (760) 331-5061

District DELIVERY A.R.O.: 1 DAY

RFP NUMBER: NCEPC CNS 2024-12, Renewal #2

MIN QTY FOR FREE FREIGHT: \$0 CONTRACT PERIOD: 8/1/2026-6/30/2024

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	CASH DISC	M/W/DVBE
Hollandia Dairy	622 E. Mission Rd San Marcos, CA 92069	Phone: (760)744-3222 x118 Fax: (760)744-3233 Web: https://hollandiadairy.com/	Kathy Santos Kathy_Santos@hollandiadairy.com	N/A	No

NCEPC CNS 2024-12 MILK & DAIRY PRODUCTS

HOLLANDIA PRICE LIST AUGUST 1, 2026

REGION 1 A AND B (Cardiff, Carlsbad, Del Mar, Encinitas, San Dieguito, Solana Beach)

ITEM CODE	ITEM DESCRIPTION	UNIT	CASE CT.	26-27 UNIT PRICE	EA/CS
1135	HOMOGENIZED PLASTIC GALLON	GAL	6/CS	\$6.6320	EA
1180	HOMOGENIZED MILK MINI 1/2 PINT	1/2 PT		\$0.4350	EA
1250	REDUCED FAT 2% MILK GALLON	GAL	6/CS	\$6.5220	EA
1312	LOW FAT 1% MILK PLASTIC GALLON	GAL	6/CS	\$6.4420	EA
1314	LOW FAT 1% MILK 1/2 GALLON	1/2 GAL	12/CS	\$3.9550	EA
1322	LOWFAT 1% MILK 1/2 PINT	1/2 PT	70/CS	\$0.4454	EA
1323	SW HD LOWFAT MILK 1% 1/2 PINT	1/2 PT	(2) SW35/CS	\$0.5130	EA
1360	FAT FREE MILK PLASTIC GALLON	GAL	6/CS	\$6.3950	EA
1386	FAT FREE MILK MINI 1/2 PINT	1/2 PT	70/CS	\$0.4123	EA
1392	FAT FREE MILK 4 OZ	4 OZ	105/CS	\$0.2281	EA
1400	CHOCOLATE FAT FREE MILK 1/2 PINT	1/2 PT	70/CS	\$0.4282	EA
1403	SW CHOC FAT FREE 1/2 PINT	1/2 PT	(2) SW35/CS	\$0.5322	EA
1407	STRAWBERRY FAT FREE 1/2 PINT	1/2 PT	70/CS	\$0.4346	EA
1459	CHOCOLATE LOWFAT MILK 1/2 PINT	1/2 PT	70/CS	\$0.4560	EA
7089	1% LF UHT 8OZ 27/CS	8 OZ 27/CS	27/CS	\$18.8870	CS
7088	FF CHOC UHT 8OZ 27/CS	8 OZ 27/CS	27/CS	\$19.9727	CS
7087	LACTOSE FREE FAT FREE WHITE 8 OZ 24/CS	8 OZ 27/CS	27/CS	\$23.5550	CS
7070	PRL ORG SYMLK PLAIN 8OZ/24CS	8 OZ 24/CS		\$28.5000	CS
7076	PEARL CHOCOLATE SOYMLK 8OZ/24C	8 OZ 24/CS		\$28.5000	CS
7090	ALMOND MILK VANILLA 8OZ 18/CS	8 OZ 18/CS		\$32.5842	CS
2044	COTTAGE CHEESE LOW FAT 5 LB	5 LB	2/CS	\$16.6873	EA
2161	SOUR CREAM 5 LB	5 LB	6/CS	\$13.6453	EA
2167	SOUR CREAM PT	PT	12/CS	\$3.0303	EA
2172	SOUR CREAM 1/2 PT	1/2 PT	12/CS	\$1.8690	EA
2184	YAMI LACTOSE FREE RASPBERRY - 4 OZ/48 CS	4 OZ 48/CS	48/CS	\$26.1005	CS
2181	YAMI LACTOSE FREE STRW/BAN - 4 OZ/48 CS	4 OZ 48/CS	48/CS	\$26.1005	CS
2404	YOGURT UPSTATE STRAWBERRY /BANANA 4 OZ	4 OZ 48/CS	48/CS	\$30.3942	CS
2405	YOGURT UPSTATE PEACH 4OZ	4 OZ 48/CS	48/CS	\$30.3942	CS
2190	YOGURT TRIX RASP RAINBOW 4 OZ	4 OZ 48/CS	48/CS	\$29.9120	CS
2191	YOGURT TRIX TRIPLE CHERRY 4 OZ	4 OZ 48/CS	48/CS	\$29.9120	CS
2192	YOGURT TRIX STR BANANA BLST 4 OZ	4 OZ 48/CS	48/CS	\$29.9120	CS
disco	YOGURT YOPLAIT MIX BERRY 6 OZ	6 OZ 12/CS	12/CS	Discontinued	
2276	YOGURT YOPLAIT PEACH 6 OZ	6 OZ 12/CS	12/CS	\$11.7659	CS
2288	YOGURT YOPLAIT STRAWBERRY 6 OZ	6 OZ 12/CS	12/CS	\$11.7659	CS
disco	LACTOSE FREE YOGURT PEACH 8 OZ	8 OZ 12/CS		Discontinued	
disco	LACTOSE FREE YOGURT STRAW 8 OZ	8 OZ 12/CS		Discontinued	
2800	YOPLAIT PARFAIT PRO VAN 6/64OZ	64 OZ 6/CS		\$39.2639	CS
3679	APPLEBERRY JUICE 1/2 PT	1/2 PT	70/CS	\$0.3359	EA
3692	APPLE JUICE 100% 1/2 PT	1/2 PT	70/CS	\$0.3384	EA
3719	ORANGE JUICE MINI 1/2 PT	1/2 PT	70/CS	\$0.5755	EA
3770	ORANGE JUICE PAPER 4 OZ	4 OZ	105/CS	\$0.3809	EA
3771	APPLE JUICE PAPER 4 OZ	4 OZ	105/CS	\$0.2521	EA
3772	APPLEBERRY JUICE PAPER 4 OZ	4 OZ	105/CS	\$0.2510	EA
3774	WILD CHERRY JUICE 4 OZ	4 OZ	105/CS	\$0.2498	EA
3775	GRAPE JUICE 4 OZ	4 OZ	105/CS	\$0.2289	EA
4100	MARG-PRIDE OF LIFE 5GM 600/CS	5GM 600/CS		\$37.2864	CS
4548	BUTTER CUP WHIPPED 8LB 720/ CS	8LB 720/CS		\$51.7866	CS

NCEPC CNS 2024-12 MILK & DAIRY PRODUCTS

HOLLANDIA PRICE LIST AUGUST 1, 2026

REGION 1 A AND B (Cardiff, Carlsbad, Del Mar, Encinitas, San Dieguito, Solana Beach)

ITEM CODE	ITEM DESCRIPTION	UNIT	CASE CT.	26-27 UNIT PRICE	EA/CS
4601	BUTTER QUARTERS 1 LB	1 LB		\$6.3413	EA
4613	BUTTER SOLID UNSALTED LB	LB 30/CS		\$172.3107	CS
5261	CHEDDAR SHREDDED 5 LB	5 LB		\$26.0228	EA
5265	CHEDDAR CHEESE SLICED CS 10 LB	10 LB		\$53.4852	CS
5424	JACK CHEESE SLICES 10 LB /CS	10 LB /CS		\$52.9674	CS
5425	JACK CHEESE SHREDDED 5 LB	5 LB /CS		\$20.0306	EA
5616	STRING CHEESE 1 OZ	1 OZ 168/CS		\$79.7820	CS
5646	SWISS NATURAL SLICED 10 LB	10 LB/CS		\$61.4086	CS
5666	PARMESAN BLND GRATED BLACK 5LB	5 LB	6/CS	\$16.7789	EA
5669	PARMESAN PURE GRATED RED 5 LB	5 LB	6/CS	\$19.8343	EA
5670	PARMESAN SHREDDED 5 LB	5 LB	4/CS	\$24.3397	EA
5675	MOZZARELLA CH SHREDDED 5 LB	5 LB		\$24.1548	EA
5683	PROVOLONE SLICED	10 LB/CS		\$54.6245	CS
5739	FETA CHEESE 4LB 2/ CS	4LB 2/CS		\$41.2118	CS
5889	CREAM CHEESE 3LB	3 LB		\$12.9415	EA
5894	CREAM CHEESE 1 OZ	1 OZ 100/CS		\$40.0735	CS
5895	LITE CREAM CHEESE 1OZ 100/CS	1 OZ 100/CS		\$40.0735	CS
6131	SCHREIBER AMER 120SL 5LB 4/CS	5 LB 4/CS		\$63.1797	CS
6133	SCHREIBER AMER 160 SL 5LB 4/CS	5 LB 4/CS		\$65.2512	CS
6182	SCHREIBER AMER 160 SL 5LB	5 LB		\$30.0005	EA
6237	SWISS SLICED 120 5 LB	5 LB		\$20.7147	EA
6302	PEPPER JACK CHEESE SLICED 10LB	10 LB		\$45.2056	CS
8907	ICE CREAM BAR OLD RECIPE 2-DZ	2-DZ	4BX/CS	\$12.9467	BOX
9013	ICE CREAM SUNDAE 5 OZ CHOCOLATE	DOZ		\$13.4645	BOX
9015	ICE CREAM SUNDAE 5 OZ STRAWBERRY	DOZ		\$13.4645	BOX
	JUICE BAR ORANGE	2.75 OZ 48/C		Discontinued	
	JUICE BAR STRAWBERRY	2.75 OZ 48/C		Discontinued	
	JUICE BAR TROPICAL	2.75 OZ 48/C		Discontinued	
	JUICE BAR SOUR CHERRY	2.75 OZ 48/C		Discontinued	
9100	STRAWBERRY SHORTCAKE SB12 2-DZ	2-DZ		\$11.7866	BOX
9103	ORANGE CREAM BAR SB12 2-DZ	2-DZ	4BX/CS	\$10.7820	BOX
9104	CRUMBLED COOKIE CONE LF 2-DZ	2-DZ		\$13.8995	BOX
9105	LF VANILLA IC SAND SB12 2-DZ	2-DZ	4BX/CS	\$11.7141	BOX
9109	COTTON CANDY SB-12 2-DZ	2-DZ	4BX/CS	\$10.7820	BOX
9115	CRUMBLED COOKIE BAR 2-DZ	2-DZ		\$11.7349	BOX
9116	SAVAGELY SOUR CHERRY BAR 2-DZ	2-DZ		\$11.3206	BOX
9280	ICE CREAM CUP 3 OZ VAN 2-DZ	2-DZ		\$15.0078	BOX
9281	ICE CREAM CUP 3 OZ CHOC 2-DZ	2-DZ		\$15.0078	BOX
9320	FUDGE FRENZY 2-DZ	2-DZ	4BX/CS	\$10.7820	BOX